

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

RECEIVED

Date: DEC 11 2007
GIRLS ON THE RUN SALT LAKE INC
C/O SCOTT W HANSEN
EIGHT E BROADWAY STE 410
SALT LAKE CITY, UT 84111-0000

Employer Identification Number:
20-8672911
DLN:
17053219036017
Contact Person:
TERRY L MILLER ID# 31222
Contact Telephone Number:
(877) 829-5500
Accounting Period Ending:
December 31
Public Charity Status:
170(b)(1)(A)(vi)
Form 990 Required:
Yes
Effective Date of Exemption:
March 15, 2007
Contribution Deductibility:
Yes
Advance Ruling Ending Date:
December 31, 2011
Addendum Applies:
No

Dear Applicant:

We are pleased to inform you that upon review of your application for tax exempt status we have determined that you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code. Contributions to you are deductible under section 170 of the Code. You are also qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Organizations exempt under section 501(c)(3) of the Code are further classified as either public charities or private foundations. During your advance ruling period, you will be treated as a public charity. Your advance ruling period begins with the effective date of your exemption and ends with advance ruling ending date shown in the heading of the letter.

Shortly before the end of your advance ruling period, we will send you Form 8734, Support Schedule for Advance Ruling Period. You will have 90 days after the end of your advance ruling period to return the completed form. We will then notify you, in writing, about your public charity status.

Please see enclosed Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, for some helpful information about your responsibilities as an exempt organization.

Letter 1045 (DO/CG)

GIRLS ON THE RUN SALT LAKE INC

We have sent a copy of this letter to your representative as indicated in your power of attorney.

Sincerely,



Robert Choi
Director, Exempt Organizations
Rulings and Agreements

Enclosures: Publication 4221-PC
Statute Extension

Letter 1045 (DO/CG)



APPLICATION FOR CONTRIBUTION

NAME OF ORGANIZATION: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP CODE: _____

CONTACT PERSON: _____ PHONE NUMBER: _____ EMAIL: _____

ORGANIZATION OVERVIEW (which could include mission, history, and demographics served):

TYPE OF REQUEST: Money _____ In-Kind _____

Have you previously requested money from SLCo?

If yes, when and how much (previous three years)? _____

What is the amount of your request? _____

The amount you are requesting is _____ of your annual agency budget.

What is the purpose of the money you are requesting?:

PLEASE ATTACH:

Copy of 501(c)(3)

Copy of independent audit. If you do not have one, please enclose a copy of current financial statements.

You will be expected to report to the Salt Lake County Mayor on how the money was used and the success of the project.

The undersigned hereby acknowledges that he or she has authority to bind the organization listed in the application. The applicant accepts the following terms and conditions as a condition of receiving and using County funds or the waiver of fees: County funds will be used solely for the purposes approved by the Mayor of Salt Lake County as applied for in this application. Any expenditure for purposes other than those approved will require a return of the entire grant amount and may disqualify the grantee from receiving any additional County funds. It is further understood that no grant fund will be made available to any County officer or employee or in violation of the requirements of the Public Employees Ethics Act (67-16-1 et seq.). No grant funds will be used for political or campaign purposes. As a further condition of the grant, all County funds may be subject to an audit as required by Salt Lake County. The applicant is required to complete the Disbursement of Funds Report Form for contributions more than \$2,500.

Dated this _____ day of _____, ____.

Applicant _____

2018 DEMOGRAPHIC DATA | BY COUNTY REPORTING

Spring 2018 Program Participants (3rd-8th Grade)

AGE	TOTAL	% SERVED	ETHNICITY	TOTAL
7	8	1%	American Indian/Alaska Native	36
8	118	7%	Asian	31
9	429	27%	Black/African American	52
10	498	31%	Hispanic/Latino	393
11	335	21%	Decline to State	41
12	172	11%	Multi-racial	61
13	30	1%	Native Hawaiian/Pacific Islander	26
14	18	1%	White/Caucasian	949
15	2	0%	Other	21
1610 100%			1610	
Females 1610				
Males 0				

Age	7	8	9	10	11	12	13	14	15	TOTALS
Cache	0	5	9	7	7	4	1	0	0	33
Davis	0	2	36	35	33	37	2	0	0	145
Salt Lake	14	37	293	355	249	140	30	15	0	1133
Summit	1	6	46	33	29	10	0	0	0	125
Utah	0	0	6	17	18	6	0	2	0	49
Wastch	0	2	16	25	16	3	0	0	0	62
Weber	0	1	15	15	17	5	0	0	0	53
Tooele	0	0	2	3	2	2	0	1	0	10

[illegible]

2018 DEMOGRAPHIC DATA | BY COUNTY REPORTING

2018 Coach, Team Ambassador & Volunteer Demographic Data

AGE	TOTAL	% SERVED
1 to 17	34	7%
18-25	42	8%
26-35	134	27%
36-45	174	35%
46-55	67	13%
56-65	38	8%
66-75	8	2%
76-85	0	0%
86-100	0	0%
	494	100%

