

Sales Tax Revenue Results

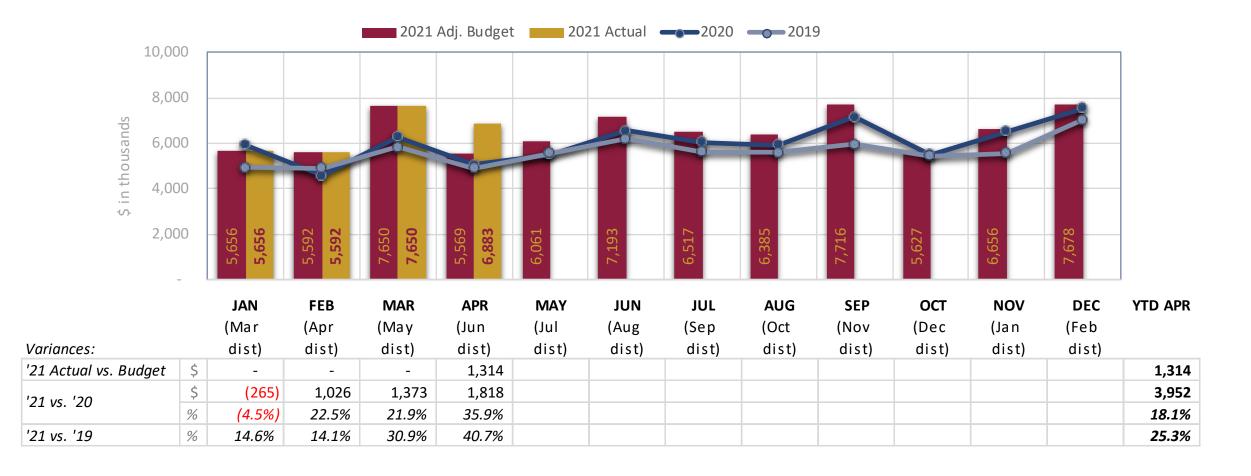
From June 21, 2021 Monthly Distribution





County Option Sales Tax

(0.25% tax — to General Fund)

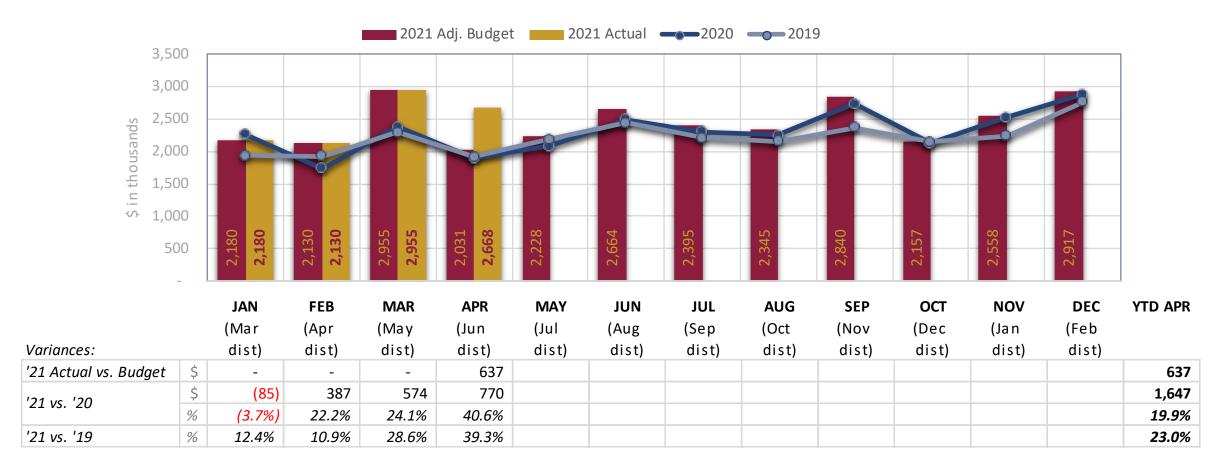






Zoo, Arts, & Parks Tax

(0.1% tax to ZAP Fund and General Fund*)



