Sufhan Majid, CPA

Education/Certifications

University of Washington (Seattle, WA) August 2019 | Pacific Coast Banking School (Seattle, WA) – August 2019 | American Institute of CPAs – March 2015 | University of Utah – Spring 2011/Summer 2013 | B

Executive Leadership Training | Grad. Degree in Banking CPA Licensure Bachelors/Master of Accountancy

Experience

Accounting & Finance Project Manager – Assistance Vice President | Sept. 2018 to Present Zions Bancorporation (NASDAQ: ZION)

- Manage a regulatory reporting project to enhance change control and requirement communications between business owners, system owners, and the regulatory reporting group in order to ensure completeness and accuracy in reporting.
- Utilize agile project methodology to simplify and restructure the fixed asset department.
- Mitigation of exposure around the Accounting & Finance impact of Reference Rate Reform.
- Implementing a process for tax compliance to calculate nondeductible parking expenses across all properties.

Acct. Policy Implementation Manager – Assistance Vice President | March 2017 to Sept. 2018 Zions Bancorporation (NASDAQ: ZION)

- Implemented leasing (ASC 842) for a \$400 million leasing business, along with approximately \$250 million in operating leases across 6 affiliate banks, while developing new processes organization wide to comply.
- Developed a new disclosure process for revenue recognition (ASC 606) organizationally for approximately \$400 million in annual non-interest income items in-scope along with continuous review for new products and contracts.
- Continued SEC reporting support for securities, derivatives, and miscellaneous footnotes.

Corporate Accounting Manager I – Assistance Vice President | December 2015 to March 2017 Zions Bancorporation (NASDAQ: ZION)

- Managed and had complete oversight of two nonbank subsidiaries owned by Zions Bancorporation. Reviewed adjusting and closing manual entries for six companies enterprise wide. Performed a thorough financial review prior to closing these entities to explain variances and research accounts that appear to have incorrect postings.
- Implemented new reporting, accounting methodologies, and efficiencies for subsidiaries.
- Assisted in charter consolidation projects (consolidated 8 banks into 1 charter) along with verification of project that replaced numerous legacy systems. Remodeled elimination process and prepared cross-validation rules for 8 segment GL reporting to coincide with the charter consolidation.
- Supervised 1 employee directly and certain tasks of 2 dotted-line employees.

Corporate Accountant II |

Zions Bancorporation (NASDAQ: ZION)

- Performed consolidation reporting at the holding company level for SEC filings (10-K, 10-Q), Federal Reserve filings (FRY9C, FRY14, FRY12, FRY9LP, FRY6) and quarterly Earnings Releases.
- Participated in the monthly compilation of the elimination work papers, Consolidated Balance Sheet, Consolidated Income Statement, and Consolidated Average Balance Sheet.
- Reviewed and signed off on month-end adjusting journal entries for varying entries.

Audit Rotational Consultant (Internal Auditor) Zions Bancorporation (NASDAQ: ZION)

- Admitted into Project *Evolve* where an individual with high performance is recommended by an Executive Vice President to join the Internal Audit program to develop a thorough understanding of the Bank.
- Collected and analyzed data to detect any control deficiencies, or non-compliance with laws, regulations, and policy.
- Performed follow-up work for moderate and high-risk issues detected during the audit to determine if corrective action has been taken by management to properly mitigate any risk identified.
- Participated in process audits for Universal Funds Transfer (UFT) and planning phase for Regulation W, departmental audits for Private Banking and Other Real Estate Owned (OREO), and a targeted audit for CCAR and DFAST.

May 2014 to December 2015

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October 2013 to May 2014

Sufhan Majid, CPA Commercial Real Estate Servicing Officer II

Zions First National Bank – National Real Estate

- Assistant Manager to a group consisting of 11 Senior Credit Analysts, 2 Loan Specialists and up to 4 Interns during the year. This group was responsible for servicing a portfolio of over 3,200 commercial real estate loans.
- Provided monthly coaching sessions to each employee, which consisted of individual performance and quality reviews. Provided periodic reviews of financial analysis and reviews performed by the Credit Analysts.

Sr. Credit Analyst

Zions First National Bank – National Real Estate

- Performed Moody's risk grading for reserve requirements for each loan graded
- Thoroughly executed a debt covenant review, along with a financial and cash flow analysis on various types of loans, including comm. real estate and comm. and industrial loans.

Volunteerism

Young American Leader | Harvard School of Business

Nominated as one of ten city representatives for Salt Lake City, along with 10 city members from 13 other large cities, to work on case studies with Harvard professors and implemented changes in the community upon return.

Young Leader Steering Committee - Vice Chair United Way of Salt Lake City

- Execute and discuss upcoming changes to program.
- Volunteer work throughout various schools in the Salt Lake Valley.

Young Leader & Women United Member | United Way of Salt Lake City

First male member of Women United in Salt Lake City.

Mentor 2.0 |

Big Brother Big Sister/United Way of Salt Lake City

Became a professional mentor in a 1-to-1 environment for a commitment of 3 years to an entering freshman student at Cottonwood High School. Program is aimed at providing students with the support and guidance they need to graduate high school, succeed in college and succeed in the job world.

Event Co-Host, Accounting, Activities, and Fundraising Support | January 2016 to July 2016 American Cancer Society – Relay for Life of Murray

- Provided extensive support as an event co-host in preparation of the largest Relay for Life event in Utah. Relay for Life is a 12-hour overnight (6 p.m. to 6 a.m.) event to provide fundraising for cancer research and support.
- Achieved the Fundraising Goal for the event of \$50,000 through various sponsorships & fundraising.

Skills & Honors

- Utah Business 20 in their 20s November 2018 Magazine Edition
- Thorough knowledge and experience in the following programs:
 - Accounting Related: Oracle, Hyperion, Business Planning & Consolidation (BPC), & WDesk (Intuit).
 - Office Related: Word, PowerPoint, Visio, MS Project, and Access. Advanced Excel knowledge (incl. VBA)
 - Other Systems: Azure DevOps, MDM Risk Grading, Moody's Risk Analyst, MetricStream, & TeamMate (Audit)

Interests

Hiking, basketball, board games, volunteering, traveling, and exercising.

April 2012 to October 2013

July 2011 to April 2012

June 2018

May 2016 to Present

January 2018 to Present

January 2017 to Present