

Sales Tax Revenue Results

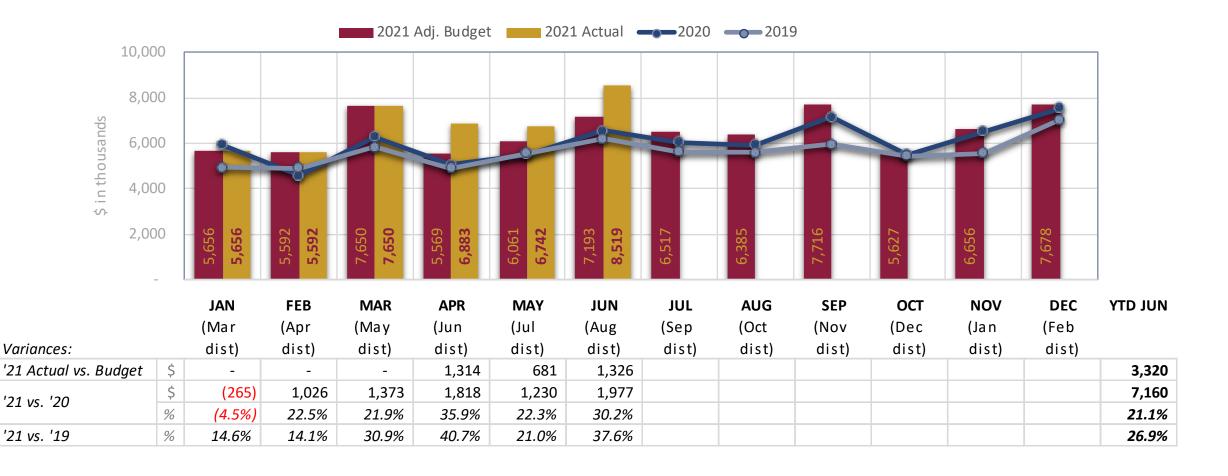
From August 23, 2021 Monthly Distribution





County Option Sales Tax

(0.25% tax — to General Fund)

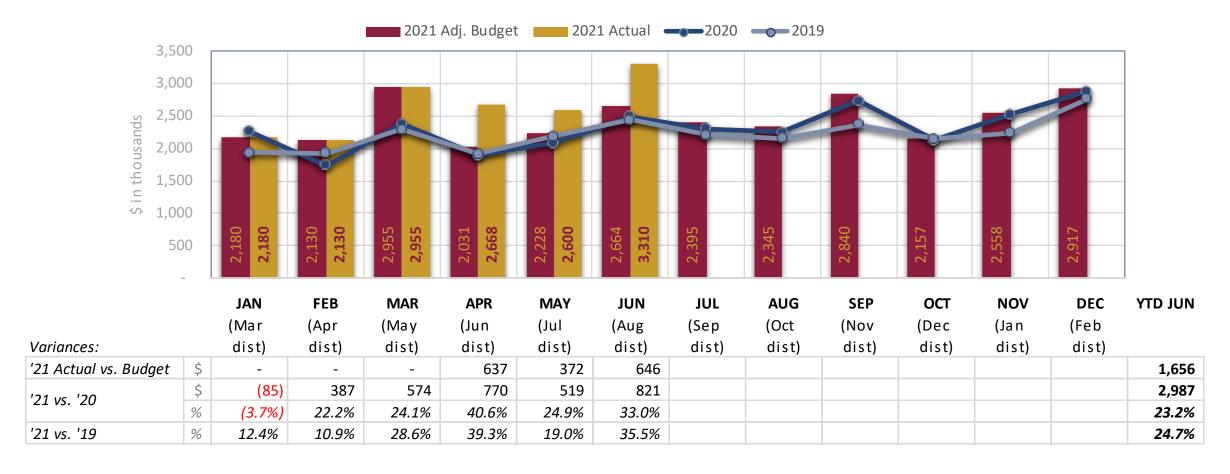






Zoo, Arts, & Parks Tax

(0.1% tax to ZAP Fund and General Fund*)



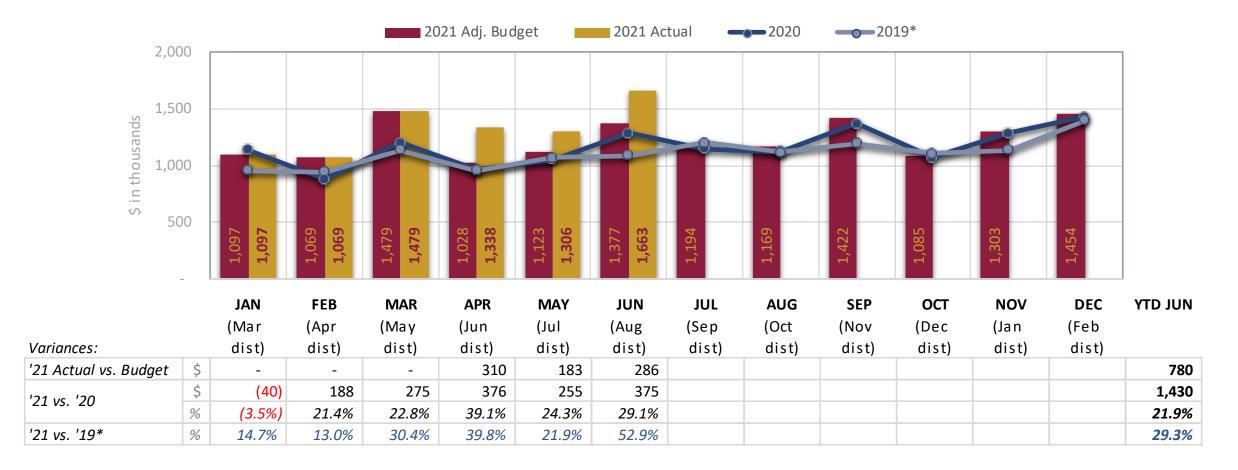
^{*} Approximately 70.5% to ZAP fund and 29.5% to General Fund for Recreation