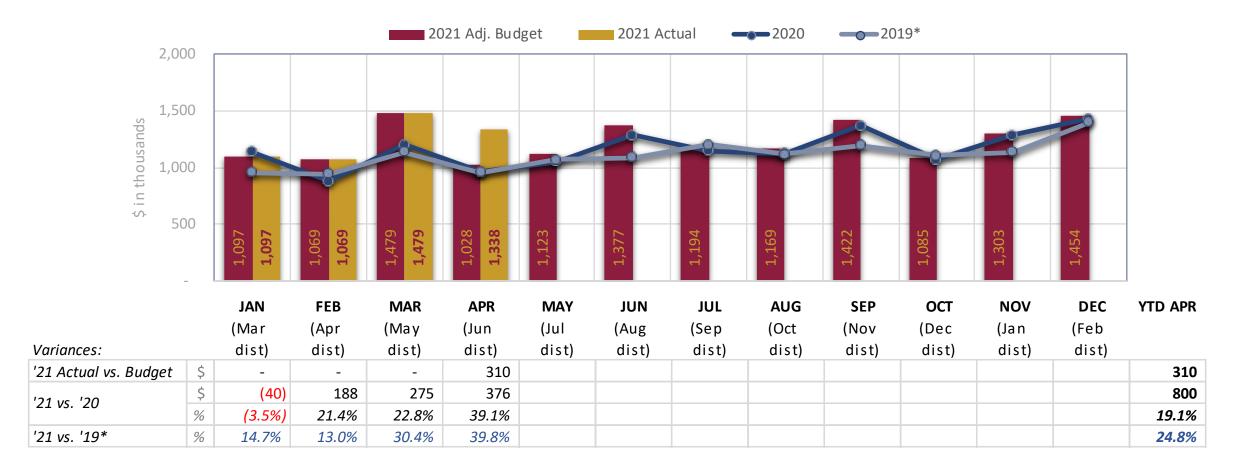
^{*} Approximately 70.5% to ZAP fund and 29.5% to General Fund for Recreation





Transportation Sales Tax

(20% of 0.25% tax to Transportation Fund)



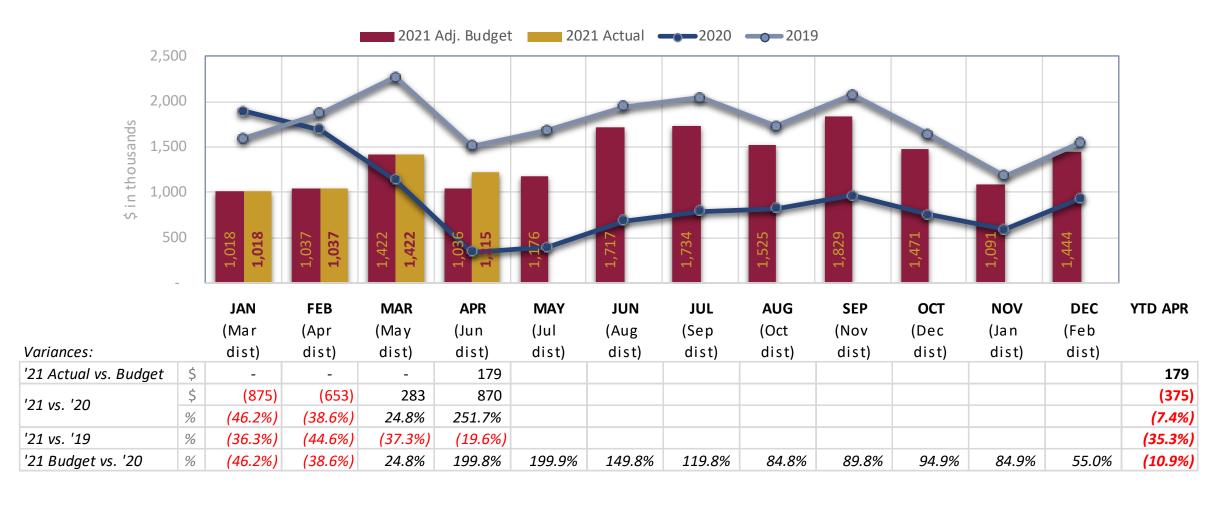
[•] Normalized for comparison purposes by multiplying the County's revenue by 20% prior to 3Q 2019, to match the current ongoing allocation %. Impacted figures noted with blue font.





Transient Room Tax

(4.25% tax to Visitor Promotion Fund)