Gender	F	M
Cache	12	0
Davis	27	0
Salt Lake	346	5
Summit	31	1
Utah	35	0
Wasatch	19	0
Weber	9	0
Tooele	4	0

Age	1 to 17	18-25	26-35	36-45	46-55	56-65	66-75	76-85	86-100	TOTALS
Cache	0	2	6	4	0	0	0	0	0	12
Davis	1	7	6	7	4	2	0	0	0	27
Salt Lake	25	25	80	143	39	31	8	0	0	351
Summit	2	5	17	7	0	0	0	0	0	31
Utah	3	0	10	7	12	3	0	0	0	35
Wastch	3	1	3	2	9	2	0	0	0	19
Weber	0	2	3	1	3	0	0	0	0	9
Tooele	0	0	1	3	0	0	0	0	0	4

[illegible]

Girls on the Run Council Contribution

Mission

Girls on the Run is a non-profit after-school, positive youth development program that inspires girls to be joyful, healthy and confident using a fun experience-based curriculum which creatively integrates running. Over the course of twelve weeks, participants explore challenges that girls face as well as develop skills to navigate life experiences. The program culminates with a 5k that gives the girls a framework for setting and achieving life goals.

History

The Girls on the Run program was founded in 1996. Girls on the Run international has served over one million girls for the past twenty one years and now has the largest 5k race series in the country.

Our local organization has been serving Utah for 10 years. We started as Girls on the Run Salt Lake in 2007, reaching 30 girls. For 2019 Girls on the Run Utah will deliver our after-school program to 150 teams in 10 counties throughout Utah with a goal of reaching 1,900 girls (3rd-8th grade) and 10,000 community members. Approximately 70% of girls served are from Salt Lake County.

The Girls on the Run teams will run after school from March 11-June 1st. Teams of 15-20 girls will meet 1-2 times a week with trained Girls on the Run Coaches. While the Girls on the Run curriculum incorporates running, we are a character-development program teaching girls the skills to become leaders. The Girls on the Run curriculum is for girls 3rd-5/6th grade. The Heart & Sole curriculum is for girls 6th-8th grade and was developed to meet the unique needs of middle school girls. We are now facilitating summer camps that have a new and unique curriculum/program for the girls in a condensed format.

Funds given past 4 years

2014

\$800

2015

\$500

2016

\$5,000

2017

\$4,000

How will the funds be used

It is our goal to raise \$160,000 in scholarship funding for underserved girls to participate in the spring program that will run March 11-June 1st. We are asking for help to support scholarships for low-income girls in Salt Lake County. An essential goal of our organization is to provide all girls an opportunity to participate regardless of their ability to pay. In order to ensure that no girl is turned away, Girls on the Run Utah offers scholarships on an as needed basis. The scholarship amount given to each girl ranges from \$20 to the full scholarship of \$195. Girls on the Run Utah will serve over 1,000 low-income girls and their families across Utah. We project that over 700 of these families will be from Salt Lake County.

The scholarship funding for each girl provided:

- 24 lessons delivered by volunteer, trained GOTR coaches
- Grown Up Guide for each family with 5k training guide
- Official GOTR t-shirt and water bottle
- 5k finisher medal
- Entry to end of season 5k festival
- All curriculum materials and supplies
- Running incentives and prizes
- 12 weeks of fun, dynamic practices
- A healthy snack at each practice
- End of season awards and celebration
- Comprehensive insurance and background checks
- Running shoes as needed for low-income girls

The program will teach the girls life skills such as:

- Team-building
- Creating a support system
- Boundary setting
- Making connections & friendships
- Goal setting
- Problem solving
- Emotional regulation
- Standing up for themselves and others
- Self-care
- Overcoming obstacles
- Decision making
- Asking for and providing help

Finding joy in movement is an important learning goal of the Girls on the Run programs. We teach the girls to move forward at a running pace that is right for them. Physical activity remains a core element of both Girls on the Run programs and includes strength and conditioning appropriate for this age group. The season culminates with a

community based Girls on the Run 5k event. The girls learn the skills to prepare and finish a 5k - whether they run, walk, or skip across the finish line. It's all about setting a personal goal and doing their best to achieve it. Girls on the Run is accessible to all girls regardless of athletic ability or fitness level and considers the range of ages and varied experiences of girls.