Transportation Sales Tax

(20% of 0.25% tax to Transportation Fund)



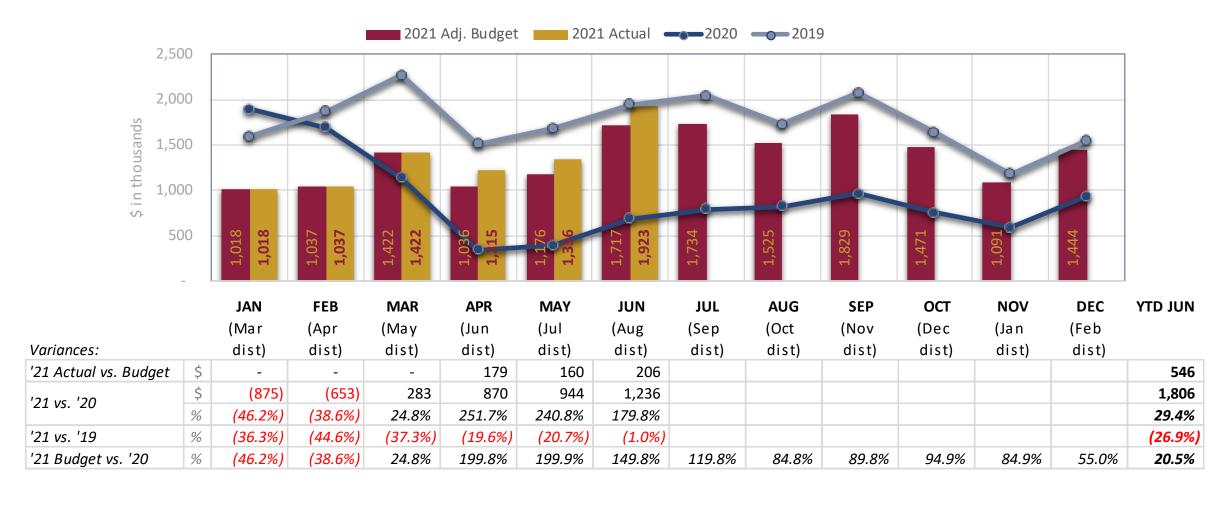
[•] Normalized for comparison purposes by multiplying the County's revenue by 20% prior to 3Q 2019, to match the current ongoing allocation %. Impacted figures noted with blue font.





Transient Room Tax

(4.25% tax to Visitor Promotion Fund)

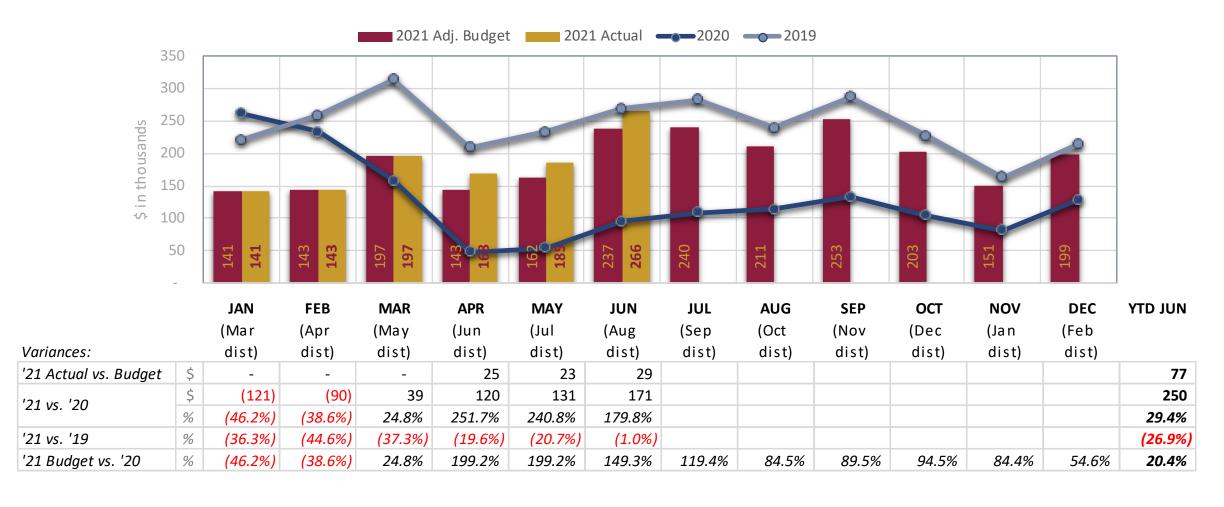






Transient Room Tax - Supplemental

(0.5% tax to TRCC: Tourism, Recreation, Cultural & Convention Fund)