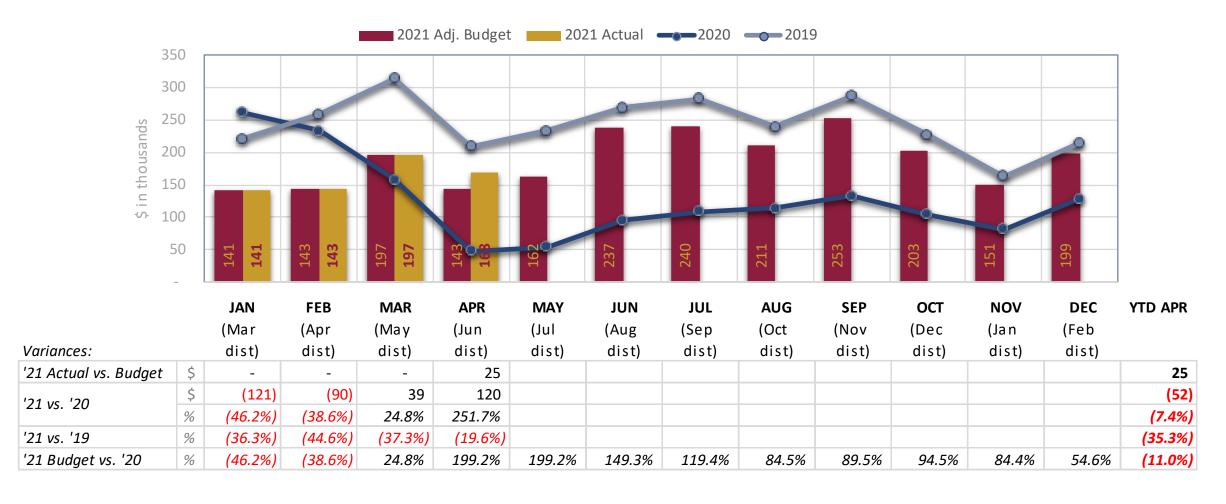






Transient Room Tax - Supplemental

(0.5% tax to TRCC: Tourism, Recreation, Cultural & Convention Fund)

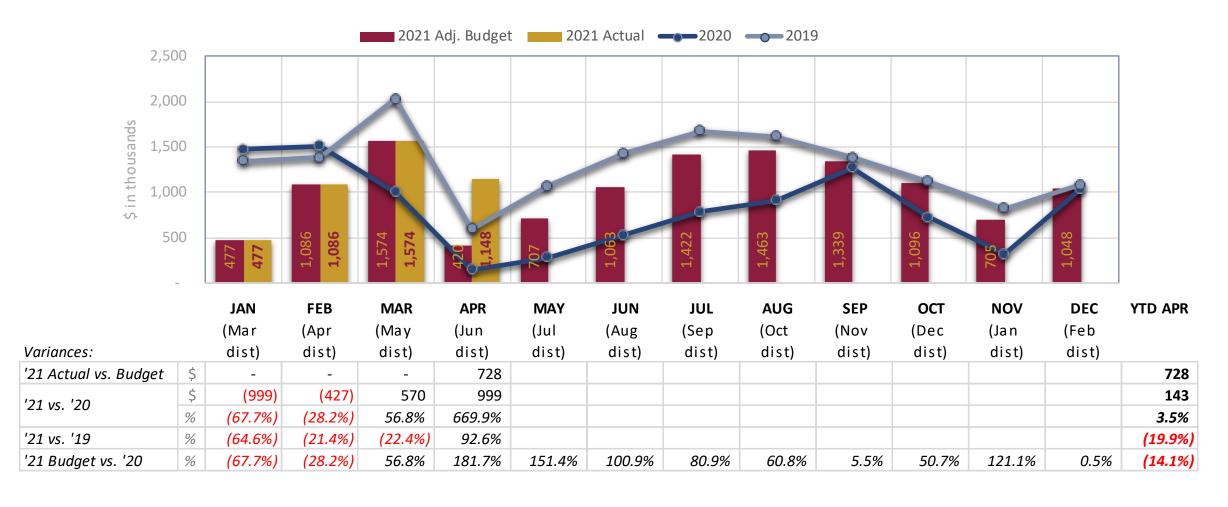






Car Rental Tax

(3% & 4% tax to TRCC Fund)