501c3

Girls on the Run Salt Lake County
Statement of Financial Position - Income Tax Basis
For Year Ending June 30, 2018

	<u>Jun 30, 18</u>
ASSETS	
Current Assets	
Checking/Savings	
Checking	\$ 232,831.07
Money Market	177,076.42
Total Checking/Savings	<u>409,907.49</u>
Total Current Assets	409,907.49
 Fixed Assets	
 Furniture & Equipment	454.04
Accumulated Depreciation	<u>(454.04)</u>
Total Fixed Assets	-
Other Assets	
 Intangible Asset	6,272.00
Accumulated Amortization	<u>(3,209.00)</u>
Total Other Assets	<u>3,063.00</u>
TOTAL ASSETS	<u><u>\$ 412,970.49</u></u>
 LIABILITIES	
Current Liabilities	
Credit Cards	\$ 6,512.08
Payroll Liabilities	<u>4,987.01</u>
Total Current Liabilities	11,499.09
TOTAL LIABILITIES	11,499.09
 NET ASSETS	
Unrestricted Net Assets	<u>401,471.74</u>
TOTAL NET ASSETS	<u><u>401,471.74</u></u>
 TOTAL LIABILITIES AND NET ASSETS	<u><u>\$ 412,970.83</u></u>

Girls on the Run Salt Lake
Statement of Activities - Income Tax Basis
For the Year Ending June 30, 2018

Jul '17 - Jun 18

Ordinary Income/Expense	
Income	
Contributed Income	
40000 · Program Sponsorship Income	43,000.48
41000 · Individual Contributions	9,550.00
41010 · GOTRI Corporate Contributions	35,742.70
41025 · SoleMates Fundraising	120.00
Total Contributed Income	88,413.18
Grants	
42005 · Foundation Trust Grants	94,000.00
Total Grants	94,000.00
Special Events	
43000 · Special Events	
430001 · Sneaker Soireee Spnsr/Rgstr/Auc	
430002 · Ticket Sales	13,355.00
430005 · Silent Auction	60,159.01
430006 · Program Donations	31.89
Total 430001 · Sneaker Soireee Spnsr/Rgstr/Auc	73,545.90
43000 · Special Events - Other	7,340.38
Total 43000 · Special Events	80,886.28
Total Special Events	
45000 · Earned Income/Program Revenue	
Other Service Revenue	
45050 · Program Registrations	190,205.43
45055 · Program Scholarships	2,550.00
45060 · 5K Race Registration Fees	35,956.96
45000 · Earned Income/Program Revenue - Other	14.00
Total 45000 · Earned Income/Program Revenue	228,726.39
Total Income	492,025.85
Gross Profit	
Expense	
Mgmt. & Admin.	
60000-1 · Administrative Salaries	55,085.39
60005-1 · Admin Payroll Taxes & Benefits	3,738.88
61015 · CPA/Accountant	7,834.21
61025 · Website	1,654.47
61030 · Payroll Fee	986.75
61040 · Marketing Services	466.31
61060 · Other Admin. Expense	90.18
62000 · Office Supplies	1,621.49
62005 · Office Equipment	1,418.00
62010 · Internet/Telephone Reimbursemen	6,900.00
62025 · Copying & Printing	3,371.51
62030 · Postage	2,405.16
63010 · Utilities	2,664.31

See Accountant's Compilation Report

Girls on the Run Salt Lake
Statement of Activities - Income Tax Basis
For the Year Ending June 30, 2018

	Jul '17 - Jun 18
63025 · Building - Other	3,749.91
64000 · Bank Service Charges	134.41
65000 · Staff Fuel	4,390.41
65005 · Mileage Reimbursement	4,532.30
65010 · Travel Expenses	4,516.01
65020 · Staff - Volunteer Lunch	799.80
65025 · Mgmt Other Lunch	612.26
65030 · Development	1,969.83
65035 · Gifts	158.44
66015 · General Liability Insurance	3,963.00
66020 · Workers Compensation Ins.	1,247.00
Mgmt. & Admin. - Other	7.25
Total Mgmt. & Admin.	114,317.28
61050 · Program Renewal Fee	181.00
61035 · Fundraising Expense	
Fund. Payroll/Taxes/Benefits	3,738.87
Fundraising Salaries	55,085.44
61000 · Fundraising Marketing Materials	6,384.96
61010 · E Campaign Costs	565.08
Total 61035 · Fundraising Expense	65,774.35
67000 · Special Event	
67000 · Special Event - Other	10,977.73
67100 · Sneaker Soiree Special Event	
671001 · Soiree Banquet Expense	3,457.54
67105 · Facility Rental	4,500.00
67115 · Entertainment	2,550.00
67120 · Marketing	1,313.37
67130 · Centerpieces & Table Cloths	333.26
67140 · Food	4,532.06
67150 · Soiree Materials & Supplies	7,348.40
67100 · Sneaker Soiree Special Event - Other	4,430.95
Total 67100 · Sneaker Soiree Special Event	28,465.58
Total 67000 · Special Event	28,465.58
680 · Program Expense	
60000-2 · Program Salaries	110,170.86
60005-2 · Program Payroll Tax & Benefits	7,477.77
660 · Insurance	738.00
68000 · Curriculum	6,385.00
68005 · Volunteer Appreciation	5,932.09
68010 · Coach Training	4,605.04
68015 · Coaches Box Materials	6,559.66
68020 · Program Supplies	13,800.00
68025 · Program T-shirts	15,210.47
68030 · Shoe Expense	3,413.78
68035 · Rental Fee	6,060.47

