

SALT LAKE COUNTY COVID-19 RESPONSE

SLCO SMALL BUSINESS IMPACT GRANT PROGRAM

August 11, 2020

For the **718** current SBIG applications...

\$3.3 M Grants approved for 201 businesses

Grants approved

\$14.1 M Grants requested for 517 businesses under review

Grants requested

AVERAGE APPLICATION

\$17 K

approved grant

\$20 K

requested grant



Communications

#SLCoSmallBusinessStrong

Story #2: Mimi's Munchies

- Mexican-American fusion snacks delivered
- Received SBIG in Round 1
- Hopes to open a food truck in August
- Read more: <u>Mimi's Munchies Pivots and</u>
 <u>Takes to Salt Lake County Roads Delivering</u>
 <u>Mexican-American Snacks</u>

Social Media in Round 2

- RegDev Facebook: 8,024 reached since launch
- RegDev Twitter: 18,000 impressions
- RegDev Instagram: 748 reached







Website 14,044 visits

since grant announcement

(+1,827 in past week)



1,086 from Facebook



446 of views of FAQ translations

162 Spanish

114 Vietnamese

83 Chinese

54 Arabic

24 Samoan

9 Tongan



Outreach

Outreach

- Local First Utah WebinarJuly 28
- Chambers
- Municipal PIOs
- Municipal Economic Development and Fiscal staff
- SBIG Business Success Stories

Nohm Restaurant in Salt Lake City received \$35,000 from the SBIG program in Round 1. Find its story at slco.org/covidgrants/





Business Relief Hotline





fielded since SBIG program announcement

73 calls requesting a non-English speaker

67 Spanish

5 Vietnamese

2 Mandarin

Common call topics:

- SBIG 1 / CARES requirements
- Reporting requirements
- Documentation questions



Eligibility Pre-Screening

3,162 screening forms

since June 16 launch

(+368 in past week)

82% likely eligible Round 2

50% likely eligible Round 1

2% pending Round 2

5% pending Round 1

15% ineligible Round 2

45% ineligible Round 1

For the **267 ineligible** businesses in Round 2

166 received over \$35k in other CARES Act funding

45 not in SLCo

41 established after Jan. 1, 2020

26 can't prove financial loss

7 received \$35k in SBIG Round 1

Note: Some businesses are ineligible for more than one reason



Main Application Process

1,614 applications started

(+373 in past week)

813 Round 2 applications in progress

(not yet submitted) (+154 in past week)

801 applications submitted

(+219 in past week)

- 517 under review (+165 in past week)
- 201 approved (+34 in past week)
- 83 declined (+20 in past week)

GRANT PAYMENTS

138

payments complete

(+24 in past week)

\$2.5 M

total paid

(+\$406k in past week)



Midvale

Current Applications & Approved Grants

20

Municipality	Applications (count)	Grants requested (\$)	Grants approved (count)	Grants approved (\$)
Alta	2	\$20,509	2	\$20,509
Bluffdale	5	\$102,087	4	\$61,084
Brighton	1	\$12,050	0	\$0
Copperton	0	\$0	0	\$0
Cottonwood Heights	33	\$583,988	8	\$166,119
Draper	30	\$638,624	8	\$138,510
Emigration	2	\$46,763	0	\$0
Herriman	9	\$163,504	1	\$5,764
Holladay	29	\$463,894	8	\$89,606
Kearns	10	\$1 <i>7</i> 6, <i>5</i> 30	4	\$94,463
Magna	13	\$1 <i>77</i> ,258	0	\$0

\$511,353

5

\$154,237



Current Applications & Approved Grants

Municipality	Applications (count)	Grants requested (\$)	Grants approved (count)	Grants approved (\$)
Millcreek	63	\$1,121,538	19	\$227,425
Murray	35	\$866,365	9	\$121,996
Riverton	16	\$196,937	4	\$65,422
Salt Lake City	216	\$4,565,682	65	\$1,139,655
Sandy	69	\$1,325,725	19	\$248,319
South Jordan	31	\$491,620	7	\$94,213
South Salt Lake	31	\$691,446	9	\$178,252
Taylorsville	24	\$441,877	9	\$221,291
Unincorporated SLCo	4	<i>\$76,</i> 161	1	\$34,993
West Jordan	38	\$655,37 1	8	\$76,048
West Valley City	30	\$618,713	9	\$156,244
White City	4	\$88,194	2	\$27,197





SMALL
BUSINESS
IMPACT GRANT
PROGRAM

SLCO.ORG/COVID-19