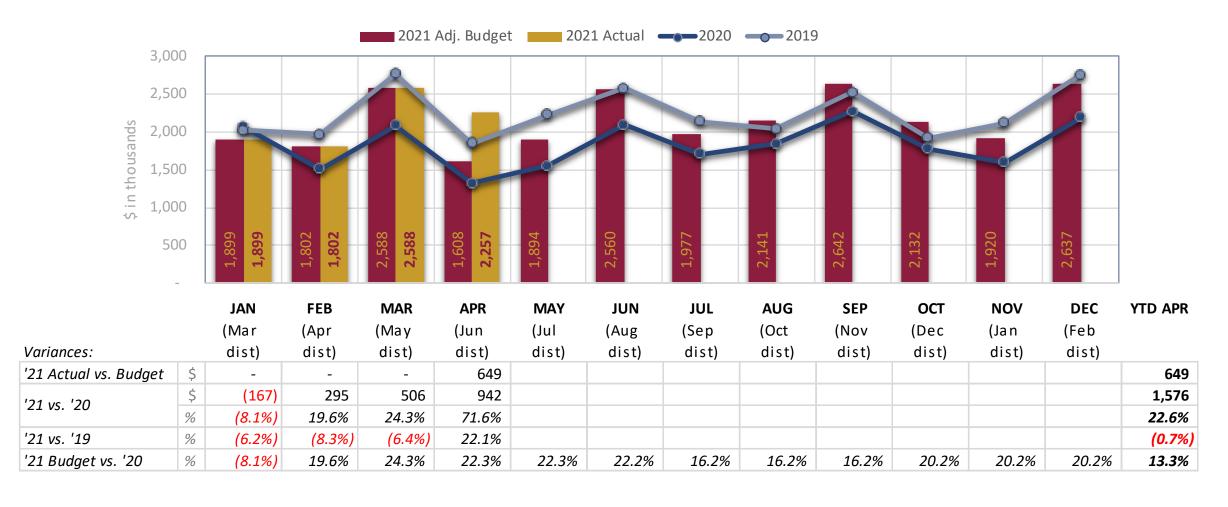






Restaurant Tax

(1% tax to TRCC Fund)

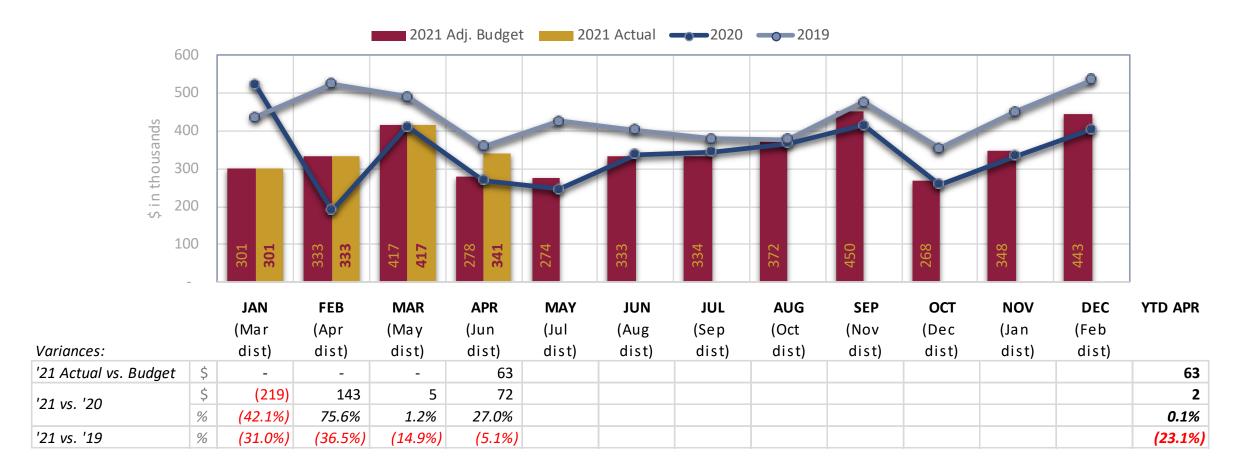






Local Option Sales Tax

(1% tax to Unincorporated Municipal Services Fund)







Sales Tax Revenue Summary

- All taxes were significantly above budget
- YTD Transient
 Room and Car
 Rental taxes still
 well below 2019
- YTD Restaurant taxes barely below 2019

YTD April Sales (Mar-Jun Distributions)

thousands \$	Variance,								
	Actual	Variance,	Actual	Variance, Actual					
	vs. Budget	vs. Prior	Year	vs. 20)19				
General Fund	1,502	4,439	18.3%	5,756	25.1%				
TRCC Fund	1,402	1,667	14.1%	(1,479)	(9.9%)				
Visitor Promotion Fund	179	(375)	(7.4%)	(2,558)	(35.3%)				
ZAP Fund	449	1,160	19.9%	1,310	23.0%				
CO Transportation Fund*	310	800	19.1%	990	24.8%				
Unincorp. County Fund	63	2	0.1%	(418)	(23.1%)				
TOTAL	3,906	7,693	14.6%	3,600	6.4%				



APPENDIX





April 2021 YTD Sales Tax Results

April Sales (Jun Distribution)