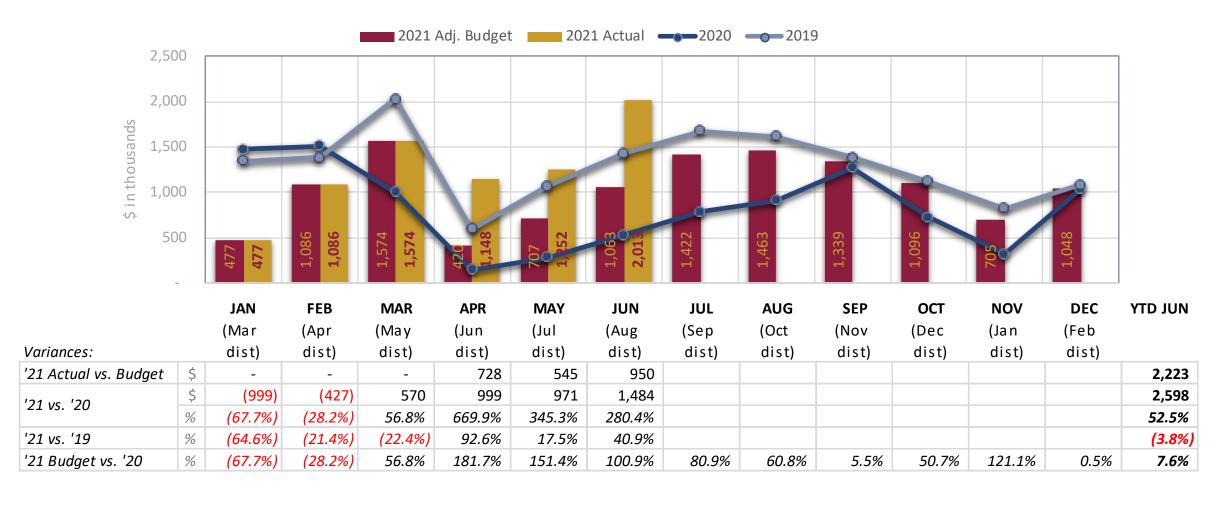






Car Rental Tax

(3% & 4% tax to TRCC Fund)

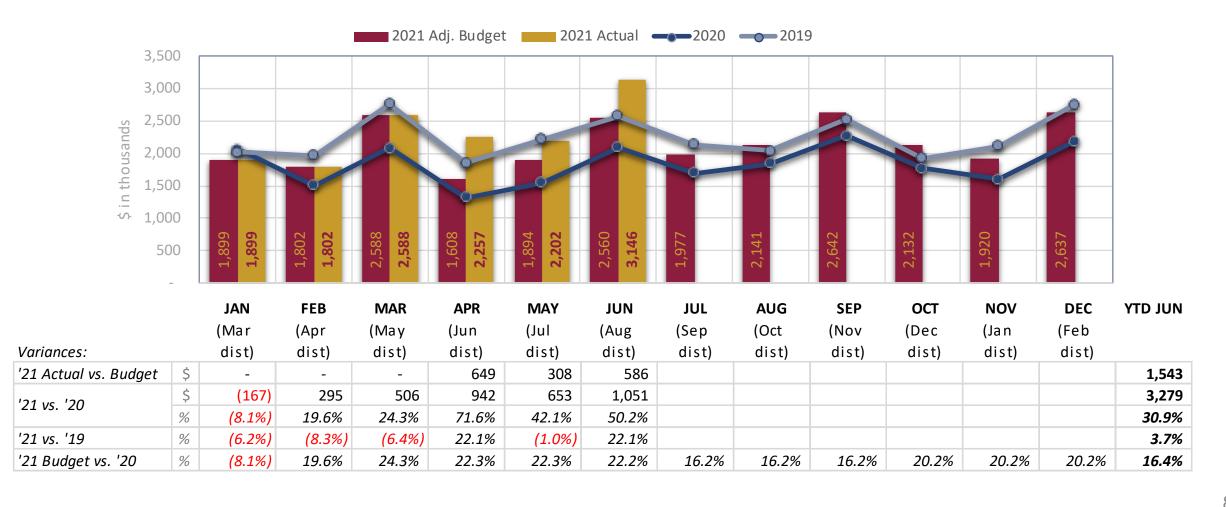






Restaurant Tax

(1% tax to TRCC Fund)