See Accountant's Compilation Report

Girls on the Run Salt Lake
Statement of Activities - Income Tax Basis
For the Year Ending June 30, 2018

	Jul '17 - Jun 18
68045 · Summer Camp	205.44
68050 · Business Licensing	10,527.00
68060 · Background Checks	2,145.90
Total 680 · Program Expense	<u>193,231.48</u>
690 · 5K Expenses	
690-1 · 5K Spring Expenses	
69000-1 · 5K Race Expense	1,359.66
69005-1 · Parking Lot	332.83
69010-1 · 5K Police	575.00
69015-1 · 5K Supplies	6,270.19
69025-1 · 5K T-Shirts	12,765.69
69035-1 · 5K Medals	4,701.29
69040-1 · 5K Bibs	949.03
69045-1 · 5K Permits	1,740.00
Total 690-1 · 5K Spring Expenses	<u>28,693.69</u>
69000 · Professional Services	9,712.38
Total 690 · 5K Expenses	<u>38,406.07</u>
Total Expense	<u>451,353.49</u>
Net Ordinary Income	40,672.36
Other Income/Expense	
Other Income	
49000 · Interest Income	967.82
Total Other Income	<u>967.82</u>
Other Expense	
64030 · Amortization Expense	279.00
Total Other Expense	<u>279.00</u>
Net Other Income	<u>688.82</u>
Increase in Unrestricted Net Assets	<u>41,361.18</u>
Prior Year Unrestricted Net Assets	335,717.06
Prior Period Adjustment (For A/R)	24,393.50
Total Unrestricted Net Assets	<u>401,471.74</u>

Girls on the Run Salt Lake
Profit & Loss Budget vs. Actual
July 2017 through June 2018

			% OF
	Jul '17 - Jun 1	Budget	% of Budget TOTAL BUDGET
Ordinary Income/Expense			
Income			
Contributed Income			
40000 · Program Sponsorship Income	43,000.48	0.00	100.0%
40005 · 5K Sponsorships	9,550.00	50,000.00	19.1%
41000 · Individual Contributions	35,742.70	30,000.00	119.14%
41010 · GOTRI Corporate Contributions	120.00	0.00	100.0%
41025 · SoleMates Fundraising	0.00	1,000.00	0.0%
Total Contributed Income	88,413.18	81,000.00	109.15%
Grants			
42005 · Foundation Trust Grants	94,000.00	50,000.00	188.0%
42010 · Non-Profit Organization Grants	0.00	0.00	0.0%
Total Grants	94,000.00	50,000.00	188.0%
Special Events			
43000 · Special Events			
430001 · Sneaker Soireee Spnsr/Rgstr/Auc			
430002 · Ticket Sales	13,355.00	0.00	100.0%
430003 · Table Sponsors	0.00	0.00	0.0%
430004 · Bar	0.00	0.00	0.0%
430005 · Silent Auction	60,159.01	0.00	100.0%
430006 · Program Donations	31.89	0.00	100.0%
Total 430001 · Sneaker Soireee Spnsr/Rg	73,545.90	0.00	100.0%
43000 · Special Events - Other	7,340.38	65,000.00	11.29%
Total 43000 · Special Events	80,886.28	65,000.00	124.44%
Total Special Events	80,886.28	65,000.00	124.44%
45000 · Earned Income/Program Revenue			
45050 · Program Registrations			
45050-1 · Spring Program Registration	8,944.10	0.00	100.0%
45050-2 · Fall Program Registration	0.00	0.00	0.0%
45050 · Program Registrations - Other	181,261.33	370,500.00	48.92%
Total 45050 · Program Registrations	190,205.43	370,500.00	51.34%
45055 · Program Scholarships	2,550.00	-162,375.00	-1.57%
45060 · 5K Race Registration Fees			
45060-1 · 5K Spring Race	1,550.10		
45060-2 · 5K Fall Race	0.00	0.00	0.0%
45060 · 5K Race Registration Fees - Other	34,406.86	45,000.00	76.46%
Total 45060 · 5K Race Registration Fees	35,956.96	45,000.00	79.9%
45000 · Earned Income/Program Revenue - C	14.00		
Total 45000 · Earned Income/Program Revenue	228,726.39	253,125.00	90.36%
Total Income	492,025.85	449,125.00	109.55%
Gross Profit	492,025.85	449,125.00	109.55%
Expense			
Mgmt. & Admin.			
60000-1 · Administrative Salaries	55,085.39	43,329.76	127.13%