in thousands \$

111 (110)	usunus ş		Budget (Jun	Varianc	e, Actual	Prior	Variance,	Actual vs.		Variance, Actual v				
Fund	Tax	Actual	Adjusted)	vs. Adj	Budget	Year	Prior	Year	2019	201	9			
GF	County Option	6,883	5,569	1,314	23.6%	5,065	1,818	35.9%	4,893	1,990	40.7%			
Z+GF	ZAP	2,668	2,031	637	31.4%	1,898	770	40.6%	1,915	<i>753</i>	39.3%			
VP	TRT	1,215	1,036	179	17.3%	346	870	251.7%	1,513	(297)	(19.6%)			
TRCC	TRT Sup	168	143	25	17.6%	48	120	251.7%	209	(41)	(19.6%)			
TRCC	Car Rental	1,148	420	728	173.3%	149	999	669.9%	596	552	92.6%			
TRCC	Restaurant	2,257	1,608	649	40.4%	1,315	942	71.6%	1,849	408	22.1%			
TRX	CO Transportation*	1,338	1,028	310	30.2%	962	376	39.1%	957	381	39.8%			
Uni	Local Option	341	278	63	22.6%	268	72	27.0%	359	(18)	(5.1%)			
TOTA		16,019	12,113	3,906	32.2%	10,051	5,968	59.4%	12,291	3,728	30.3%			

in thousand

YTD April Sales (Mar-Jun Distributions)

	Budget (Jun	Variance,	. Actual		Variance,	Actual		Variance, A	ctual vs.		
Actual	Adjusted)	vs. Adj E	Budget	Prior Year	vs. Prio	r Year	2019	2019			
25,781	24,467	1,314	5.4%	21,829	3,952	18.1%	20,575	5,207	25.3%		
9,933	9,296	637	6.9%	8,286	1,647	19.9%	8,074	1,859	23.0%		
4,692	4,513	179	4.0%	5,067	(375)	(7.4%)	7,250	(2,558)	(35.3%)		
649	624	25	25 4.0%		(52)	(7.4%)	1,003	(354)	(35.3%)		
4,285	3,557	728	20.5%	4,141	143	3.5%	5,352	(1,067)	(19.9%)		
8,546	7,897	649	8.2%	6,970	1,576	22.6%	8,604	(58)	(0.7%)		
4,984	4,673	310	6.6%	4,184	800	19.1%	3,994	990	24.8%		
1,391	1,328	63	4.7%	1,390	2	0.1%	1,809	(418)	(23.1%)		
60,261	56,356	3,906	6.9%	52,568	7,693	14.6%	56,661	3,600	6.4%		

Fund Totals

General Fund	7,671	6,169	1,502	24.4%	5,626	2,046	36.4%	5,459	2,213	40.5%
TRCC Fund	3,573	2,171	1,402	64.6%	1,512	2,061	136.3%	2,654	919	34.6%
Visitor Promotion Fund	1,215	1,036	179	17.3%	346	870	251.7%	1,513	(297)	(19.6%)
ZAP Fund	1,880	1,431	449	31.4%	1,337	543	40.6%	1,349	530	39.3%
CO Transportation Fund*	1,338	1,028	310	30.2%	962	376	39.1%	957	381	39.8%
Unincorp. County Fund	341	278	63	22.6%	268	72	27.0%	359	(18)	(5.1%)
TOTAL	16,019	12,113	3,906	32.2%	10,051	5,968	59.4%	12,291	3,728	30.3%

Fund Totals

60,261	56,356	3,906	6.9%	52,568	7,693	14.6%	56,661	3,600	6.4%
1,391	1,328	63	4.7%	1,390	2	0.1%	1,809	(418)	(23.1%)
4,984	4,673	310	6.6%	4,184	800	19.1%	3,994	990	24.8%
6,998	6,549	449	6.9%	5,838	1,160	19.9%	5,688	1,310	23.0%
4,692	4,513	179	4.0%	5,067	(375)	(7.4%)	7,250	(2,558)	(35.3%)
13,480	12,078	1,402	11.6%	11,813	1,667	14.1%	14,959	(1,479)	(9.9%)
28,717	27,214	1,502	5.5%	24,278	4,439	18.3%	22,961	5,756	25.1%

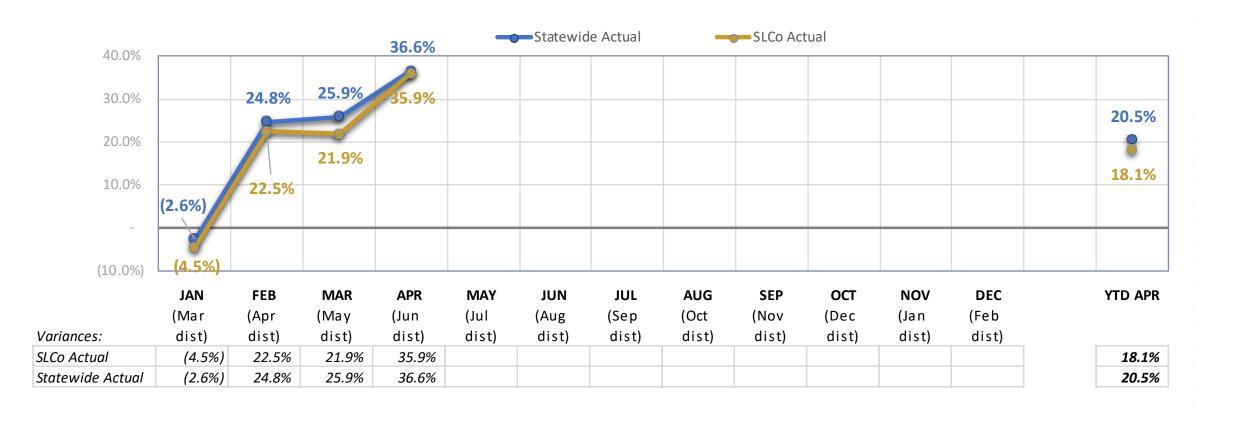
^{* 2019} County Option Transportation Tax normalized for comparison purposes by multiplying the County's revenue by 20% prior to 3Q 2019, to match the current ongoing allocation %. Impacted figures noted with blue font.