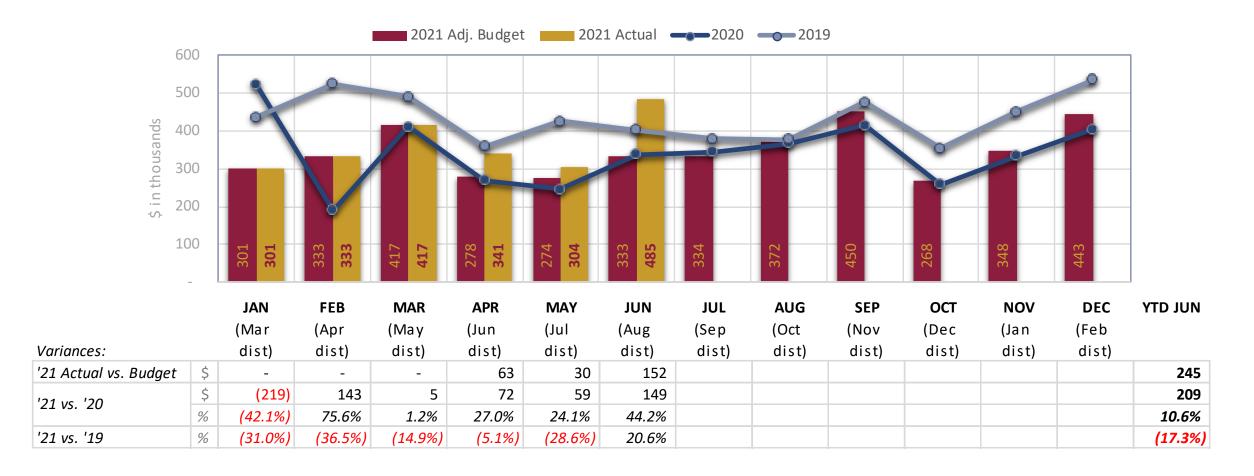






Local Option Sales Tax

(1% tax to Unincorporated Municipal Services Fund)







Sales Tax Revenue Summary

- All taxes are significantly above budget YTD
- Transient Room taxes below 2019 19% YTD but only down 1% for June
- Car Rental taxes slightly below 2019 YTD

YTD June Sales (Mar-Aug Distributions)

thousands \$	Variance,							
	Actual	Variance,	Actual	Variance,	Actual			
	vs. Budget	vs. Prior	· Year	vs. 20	19			
General Fund	3,810	8,042	21.3%	9,633	26.7%			
TRCC Fund	3,842	6,128	37.3%	(211)	(0.9%)			
Visitor Promotion Fund	546	1,806	29.4%	(2,925)	(26.9%)			
ZAP Fund	1,166	2,104	23.2%	2,214	24.7%			
CO Transportation Fund*	780	1,430	21.9%	1,800	29.3%			
Unincorp. County Fund	245	209	10.6%	(457)	(17.3%)			
TOTAL	10,389	19,718	25.3%	10,054	11.5%			



APPENDIX





June 2021 YTD Sales Tax Results

June Sales (Aug Distribution)

in thousands 5

111 (110)	usands \$		Budget (Jun	Varianc	e, Actual	Prior	Variance,	Actual vs.		Variance, A	Actual vs.
Fund	Тах	Actual	Adjusted)	vs. Adj	Budget	Year	Prior	Year	2019	201	9
GF	County Option	8,519	7,193	1,326	1,326 18.4%		1,977	1,977 30.2%		2,326	37.6%
Z+GF	ZAP	3,310	2,664	646	24.2%	2,489	821	33.0%	2,443	867	35.5%
VP	TRT	1,923	1,717	206	12.0%	687	1,236	179.8%	1,942	(19)	(1.0%)
TRCC	TRT Sup	266	237	29	12.2%	95	171	179.8%	269	(3)	(1.0%)
TRCC	Car Rental	2,013	1,063	950	89.3%	529	1,484	280.4%	1,428	585	40.9%
TRCC	Restaurant	3,146	2,560	586	22.9%	2,095	1,051	50.2%	2,576	570	22.1%
TRX	CO Transportation*	1,663	1,377	286	20.8%	1,288	375	29.1%	1,087	576	52.9%
Uni	Local Option	485	333	152 45.8%		337	149	44.2%	403	83	20.6%
TOTA	_	21,325			24.4%	14,061	7,264	51.7%	16,340	4,986	30.5%

	Total	I -
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General Fund	9,497	7,980	1,517	19.0%	7,277	2,220	30.5%	6,914	2,582	37.3%
TRCC Fund	5,424	3,860	1,564	40.5%	2,719	2,706	99.5%	4,272	1,152	27.0%
Visitor Promotion Fund	1,923	1,717	206	12.0%	687	1,236	179.8%	1,942	(19)	(1.0%)
ZAP Fund	2,332	1,877	455	24.2%	1,754	578	33.0%	1,721	611	35.5%
CO Transportation Fund*	1,663	1,377	286	20.8%	1,288	375	29.1%	1,087	576	52.9%
Unincorp. County Fund	485	333	152	45.8%	337	149	44.2%	403	83	20.6%
TOTAL	21,325	17,144	4,181	24.4%	14,061	7,264	51.7%	16,340	4,986	30.5%