Girls on the Run Salt Lake
Profit & Loss Budget vs. Actual
July 2017 through June 2018

	% OF			
	Jul '17 - Jun 1	Budget	% of Budget	TOTAL BUDGET
60005-1 · Admin Payroll Taxes & Benefits	3,738.88	14,443.25	25.89%	
60030 · Staff Professional Development	0.00	0.00	0.0%	
61015 · CPA/Accountant	7,834.21	11,000.00	71.22%	
61025 · Website				
61025-1 · Web Design	0.00	0.00	0.0%	
61025 · Website - Other	1,654.47	2,000.00	82.72%	
Total 61025 · Website	1,654.47	2,000.00	82.72%	
61030 · Payroll Fee	986.75	1,000.00	98.68%	
61040 · Marketing Services	466.31			
61060 · Other Admin. Expense	90.18	0.00	100.0%	
62000 · Office Supplies	1,621.49	4,000.00	40.54%	
62005 · Office Equipment	1,418.00	1,000.00	141.8%	
62010 · Internet/Telephone Reimbursemen	6,900.00	6,600.00	104.55%	
62025 · Copying & Printing	3,371.51	2,000.00	168.58%	
62030 · Postage	2,405.16	2,500.00	96.21%	
63010 · Utilities	2,664.31	7,000.00	38.06%	
63025 · Building - Other	3,749.91	0.00	100.0%	
64000 · Bank Service Charges	134.41	0.00	100.0%	
65000 · Staff Fuel	4,390.41	0.00	100.0%	
65005 · Mileage Reimbursement	4,532.30	5,100.00	88.87%	
65010 · Travel Expenses	0.00	6,500.00	0.0%	
65015 · Travel Expenses Nat. Training	4,516.01	0.00	100.0%	
65020 · Staff - Volunteer Lunch	799.80	0.00	100.0%	
65025 · Mgmt Other Lunch	612.26	0.00	100.0%	
65030 · Development	1,969.83	3,000.00	65.66%	
65035 · Gifts	158.44	0.00	100.0%	
66015 · General Liability Insurance	3,963.00	6,000.00	66.05%	
66020 · Workers Compensation Ins.	1,247.00	1,000.00	124.7%	
Mgmt. & Admin. - Other	7.25	0.00	100.0%	
Total Mgmt. & Admin.	114,317.28	116,473.01	98.15%	25%
61035 · Fundraising Expense				
Fund. Payroll/Taxes/Benefits	3,738.87	14,443.25	25.89%	
Fundraising Salaries	55,085.44	43,329.76	127.13%	
61000 · Fundraising Marketing Materials	6,384.96	10,000.00	63.85%	
61010 · E Campaign Costs	565.08	0.00	100.0%	
61100 · Banquet Expense	0.00	5,000.00	0.0%	
61200 · Catering Expense	0.00	5,000.00	0.0%	
61300 · Special Event Materials	0.00	14,000.00	0.0%	
67100 · Sneaker Soiree Special Event				
67001 · City Liquor Fee	0.00	0.00	0.0%	
67002 · State Liquor License	0.00	0.00	0.0%	
67003 · Liquor to be Purchased	0.00	0.00	0.0%	
671001 · Soiree Banquet Expense	3,457.54			
67105 · Facility Rental	4,500.00	0.00	100.0%	

Girls on the Run Salt Lake
Profit & Loss Budget vs. Actual
July 2017 through June 2018