County Option Sales Tax

(0.25% tax — SLCo vs. All Counties Statewide)





Taxable Sales



Top 25 Economic Sectors (NAICS) and Filing Period – Salt Lake County

						0000	0040									•	-	2024 112 2040						
In millions \$								2020 v	s. 2019		1					202	21 vs. 20	20		2021 vs. 2019				
	2021	YTD May	1.			_								_	.									
	YTD May	\$ vs. '20	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jan	Feb	Mar	Apr	May
Utilities	437	12	5%	6%	1%	(2%)	(2%)	10%	5%	4%	5%	5%	(4%)	3%	5%	(5%)	5%	11%	0%	9%	1%	7%	8%	(2%)
Construction	261	33	44%	22%	37%	36%	15%	11%	18%	17%	21%	11%	9%	(10%)	6%	22%	8%	17%	21%	52%	49%	48%	60%	40%
Manufacturing	643	133	10%	24%	15%	19%	9%	5%	7%	17%	17%	23%	17%	28%	23%	21%	32%	28%	23%	36%	50%	52%	53%	34%
Wholesale Trade-Durable Goods	1,237	229	7%	6%	6%	1%	(8%)	11%	1%	(0%)	(3%)	5%	7%	18%	9%	13%	24%	34%	33%	16%	20%	31%	36%	22%
Wholesale Trade-Nondurable Goods	189	35	7%	10%	(0%)	(12%)	(12%)	(4%)	(0%)	(3%)	(1%)	(3%)	9%	10%	4%	15%	28%	36%	32%	11%	27%	28%	21%	16%
Retail-Miscellaneous Retail Trade	428	62	8%	11%	3%	(6%)	3%	(1%)	7%	4%	7%	14%	9%	12%	13%	10%	17%	31%	16%	22%	21%	21%	22%	19%
Retail-Motor Vehicle & Parts Dealers	1,713	375	6%	13%	(24%)	(5%)	20%	21%	9%	4%	8%	6%	0%	14%	20%	11%	71%	45%	5%	27%	25%	30%	37%	26%
Retail-Furniture & Home Furnishings Stores	279	78	4%	12%	(17%)	(36%)	(17%)	15%	8%	6%	10%	15%	10%	11%	36%	8%	32%	113%	37%	41%	20%	9%	36%	15%
Retail-Electronics & Appliance Stores	349	76	(8%)	21%	13%	(8%)	0%	(16%)	(1%)	(23%)	(5%)	(5%)	(6%)	(1%)	10%	13%	51%	35%	24%	1%	37%	70%	24%	24%
Retail-Build. Material, Garden Equip. & Supplies	935	215	4%	17%	13%	24%	22%	15%	16%	20%	25%	25%	25%	31%	35%	29%	41%	24%	25%	41%	51%	59%	53%	52%
Retail-Food & Beverage Stores	918	(49)	5%	9%	36%	13%	17%	10%	18%	4%	13%	9%	4%	12%	3%	1%	(16%)	(2%)	(7%)	8%	10%	14%	11%	9%
Retail-Health & Personal Care Stores	124	18	13%	23%	(8%)	(31%)	(13%)	(3%)	5%	(22%)	2%	5%	3%	3%	8%	(3%)	11%	68%	24%	22%	20%	3%	16%	8%