YTD June Sales (Mar-Aug Distributions)

in thousand

	Budget (Jun	Variance,	. Actual		Variance	, Actual		Variance, Actual vs.				
Actual	Adjusted)	vs. Adj E	Budget	Prior Year	vs. Prio	r Year	2019	2019				
41,042	37,721	3,320 8.8%		33,882	7,160	21.1%	32,337	8,705	26.9%			
15,844	14,188	1,656	11.7%	12,857	2,987	23.2%	12,701	3,142	24.7%			
7,952	7,406	546	7.4%	6,146	1,806	29.4%	10,877	(2,925)	(26.9%)			
1,101	1,024	77	7.5%	851	250	29.4%	1,505	(405)	(26.9%)			
7,550	5,327	2,223	41.7%	4,952	2,598	52.5%	7,846	(296)	(3.8%)			
13,894	12,351	1,543	12.5%	10,614	3,279	30.9%	13,404	489	3.7%			
7,953	7,173	780	10.9%	6,524	1,430	21.9%	6,153	1,800	29.3%			
2,181	1,935	245 12.7%		1,971	209	10.6%	2,638	(457)	(17.3%)			
97,515	87,125	10,389 11.9%		77,796	19,718 25.3%		87,461	10,054	11.5%			

Fund Totals

Ī	45,723	41,914	3,810	9.1%	37,681	8,042	21.3%	36,090	9,633	26.7%
	22,544	18,702	3,842	20.5%	16,416	6,128	37.3%	22,755	(211)	(0.9%)
١	7,952	7,406	546	7.4%	6,146	1,806	29.4%	10,877	(2,925)	(26.9%)
	11,162	9,996	1,166	11.7%	9,058	2,104	23.2%	8,948	2,214	24.7%
١	7,953	7,173	780	10.9%	6,524	1,430	21.9%	6,153	1,800	29.3%
	2,181	1,935	245	12.7%	1,971	209	10.6%	2,638	(457)	(17.3%)
Ī	97,515	87,125	10,389	11.9%	77,796	19,718	25.3%	87,461	10,054	11.5%

^{*2019} County Option Transportation Tax normalized for comparison purposes by multiplying the County's revenue by 20% prior to 3Q 2019, to match the current ongoing allocation %. Impacted figures noted with blue font.





2021 Sales Tax Projections

Full Year

in thousands \$

		Budget (Jun		Variance, A	djusted		Variance, Adjusted			
Fund	Тах	Adjusted)	2020	Budget vs	. 2020	2019	Budget vs.	. 2019		
GF	County Option	78,300	72,554	5,746	7.9%	67,551	10,749	15.9%		
Z+GF	ZAP	29,400	27,663	1,737	6.3%	26,583	2,817	10.6%		
VP	TRT	16,500	11,001	5,499	50.0%	21,089	(4,589)	(21.8%)		
TRCC	TRT Sup	2,280	1,523	<i>757</i>	49.7%	2,919	(639)	(21.9%)		
TRCC	Car Rental	12,400	10,005	2,395	23.9%	15,555	(3,155)	(20.3%)		
TRCC	Restaurant	25,800	21,994	3,806	17.3%	26,896	(1,096)	(4.1%)		
TRX	CO Transportation*	14,800	13,958	842	6.0%	37,924	(23,124)	(61.0%)		
Uni	Local Option	4,150	4,092	58	1.4%	5,209	(1,059)	(20.3%)		
TOTA	L	183,630	162,789	20,841	12.8%	203,726	(20,096)	(9.9%)		

Fund Totals

TOTAL	183,630	162,789	20,841	12.8%	203,726	(20,096)	(9.9%)
Unincorp. County Fund	4,150	4,092	58	1.4%	5,209	(1,059)	(20.3%)
CO Transportation Fund*	14,800	13,958	842	6.0%	37,924	(23,124)	(61.0%)
ZAP Fund	20,712	19,489	1,224	6.3%	18,728	1,985	10.6%
Visitor Promotion Fund	16,500	11,001	5,499	50.0%	21,089	(4,589)	(21.8%)
TRCC Fund	40,480	33,522	6,958	20.8%	45,371	(4,891)	(10.8%)
General Fund	86,988	80,728	6,259	7.8%	75,406	11,582	15.4%