	% OF			
	Jul '17 - Jun 1	Budget	% of Budget	TOTAL BUDGET
67115 · Entertainment	2,550.00	0.00	100.0%	
67116 · Servers	0.00	0.00	0.0%	
67120 · Marketing	1,313.37	0.00	100.0%	
67130 · Centerpieces & Table Cloths	333.26	0.00	100.0%	
67140 · Food	4,532.06	0.00	100.0%	
67150 · Soiree Materials & Supplies	7,348.40	0.00	100.0%	
67100 · Sneaker Soiree Special Event - O	4,430.95	0.00	100.0%	
Total 67100 · Sneaker Soiree Special Event	28,465.58	0.00	100.0%	
Total 61035 · Fundraising Expense	94,239.93	91,773.01	102.69%	21%
61050 · Program Renewal Fee	181.00			
67000 · Special Event				
67010-1 · OTHER FUND / SPECIAL EVENT	7,995.50	0.00	100.0%	
67010 · Special Event Materials	2,382.23	0.00	100.0%	
67000 · Special Event - Other	600.00	6,000.00	10.0%	
Total 67000 · Special Event	10,977.73	6,000.00	182.96%	
680 · Program Expense				
Fees paid to GOTRI	0.00	0.00	0.0%	
Promotional Items	0.00	0.00	0.0%	
60000-2 · Program Salaries	110,170.86	86,659.52	127.13%	
60005-2 · Program Payroll Tax & Benefits	7,477.77	28,886.51	25.89%	
660 · Insurance	738.00			
68000 · Curriculum	6,385.00	4,000.00	159.63%	
68005 · Volunteer Appreciation	5,932.09	5,000.00	118.64%	
68010 · Coach Training	4,605.04	3,500.00	131.57%	
68015 · Coaches Box Materials	6,559.66	6,000.00	109.33%	
68017 · Waterbottles	0.00	4,000.00	0.0%	
68020 · Program Supplies	13,800.00			
68025 · Program T-shirts	15,210.47	12,000.00	126.75%	
68030 · Shoe Expense	3,413.78	7,000.00	48.77%	
68035 · Rental Fee	6,060.47	15,000.00	40.4%	
68040 · Program Snacks	0.00	12,000.00	0.0%	
68045 · Summer Camp	205.44			
68050 · Business Licensing	10,527.00	12,000.00	87.73%	
68060 · Background Checks	2,145.90	2,000.00	107.3%	
Total 680 · Program Expense	193,231.48	198,046.03	97.57%	
690 · 5K Expenses				
690-1 · 5K Spring Expenses				
69000-1 · 5K Race Expense	1,359.66			
69005-1 · Parking Lot	332.83	0.00	100.0%	
69010-1 · 5K Police	575.00	800.00	71.88%	
69015-1 · 5K Supplies	6,270.19	3,000.00	209.01%	
69025-1 · 5K T-Shirts	12,765.69	16,000.00	79.79%	
69035-1 · 5K Medals	4,701.29	6,000.00	78.36%	
69040-1 · 5K Bibs	949.03	1,000.00	94.9%	

Girls on the Run Salt Lake
Profit & Loss Budget vs. Actual
July 2017 through June 2018

	% OF		
	Jul '17 - Jun 1	Budget	% of Budget TOTAL BUDGET
69045-1 · 5K Permits	1,740.00	1,900.00	91.58%
Total 690-1 · 5K Spring Expenses	28,693.69	28,700.00	99.98%
690-2 · 5K Fall Expenses			
69040-2 · 5K Bibs	0.00	0.00	0.0%
Total 690-2 · 5K Fall Expenses	0.00	0.00	0.0%
69000 · Professional Services	9,712.38	3,000.00	323.75%
Total 690 · 5K Expenses	38,406.07	31,700.00	121.16%
Total Expense	451,353.49	443,992.05	101.66%
Net Ordinary Income	40,672.36	5,132.95	792.38%
Other Income/Expense			
Other Income			
405 · In-Kind Contributions			
IN-KIND 5K RACE			
Girl Scouts	0.00	1,500.00	0.0%
Harmons	0.00	3,000.00	0.0%
Lunatic Fringe	0.00	3,000.00	0.0%
Maverik	0.00	2,000.00	0.0%
Nicholas Foods	0.00	1,000.00	0.0%
Ragnar	0.00	500.00	0.0%
Regan Advertising	0.00	3,000.00	0.0%
School of Rock	0.00	0.00	0.0%
Select Health	0.00	25,500.00	0.0%
SL Running Co.	0.00	8,000.00	0.0%
The Other Side Academy	0.00	2,000.00	0.0%
TOSH	0.00	500.00	0.0%
Trader Joes	0.00	0.00	0.0%
Xerox	0.00	2,000.00	0.0%
Total IN-KIND 5K RACE	0.00	52,000.00	0.0%
IN-KIND FUNDRAISING			
Athleta	0.00	0.00	0.0%
Brian Snyder	0.00	0.00	0.0%
Brio	0.00	0.00	0.0%
Harmons	0.00	300.00	0.0%
Kid Curry, Uintah, Vine Loire	0.00	0.00	0.0%
Laurie	0.00	400.00	0.0%
Libations	0.00	1,000.00	0.0%
Red Rock	0.00	25,000.00	0.0%
Sugar House Vodka	0.00	1,000.00	0.0%
Total IN-KIND FUNDRAISING	0.00	27,700.00	0.0%
IN-KIND MGMT & ADMIN			
Granatos	0.00	0.00	0.0%
Kip Paul	0.00	60,000.00	0.0%
U OF U	0.00	0.00	0.0%
Xerox	0.00	2,000.00	0.0%

Girls on the Run Salt Lake
Profit & Loss Budget vs. Actual
July 2017 through June 2018

