Experience

Realtor 1996-Present

- Skillfully manages sales processes from listing and marketing through final closings
- Negotiated contracts as a skilled representative for either side, obtaining favorable terms for clients
- Stayed on top of high sales and customer relations by being organized, prioritizing tasks, and delegating work to support staf
- Satisfied customers consistently, meeting buyer and seller needs with top notch service
- Improved property appeal through high return updates and staging
- Help buyers obtain financing
- Optimized property prices based on market conditions and current buyer trends