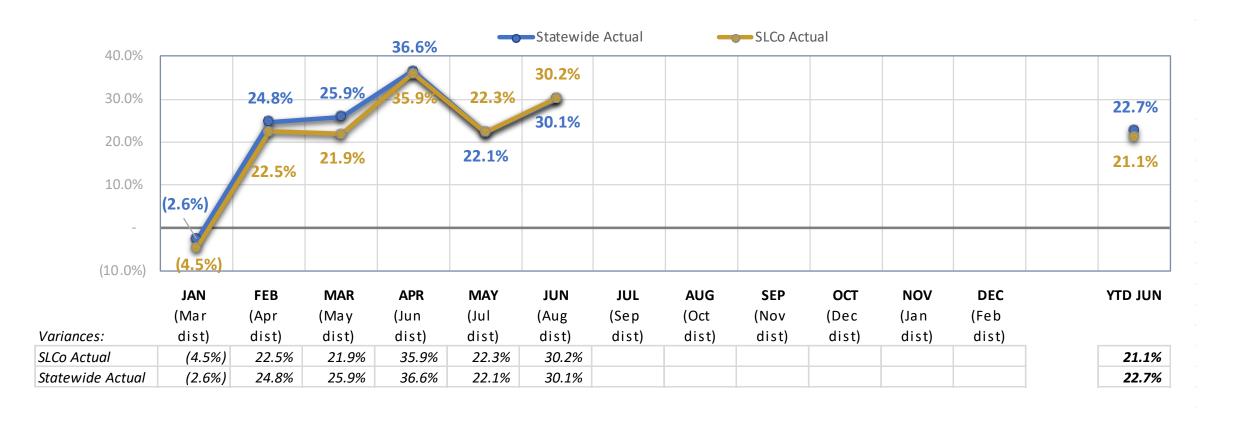
^{*} County Option Transportation Fund figures have NOT been normalized on this slide. SLCo received 100% of the new 0.25% tax from inception in 4Q'18 through 2Q'19, and 20% of the tax thereafter. Other slides in this presentation may normalize the 2019 numbers for year over year comparison purposes.





County Option Sales Tax

(0.25% tax — SLCo vs. All Counties Statewide)