	% OF		
	Jul '17 - Jun 1	Budget	% of Budget
	TOTAL BUDGET		
Total IN-KIND MGMT & ADMIN	0.00	62,000.00	0.0%
IN-KIND PROGRAM			
ASICS	0.00	20,000.00	0.0%
Caryln Chester Safety Specialst	0.00	0.00	0.0%
Harmons	0.00	11,000.00	0.0%
Lincoln Elementary	0.00	0.00	0.0%
SelectHealth	0.00	3,000.00	0.0%
The Other Side Academy	0.00	2,000.00	0.0%
University of Utah	0.00	0.00	0.0%
Xerox	0.00	5,000.00	0.0%
Total IN-KIND PROGRAM	0.00	41,000.00	0.0%
Sneaker Soiree	0.00	0.00	0.0%
Total 405 - In-Kind Contributions	0.00	182,700.00	0.0%
49000 - Interest Income	967.82	0.00	100.0%
Total Other Income	967.82	182,700.00	0.53%
Other Expense			
64030 - Amortization Expense	279.00		
Total Other Expense	279.00		
Net Other Income	688.82	182,700.00	0.38%
Net Income	41,361.18	187,832.95	22.02%

Girls on the Run Salt Lake County
Statement of Financial Position - Income Tax Basis
For Year Ending June 30, 2017

	<u>Jun 30, 17</u>
ASSETS	
Current Assets	
Checking/Savings	
Checking	\$ 272,115.49
Savings	<u>60,259.57</u>
Total Checking/Savings	<u>332,375.06</u>
Total Current Assets	<u>332,375.06</u>
 Fixed Assets	
 Furniture & Equipment	454.04
Accumulated Depreciation	<u>-454.04</u>
Total Fixed Assets	<u>0.00</u>
Other Assets	
 Intangible Asset	6,272.00
Accumulated Amortization	<u>-2,930.00</u>
Total Other Assets	<u>3,342.00</u>
TOTAL ASSETS	<u><u>\$ 335,717.06</u></u>
 LIABILITIES	 <u>\$ -</u>
TOTAL LIABILITIES	<u>-</u>
 NET ASSETS	
Unrestricted Net Assets	<u>335,717.06</u>
TOTAL NET ASSETS	<u><u>335,717.06</u></u>
 TOTAL LIABILITIES AND NET ASSETS	 <u><u>\$ 335,717.06</u></u>

Girls on the Run Salt Lake
Statement of Activities - Income Tax Basis
For the Year Ending June 30, 2017

	Jul '16 - Jun 17
Ordinary Income/Expense	
Income	
Contributed Income	
40000 · Program Sponsorship Income	42,962.23
41000 · Individual Contributions	34,327.07
41010 · GOTRI Corporate Contributions	2,182.52
41025 · SoleMates Fundraising	20.00
Total Contributed Income	79,491.82
Grants	
42000 · Corporate Grants	10,000.00
42010 · Non-Profit Organization Grants	62,500.00
Total Grants	72,500.00
Special Events	
43000 · Special Events	
430001 · Sneaker Soiree Spnsr/Rgstr/Auc	
430002 · Ticket Sales	1,116.00
430003 · Table Sponsors	1,400.00
430004 · Bar	1,477.50
430005 · Silent Auction	12,215.45
430006 · Program Donations	3,132.17
430007 · Opportunity Drawing/Raffle	7,973.52
430001 · Sneaker Soiree Spnsr/Rgstr/Auc - Other	45,540.59
Total 430001 · Sneaker Soiree Spnsr/Rgstr/Auc	72,855.23
43000 · Special Events - Other	1,215.86
Total 43000 · Special Events	74,071.09
Total Special Events	74,071.09
45000 · Earned Income/Program Revenue	
Other Service Revenue	4.94
45050 · Program Registrations	184,895.11
45060 · 5K Race Registration Fees	17,088.88
45070 · Discounts	1,860.35
Total 45000 · Earned Income/Program Revenue	203,849.28
Total Income	429,912.19
Gross Profit	429,912.19
Expense	
Mgmt. & Admin.	
60000-1 · Administrative Salaries	49,212.28
60005-1 · Admin Payroll Taxes & Benefits	2,679.54
61015 · CPA/Accountant	9,052.12
61025 · Website	683.04
61030 · Payroll Fee	949.00
61050 · Business Licensing	75.00
61060 · Other Admin. Expense	112.25
62000 · Office Supplies	3,481.44
62005 · Office Equipment	1,637.08
62010 · Internet/Telephone Reimbursemen	6,464.78
62015 · Internet Expense	204.00
62020 · Computer Supplies	169.22
62025 · Copying & Printing	672.30
62030 · Postage	2,163.23
63000 · Rent/lease	187.63
63010 · Utilities	1,569.85
63025 · Building - Other	310.00
65000 · Staff Fuel	620.50
65005 · Mileage Reimbursement	4,161.00
65010 · Travel Expenses	2,910.57
65020 · Staff - Volunteer Lunch	725.34
65025 · Mgmt Other Lunch	1,459.38
65030 · Development	382.74
66015 · General Liability Insurance	5,145.00
66020 · Workers Compensation Ins.	681.00
Mgmt. & Admin. - Other	63.90
Total Mgmt. & Admin.	95,772.19
61035 · Fundraising Expense	
Fund. Payroll/Taxes/Benefits	2,679.54
Fundraising Salaries	48,337.37
61000 · Fundraising Marketing Materials	9,359.37
61010 · E Campaign Costs	1,336.00
61100 · Banquet Expense	251.00
61200 · Catering Expense	1,267.28
61035 · Fundraising Expense - Other	875.00
Total 61035 · Fundraising Expense	64,105.56
67000 · Special Event	
67010 · Special Event Materials	18,761.23
67100 · Sneaker Soiree Special Event	
67003 · Liquor to be Purchased	963.64
67110 · Liquor License & Bond	26.00
67116 · Servers	231.92
67130 · Centerpieces & Table Cloths	1,628.10
67140 · Food	3,146.10
67150 · Supplies-Clipboards, Papergoods	3,269.14
67100 · Sneaker Soiree Special Event - Other	4,466.65
Total 67100 · Sneaker Soiree Special Event	13,731.55
67000 · Special Event - Other	100.00
Total 67000 · Special Event	32,592.78
680 · Program Expense	
Fees paid to GOTRI	9,085.00

