



**HOUSING
CONNECT**

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801-284-4439

To: Michelle Hick, Mayor's Executive Office Administrator
From: Janice Kimball, CEO Housing Connect
Date: August 27, 2020
RE: Board Reappointment

I am writing to request that Spencer Moffat be reappointed to our Board of Commissioners. His first full-term ends on October 11, 2020. Spencer's experience in real estate development has provided much needed expertise as we further our mission of building and managing affordable housing. A term is four years and a member may serve two terms. I have attached his resume for your review. Please let me know if you need additional information.

SPENCER MOFFAT

EXPERIENCE

PARTNER, RESIDENTIAL LAND DIVISION

The Boyer Company

May '06 - Current

Salt Lake City, Utah

Manage feasibility analysis, acquisition, entitlement, and horizontal construction for the residential division of The Boyer Company, one of the largest privately held real estate development groups in the Intermountain West

- Managing partner responsible for development and management of a 400+ acre land portfolio
- Negotiated sale of \$18 million in paper and finished building lots in 2016 to various publicly traded and privately held home builders
- Negotiated \$13.5 million of horizontal construction contracts in 2016
- Conducted extensive negotiations with property owners, federal and municipal government agencies, and public utility companies resulting in the entitlement of over 1,250 building lots since 2006
- Successfully secured permits from F.E.M.A, U.S. Army Corps of Engineers, and various wildlife agencies creating substantial value in land that would otherwise be challenging to develop
- Prepared and presented project specific financial analysis, due diligence summaries, and marketing strategies to executive management

FOUNDER & PRESIDENT

Fast Arch of Utah

Sep. '03- Aug. '05

Salt Lake City, Utah

Founded Fast Arch of Utah which specialized in manufacturing prefabricated sheet metal archways for residential and commercial construction

- Achieved profitability in first year of operation by defining and executing detailed business plan
- Secured startup capital, organized, and set up manufacturing operations for the company
- Negotiated a deal to provide product to all homes built by the #3 homebuilder in Utah

EDUCATION

MASTER OF BUSINESS ADMINISTRATION

Marriot School of Business, Brigham Young University

Apr. '07

Provo, Utah

- Emphasis in Strategy and Entrepreneurship

BACHELOR OF SCIENCE, ECONOMICS, CUM LAUDE

University of Utah

May '03

Salt Lake City, Utah

- Member of Phi Kappa Alpha academic honors society, Dean's List, and recipient of President's Academic Award

VOLUNTEER EXPERIENCE

UNITED WAY

The Boyer Company – Served as company liaison to the United Way

Nov. '11- Nov. '13

Salt Lake City, Utah

ENGLISH TUTOR/IMMIGRANT MENTOR

Salt Lake English as a Second Language Center

Nov. '03- Aug. '05

Salt Lake City, Utah

VOLUNTEER REPRESENTATIVE

The Church of Jesus Christ of Latter-Day Saints

May '99- Jun. '01

Cebu, Philippines