Taxable Sales



Top 25 Economic Sectors (NAICS) and Filing Period – Salt Lake County

In millions \$					2020 vs	. 2019						2021 vs. 2020						2021 vs. 2019								
	2021	YTD Jun																								
Economic Sector	YTD Jun	\$ vs. '20	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jan	Feb	Mar	Apr	May	Jun
Utilities	513	16	5%	6%	1%	(2%)	(2%)	10%	5%	4%	5%	5%	(4%)	3%	5%	(5%)	5%	11%	0%	4%	9%	1%	7%	8%	(2%)	15%
Construction	328	35	45%	23%	38%	37%	17%	12%	18%	18%	20%	11%	8%	(10%)	7%	21%	7%	17%	20%	7%	55%	49%	48%	61%	40%	20%
Manufacturing	850	166	10%	25%	16%	19%	9%	5%	6%	17%	17%	24%	17%	28%	23%	21%	31%	28%	25%	18%	36%	51%	52%	53%	36%	24%
Wholesale Trade-Durable Goods	1,547	290	7%	6%	6%	1%	(8%)	11%	1%	(1%)	(3%)	5%	7%	18%	9%	13%	24%	34%	36%	22%	17%	19%	31%	36%	25%	36%
Wholesale Trade-Nondurable Goods	236	46	5%	9%	(1%)	(12%)	(13%)	(7%)	(2%)	(5%)	(3%)	(4%)	9%	9%	3%	14%	27%	34%	31%	34%	9%	24%	26%	17%	14%	25%
Retail-Miscellaneous Retail Trade	560	84	8%	11%	2%	(7%)	2%	(1%)	6%	4%	7%	14%	9%	12%	12%	9%	17%	31%	17%	19%	21%	21%	20%	22%	20%	18%
Retail-Motor Vehicle & Parts Dealers	2,097	390	6%	13%	(24%)	(5%)	20%	21%	9%	4%	8%	6%	0%	15%	20%	11%	71%	45%	6%	2%	27%	25%	31%	37%	28%	23%
Retail-Furniture & Home Furnishings Stores	346	87	4%	12%	(17%)	(36%)	(17%)	15%	8%	6%	10%	15%	10%	10%	36%	8%	32%	113%	38%	16%	41%	20%	9%	36%	15%	33%
Retail-Electronics & Appliance Stores	422	90	(8%)	21%	13%	(8%)	(0%)	(14%)	1%	(22%)	(5%)	(5%)	(6%)	(1%)	10%	16%	51%	35%	24%	21%	1%	40%	71%	23%	24%	4%
Retail-Build. Material, Garden Equip. & Supplies	1,175	264	5%	18%	13%	24%	23%	16%	16%	20%	26%	25%	25%	31%	35%	29%	41%	24%	25%	25%	42%	52%	59%	54%	53%	46%
Retail-Food & Beverage Stores	1,132	(42)	5%	9%	36%	13%	17%	10%	18%	4%	13%	9%	4%	12%	3%	1%	(16%)	(2%)	(7%)	3%	8%	10%	15%	12%	9%	13%
Retail-Health & Personal Care Stores	158	23	13%	23%	(8%)	(31%)	(12%)	(4%)	5%	(22%)	2%	5%	3%	3%	9%	(3%)	12%	69%	26%	14%	23%	20%	3%	17%	10%	10%
Retail-Gasoline Stations	237	8	21%	16%	10%	7%	9%	6%	3%	4%	6%	6%	(3%)	(2%)	(8%)	(2%)	5%	8%	7%	10%	11%	14%	16%	16%	16%	16%
Retail-Clothing & Clothing Accessories Stores	467	171	4%	4%	(43%)	(71%)	(38%)	(17%)	(28%)	(4%)	(8%)	(9%)	(9%)	(4%)	2%	(5%)	103%	276%	90%	45%	6%	(1%)	16%	10%	17%	20%
Retail-Sporting Goods, Hobby, Music,& Book S	320	78	8%	5%	(5%)	(10%)	16%	24%	19%	17%	20%	33%	39%	15%	33%	28%	55%	64%	19%	10%	45%	35%	48%	48%	39%	37%
Retail-General Merchandise Stores	1,428	99	5%	6%	20%	7%	14%	7%	8%	4%	12%	10%	10%	5%	17%	5%	1%	11%	5%	8%	23%	12%	21%	19%	20%	16%
Nonstore Retailers	1,188	254	80%	90%	78%	103%	111%	92%	98%	104%	54%	36%	44%	23%	41%	31%	38%	29%	12%	17%	154%	149%	146%	162%	136%	124%
Information	639	76	11%	1%	1%	(11%)	(10%)	4%	(2%)	3%	(2%)	(20%)	6%	7%	5%	(4%)	28%	13%	17%	18%	17%	(3%)	29%	0%	5%	23%
Real Estate, Rental, & Leasing	477	60	12%	9%	(7%)	(22%)	(19%)	(18%)	(18%)	(21%)	(14%)	(9%)	(10%)	(11%)	(13%)	(12%)	10%	36%	32%	44%	(3%)	(4%)	2%	6%	7%	19%
Professional, Scientific, & Technical Services	393	5	(21%)	13%	21%	2%	8%	29%	33%	0%	(4%)	(1%)	(3%)	2%	1%	(8%)	(1%)	24%	9%	(6%)	(20%)	4%	20%	27%	17%	22%
Educational Services	29	11	1%	(4%)	(16%)	(71%)	(64%)	(42%)	(44%)	(42%)	(36%)	(42%)	(52%)	(19%)	(42%)	(33%)	12%	156%	635%	71%	(42%)	(35%)	(6%)	(27%)	165%	(2%)
Arts, Entertainment, And Recreation	129	30	(11%)	11%	(56%)	(72%)	(61%)	(55%)	(43%)	(45%)	(43%)	(59%)	(53%)	(57%)	(37%)	(45%)	27%	157%	271%	158%	(44%)	(39%)	(45%)	(29%)	44%	16%
Accommodation	262	36	18%	17%	(45%)	(88%)	(76%)	(67%)	(61%)	(55%)	(59%)	(53%)	(57%)	(32%)	(44%)	(44%)	19%	506%	224%	182%	(34%)	(35%)	(34%)	(25%)	(23%)	(7%)
Food Services & Drinking Places	1,332	299	7%	11%	(25%)	(47%)	(30%)	(25%)	(19%)	(17%)	(13%)	(11%)	(18%)	(15%)	(7%)	(12%)	32%	102%	59%	45%	(1%)	(2%)	(1%)	8%	11%	9%
Other Services-Execpt Public Administration	410	55	3%	(0%)	4%	(23%)	(18%)	(0%)	7%	(4%)	0%	(0%)	5%	(1%)	2%	8%	6%	50%	33%	14%	5%	8%	11%	15%	9%	13%
Total (Including smaller sectors not shown)	17,061	2,651	9%	13%	1%	(6%)	3%	6%	5%	3%	4%	5%	5%	6%	9%	4%	24%	35%	21%	18%	18%	18%	25%	28%	24%	24%