Retail-Gasoline Stations	190	4	20%	17%	10%	8%	10%	6%	3%	4%	6%	6%	(3%)	(1%)	(7%)	(2%)	5%	8%	6%	11%	14%	16%	17%	17%
Retail-Clothing & Clothing Accessories Stores	370	141	4%	4%	(43%)	(71%)	(38%)	(17%)	(28%)	(4%)	(7%)	(9%)	(9%)	(4%)	2%	(5%)	103%	275%	89%	6%	(1%)	16%	10%	17%
Retail-Sporting Goods, Hobby, Music,& Book S	254	71	8%	5%	(5%)	(10%)	17%	24%	19%	17%	20%	33%	39%	15%	33%	28%	55%	64%	17%	44%	34%	48%	48%	36%
Retail-General Merchandise Stores	1,179	81	5%	6%	20%	7%	14%	7%	8%	4%	12%	10%	10%	5%	17%	5%	1%	11%	5%	23%	12%	21%	19%	20%
Nonstore Retailers	951	219	80%	90%	78%	104%	111%	92%	98%	105%	55%	36%	44%	23%	41%	31%	39%	29%	11%	154%	150%	147%	162%	135%
Information	513	55	11%	1%	2%	(11%)	(10%)	5%	(2%)	3%	(2%)	(19%)	6%	7%	5%	(2%)	27%	13%	15%	17%	(1%)	29%	0%	4%
Real Estate, Rental, & Leasing	368	27	12%	9%	(7%)	(22%)	(19%)	(18%)	(18%)	(22%)	(14%)	(9%)	(10%)	(11%)	(13%)	(12%)	10%	36%	33%	(3%)	(4%)	2%	6%	8%
Professional, Scientific, & Technical Services	298	11	(21%)	13%	20%	3%	8%	29%	33%	0%	(4%)	(1%)	(3%)	2%	1%	(8%)	(1%)	24%	9%	(20%)	4%	19%	28%	17%
Educational Services	22	9	(2%)	(3%)	(17%)	(73%)	(64%)	(43%)	(45%)	(41%)	(37%)	(43%)	(52%)	(18%)	(43%)	(33%)	14%	174%	633%	(44%)	(35%)	(6%)	(26%)	165%
Arts, Entertainment,And Recreation	97	10	(11%)	11%	(57%)	(72%)	(61%)	(55%)	(43%)	(45%)	(44%)	(59%)	(53%)	(58%)	(37%)	(45%)	26%	157%	264%	(44%)	(39%)	(45%)	(29%)	41%
Accommodation	212	3	18%	17%	(45%)	(88%)	(76%)	(67%)	(61%)	(55%)	(59%)	(53%)	(57%)	(32%)	(45%)	(44%)	19%	508%	225%	(35%)	(35%)	(34%)	(25%)	(23%)
Food Services & Drinking Places	1,042	206	7%	11%	(25%)	(47%)	(30%)	(25%)	(19%)	(17%)	(13%)	(11%)	(18%)	(15%)	(7%)	(12%)	31%	102%	58%	(1%)	(2%)	(1%)	7%	10%
Other Services-Execpt Public Administration	299	39	3%	0%	4%	(23%)	(18%)	1%	7%	(3%)	(0%)	0%	4%	(0%)	3%	6%	5%	49%	32%	6%	7%	10%	14%	9%
Total (Including smaller sectors not shown)	13,609	2,107	9%	13%	1%	(6%)	3%	6%	5%	3%	4%	5%	5%	6%	9%	4%	24%	35%	20%	18%	18%	25%	28%	23%



