

Fee Name	Approximate Time to perform Service in minutes	Approximate Time in Hours to perform service	Current Fee	Lab Cost	Hourly Rate MO	Cost of providing service	Rounded Cost	Current # of Services	Revenue with Current Fee	Revenues with New Fee	Difference in Revenue	% Change
Office visit (new)	30	0.50	\$35.00	\$0.00	\$96	\$48.08	\$50	1,323	\$46,305	\$66,150	\$19,845	43%
Office visit (established)	30	0.50	\$35.00	\$0.00	\$96	\$48.08	\$50	848	\$29,680	\$42,400	\$12,720	43%
Office Visit (out of County/State)	45	0.75	\$60.00	\$0.00	\$96	\$72.12	\$70	207	\$12,420	\$14,490	\$2,070	17%
Office Visit EPI (In County)	30	0.50	\$35.00	\$0.00	\$96	\$48.08	\$50	707	\$24,745	\$35,350	\$10,605	43%
Office Visit Re-Treatment	30	0.50	\$35.00	\$0.00	\$96	\$48.08	\$50	8	\$280	\$400	\$120	43%
Office Visit Court Test	30	0.50	\$75.00	\$0.00	\$96	\$48.08	\$50	168	\$12,600	\$8,400	(\$4,200)	-33%
Office Visit Business License	60	1.00	\$110.00	\$0.00	\$96	\$96.16	\$100	61	\$6,710	\$6,100	(\$610)	-9%
Office Visit RX-Refill	30	0.50	\$35.00	\$0.00	\$96	\$48.08	\$50	41	\$1,435	\$2,050	\$615	43%
Confidential HIV Blood Tests	15	0.25	\$30.00	\$27.00	\$96	\$51.04	\$30	705	\$21,150	\$21,150	\$0	0%
Confidential/Anonymous HIV Rapid Test	30	0.50	\$30.00	\$10.00	\$96	\$58.08	\$30	863	\$25,890	\$25,890	\$0	0%
Pap Smear	30	0.50	\$50.00	\$29.79	\$96	\$77.87	\$80	0	\$0	\$0	\$0	60%
Herpes 1 & 2 Blood Tests	20	0.33	\$75.00	\$16.00	\$96	\$48.05	\$50	232	\$17,400	\$11,600	(\$5,800)	-33%
Herpes 1&2 PCR Tests	20	0.33	\$55.00	\$51.00	\$96	\$83.05	\$75	197	\$10,835	\$14,775	\$3,940	36%
Herpes (Western Blot)	60	1.00	\$300.00	\$226.85	\$96	\$323.01	\$325	2	\$600	\$650	\$50	8%
IgG (Syphilis)	15	0.25	\$30.00	\$10.00	\$96	\$34.04	\$35	1300	\$39,000	\$45,500	\$6,500	17%
Hepatitis C Antibody	15	0.25	\$30.00	\$23.00	\$96	\$47.04	\$50	94	\$2,820	\$4,700	\$1,880	67%
HCV Quantitative	40	0.67	\$100.00	\$51.41	\$96	\$115.51	\$115	1	\$100	\$115	\$15	15%
HBsAG (Hepatitis B)	15	0.25	\$30.00	\$19.50	\$96	\$43.54	\$45	66	\$1,980	\$2,970	\$990	50%
HPV Treatment	30	0.50	\$50.00	\$9.69	\$96	\$57.77	\$60	71	\$3,550	\$4,260	\$710	20%
Oral GC/Chl	10	0.17	\$30.00	\$23.00	\$96	\$39.03	\$40	2112	\$63,360	\$84,480	\$21,120	33%
Rapid Syphilis	20	0.33	\$30.00	\$10.00	\$96	\$42.05	\$40	274	\$8,220	\$10,960	\$2,740	33%
Rectal GC/Chl	10	0.17	\$30.00	\$23.00	\$96	\$39.03	\$40	0	\$0	\$0	\$0	33% **
Mycoplasma GC/CT (Urine)	10	0.17	\$0.00	\$19.00	\$96	\$35.03	\$35		\$0	\$0	\$0	#DIV/0! **
Urine Culture and Sensitivity	30	0.50	\$50.00	\$9.69	\$96	\$57.77	\$60	1	\$50	\$60	\$10	20%
Sum									\$329,130	\$402,450	\$73,320	

Syphilis Test time to run test Counseling
Rapid testing that will have a counseling component while in office and waiting for 20 minutes performing other services like collecting urine, drawing blood, rapid HIV if positive than time is spent - if negative giving guidance to determine the cause of rash

time to run test 10 minutes to run the test, but time to prep for the test, clean-up

**# of Services reflects all GC/Chl types