Taxable Sales



Year over Year Growth by City and Filing Period – Salt Lake County

In millions \$								2020 vs	s. 2019								2021 v	s. 2020					2021 v	s. 2019		
	2021	YTD Jun													_			_								
City	YTD Jun	\$ vs. '20	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jan	Feb	Mar	Apr	May	Jun
CITIES																										
Alta	40	0	12%	10%	(50%)	(80%)	(32%)	(26%)	1%	(4%)	(35%)	12%	17%	(27%)	(34%)	(33%)	51%	469%	10%	76%	(25%)	(26%)	(25%)	12%	(25%)	29%
Bluffdale	153	47	52%	112%	14%	52%	(12%)	8%	54%	(35%)	22%	(8%)	(23%)	40%	37%	23%	114%	48%	40%	17%	108%	161%	143%	124%	23%	27%
Brighton	50	6	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	(11%)	2%	(5%)	561%	61%	145%	n/a	n/a	n/a	n/a	n/a	n/a
Cottonwood Heights	353	59	6%	11%	11%	8%	10%	9%	10%	16%	12%	11%	9%	12%	23%	9%	22%	24%	21%	22%	30%	20%	36%	33%	32%	33%
Draper	1,071	197	13%	16%	(1%)	(9%)	3%	17%	9%	5%	7%	7%	5%	14%	15%	10%	32%	53%	17%	14%	30%	28%	31%	39%	21%	33%
Herriman	208	46	38%	42%	45%	73%	68%	64%	65%	59%	48%	40%	50%	36%	41%	35%	38%	19%	18%	23%	95%	92%	100%	107%	98%	101%
Holladay	185	28	10%	24%	15%	15%	19%	12%	25%	25%	20%	25%	24%	5%	12%	6%	16%	37%	19%	20%	23%	31%	34%	58%	42%	34%
Midvale	544	110	8%	10%	7%	(6%)	1%	4%	5%	2%	5%	12%	10%	7%	14%	13%	28%	47%	30%	23%	22%	24%	36%	39%	31%	27%
Millcreek	541	73	15%	18%	11%	3%	15%	12%	19%	16%	16%	21%	20%	9%	26%	9%	11%	32%	12%	9%	45%	28%	23%	36%	29%	22%
Murray	1,268	245	6%	10%	(13%)	(25%)	(7%)	4%	(3%)	(0%)	2%	5%	(5%)	(1%)	9%	(3%)	38%	65%	29%	16%	15%	7%	20%	24%	20%	20%
Riverton	409	58	9%	16%	13%	23%	26%	20%	19%	15%	22%	17%	16%	14%	25%	15%	23%	17%	6%	15%	37%	34%	38%	44%	34%	38%
Salt Lake City	4,917	764	11%	13%	(3%)	(16%)	(9%)	(4%)	(6%)	(7%)	(7%)	(5%)	(3%)	2%	(1%)	(4%)	21%	40%	32%	27%	9%	9%	17%	18%	20%	22%
Sandy	1,444	254	2%	8%	(4%)	(9%)	5%	7%	7%	9%	6%	7%	10%	4%	18%	8%	27%	40%	23%	14%	21%	17%	22%	27%	29%	22%
South Jordan	1,017	146	13%	10%	10%	2%	18%	15%	14%	7%	16%	13%	15%	10%	17%	10%	18%	33%	13%	12%	32%	21%	30%	35%	33%	29%
South Salt Lake	1,172	149	16%	16%	6%	5%	9%	9%	11%	5%	10%	8%	8%	9%	5%	10%	22%	23%	13%	12%	23%	28%	29%	30%	23%	22%
Taylorsville	359	48	12%	12%	7%	11%	13%	8%	10%	7%	11%	8%	8%	13%	11%	4%	24%	20%	11%	19%	24%	17%	33%	33%	25%	29%
West Jordan	1,174	158	(8%)	18%	15%	12%	24%	17%	20%	14%	15%	20%	13%	15%	18%	12%	21%	23%	9%	11%	9%	32%	39%	38%	36%	30%
West Valley City	1,621	217	12%	10%	2%	3%	8%	3%	3%	2%	5%	(1%)	5%	11%	10%	7%	26%	23%	14%	12%	22%	17%	28%	27%	23%	16%
Subtotal	16,527	2,606	10%	14%	2%	(5%)	4%	6%	5%	3%	5%	5%	5%	8%	9%	4%	24%	36%	21%	18%	20%	19%	26%	29%	25%	25%
TOWNSHIPS & OTHE	R																									
Copperton Township	3	0	134%	160%	379%	131%	156%	24%	129%	194%	303%	118%	41%	(23%)	39%	(11%)	8%	99%	20%	(23%)	225%	132%	419%	362%	208%	(5%)
Emigration Canyon Towns	7	1	79%	52%	96%	71%	26%	0%	(8%)	(2%)	37%	10%	(27%)	14%	(6%)	20%	27%	32%	43%	49%	69%	82%	150%	125%	80%	49%
Kearns Township	99	11	33%	41%	37%	57%	63%	41%	58%	40%	33%	44%	31%	26%	24%	14%	14%	14%	5%	5%	65%	60%	56%	79%	71%	49%
Magna Township	136	18	25%	50%	85%	51%	71%	74%	71%	58%	46%	53%	38%	0%	46%	42%	(9%)	26%	7%	8%	82%	113%	68%	89%	84%	88%
Salt Lake County (Uninco	282	13	(33%)	(33%)	(36%)	(36%)	(43%)	(28%)	(19%)	(8%)	(27%)	(21%)	(27%)	(33%)	(14%)	(18%)	15%	14%	9%	24%	(42%)	(45%)	(27%)	(28%)	(37%)	(11%)
White City Township	7	1	45%	37%	47%	89%	70%	79%	45%	58%	47%	42%	37%	26%	39%	24%	40%	8%	(7%)	12%	101%	70%	105%	104%	58%	99%
Utah Data Center SL Co	1	0	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
Subtotal	534	45	(18%)	(15%)	(13%)	(11%)	(10%)	(2%)	7%	11%	(8%)	1%	(6%)	(19%)	4%	(1%)	9%	18%	8%	16%	(15%)	(16%)	(5%)	5%	(3%)	14%
TOTAL	17,061	2,651	8.6%	13.1%	1.0%	(5.5%)	3.1%	5.6%	4.9%	2.8%	4.0%	4.5%	4.6%	6.4%	9.1%	4.0%	23.7%	35.5%	20.6%	17.7%	18.4%	17.6%	24.9%	28.0%	24.4%	24.3%