Taxable Sales

Vacy aver Vacy Crowth by City and Filing David Colt Lake County

			Y	Year over Year Growth by City and Filing Perio													iod – Salt Lake County										
In millions \$								2020 vs	. 2019		<u> </u>					20	21 vs. 20	20		2021 vs. 2019							
City	2021 YTD May	YTD May \$ vs. '20	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jan	Feb	Mar	Apr	May			
CITIES						1												- 4-	,					,			
Alta	38	(1)	12%	10%	(50%)	(80%)	(32%)	(26%)	1%	(4%)	(35%)	12%	17%	(27%)	(34%)	(33%)	51%	469%	10%	(25%)	(26%)	(25%)	12%	(25%)			
Bluffdale	128	43	52%	112%	14%	52%	(12%)	8%	54%	(35%)	23%	(8%)	(23%)	40%	37%	23%	114%	48%	40%	108%	161%	143%	125%	22%			
Brighton	48	4	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	(11%)	2%	(5%)	561%	61%	n/a	n/a	n/a	n/a	n/a			
Cottonwood Heights	281	46	6%	11%	11%	8%	10%	9%	10%	16%	11%	11%	9%	12%	23%	9%	22%	23%	21%	30%	20%	35%	33%	32%			
Draper	853	169	13%	16%	(1%)	(9%)	3%	17%	9%	5%	7%	7%	5%	14%	15%	10%	31%	53%	17%	30%	28%	30%	39%	20%			
Herriman	166	38	38%	42%	45%	73%	68%	65%	65%	59%	48%	40%	50%	36%	41%	35%	38%	19%	18%	95%	92%	100%	106%	98%			
Holladay	145	21	10%	24%	15%	15%	19%	12%	25%	25%	20%	25%	24%	5%	12%	6%	16%	37%	18%	23%	31%	34%	58%	41%			
Midvale	432	89	8%	10%	7%	(6%)	1%	4%	5%	2%	5%	12%	10%	7%	14%	13%	28%	47%	30%	22%	24%	36%	38%	31%			
Millcreek	433	64	15%	18%	11%	3%	15%	12%	19%	16%	16%	21%	20%	9%	26%	9%	11%	32%	12%	45%	28%	23%	36%	28%			
Murray	1,015	208	6%	10%	(13%)	(25%)	(7%)	4%	(3%)	(0%)	2%	5%	(5%)	(1%)	9%	(3%)	38%	65%	29%	15%	7%	20%	24%	20%			
Riverton	326	47	9%	16%	13%	23%	26%	20%	19%	15%	22%	17%	16%	14%	25%	15%	23%	17%	6%	37%	34%	38%	44%	34%			
Salt Lake City	3,896	539	11%	13%	(3%)	(16%)	(9%)	(4%)	(6%)	(7%)	(7%)	(5%)	(3%)	2%	(1%)	(4%)	21%	40%	30%	9%	9%	17%	18%	19%			
Sandy	1,157	216	2%	8%	(4%)	(9%)	5%	7%	7%	9%	6%	7%	10%	4%	18%	8%	27%	40%	21%	21%	17%	22%	27%	27%			
South Jordan	821	123	13%	10%	10%	2%	18%	15%	14%	7%	16%	13%	15%	10%	17%	10%	18%	33%	12%	32%	21%	30%	35%	31%			
South Salt Lake	920	121	16%	16%	6%	5%	9%	9%	11%	5%	10%	8%	8%	9%	5%	10%	22%	23%	13%	23%	28%	29%	30%	23%			
Taylorsville	287	35	12%	12%	7%	11%	13%	8%	10%	7%	11%	8%	8%	13%	11%	4%	24%	20%	9%	24%	17%	33%	32%	23%			
West Jordan	935	133	(8%)	18%	15%	12%	24%	17%	20%	14%	15%	20%	13%	15%	18%	12%	21%	23%	9%	9%	32%	39%	37%	36%			
West Valley City	1,305	183	12%	10%	2%	3%	8%	4%	3%	2%	5%	(1%)	5%	11%	10%	7%	26%	23%	13%	22%	17%	28%	27%	22%			
Subtotal	13,185	2,079	10%	14%	2%	(5%)	4%	6%	5%	3%	5%	5%	5%	8%	9%	4%	24%	36%	20%	20%	19%	26%	29%	24%			
TOWNSHIPS & OTHE	R											•					•	-									
Copperton Township	3	1	134%	160%	379%	131%	156%	24%	129%	194%	303%	118%	41%	(23%)	39%	(11%)	8%	99%	20%	225%	132%	419%	362%	208%			
Emigration Canyon Towns	5	1	79%	52%	96%	71%	26%	0%	(8%)	(2%)	37%	10%	(27%)	14%	(6%)	20%	27%	32%	(0%)	69%	82%	149%	125%	26%			
Kearns Township	80	9	33%	41%	37%	57%	63%	41%	58%	40%	33%	44%	31%	26%	24%	13%	13%	13%	5%	65%	60%	55%	78%	70%			
Magna Township	108	16	25%	50%	85%	51%	71%	74%	71%	58%	46%	53%	38%	0%	46%	42%	(9%)	26%	7%	82%	113%	68%	89%	84%			
Salt Lake County (Uninco	222	1	(33%)	(33%)	(36%)	(36%)	(43%)	(28%)	(19%)	(8%)	(27%)	(21%)	(27%)	(33%)	(14%)	(18%)	14%	14%	9%	(42%)	(45%)	(27%)	(28%)	(37%)			
White City Township	5	1	45%	37%	47%	89%	70%	79%	45%	58%	47%	42%	37%	26%	39%	24%	39%	5%	(7%)	101%	70%	105%	99%	58%			
Utah Data Center SL Co	0	0	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.			
Subtotal	423	29	(18%)	(15%)	(13%)	(11%)	(10%)	(2%)	7%	12%	(8%)	1%	(6%)	(19%)	4%	(1%)	9%	17%	7%	(15%)	(16%)	(5%)	4%	(3%)			
TOTAL	13,608	2,108	8.6%	13.1%	1.0%	(5.5%)	3.1%	5.6%	4.9%	2.8%	4.0%	4.5%	4.6%	6.4%	9.1%	3.9%	23.6%	35.3%	19.8%	18.4%	17.5%	24.8%	27.8%	23.5%			