Girls on the Run Salt Lake
Statement of Activities - Income Tax Basis
For the Year Ending June 30, 2017

	Jul '16 - Jun 17
Other Program Expenses	5,535.40
Promotional Items	2,215.40
60000-2 · Program Salaries	98,424.87
60005-2 · Program Payroll Tax & Benefits	5,359.09
61040 · Background Checks	1,966.50
68000 · Curriculum	6,896.98
68005 · Volunteer Appreciation	7,850.43
68010 · Coach Training	7,294.33
68015 · Coaches Box Materials	4,908.07
68017 · Waterbottles	2,118.00
68020 · Program Supplies	774.05
68025 · Program T-shirts	10,104.80
68030 · Shoe Expense	5,522.64
68035 · Rental Fee	1,758.00
68040 · Program Snacks	8,500.00
Total 680 · Program Expense	178,313.56
690 · 5K Expenses	
690-1 · 5K Spring Expenses	
69000-1 · 5K Race Expense	1,204.17
69005-1 · Parking Lot	10.00
69010-1 · 5K Police	392.00
69015-1 · 5K Supplies	5,087.14
69025-1 · 5K T-Shirts	12,191.90
69035-1 · 5K Medals	3,268.98
69040-1 · 5K Bibs	1,561.76
69045-1 · 5K Permits	1,585.00
Total 690-1 · 5K Spring Expenses	25,300.95
69000 · Professional Services	296.80
69020 · 5k Marketing Promo	503.45
690 · 5K Expenses - Other	128.22
Total 690 · 5K Expenses	26,229.42
Total Expense	397,013.51
Net Ordinary Income	32,898.68
Other Income/Expense	
Other Income	
49000 · Interest Income	36.15
49015 · Other Income	0.00
Total Other Income	36.15
Other Expense	
64030 · Amortization Expense	279.00
670910 · Loss	7,500.00
Total Other Expense	7,779.00
Net Other Income	-7,742.85
Increase in Unrestricted Net Assets	25,155.83
Prior Year Unrestricted Net Assets	304,953.45
Prior Period Adjustment	5,607.78
Total Unrestricted Net Assets	335,717.06

Girls on the Run Salt Lake
Profit & Loss Budget vs. Actual
July 2016 through June 2017

			% OF	
	Jul '16 - Jun 17	Budget	% of Budget	TOTAL BUDGET
Ordinary Income/Expense				
Income				
Contributed Income				
40000 · Program Sponsorship Income	42,962.23			
40005 · 5K Sponsorships	200.00	50,000.00	0.4%	
41000 · Individual Contributions	34,585.00	15,000.00	230.57%	
41010 · GOTRI Corporate Contributions	2,302.52			
41025 · SoleMates Fundraising	20.00	1,000.00	2.0%	
Total Contributed Income	80,069.75	66,000.00	121.32%	
Grants				
42000 · Corporate Grants	12,500.00			
42005 · Foundation Trust Grants	10,000.00	0.00	100.0%	
42010 · Non-Profit Organization Grants	62,500.00	50,000.00	125.0%	
Total Grants	85,000.00	50,000.00	170.0%	
Special Events				
43000 · Special Events				
430001 · Sneaker Soireee Spnsr/Rgstr/Auc				
430002 · Ticket Sales	1,116.00	14,400.00	7.75%	
430003 · Table Sponsors	1,400.00	7,600.00	18.42%	
430004 · Bar	1,477.50	2,000.00	73.88%	
430005 · Silent Auction	12,215.45	30,000.00	40.72%	
430006 · Program Donations	3,132.17	6,000.00	52.2%	
430007 · Opportunity Drawing/R:	7,973.52			
430001 · Sneaker Soireee Spnsr	45,540.59			
Total 430001 · Sneaker Soireee Spn	72,855.23	60,000.00	121.43%	
43000 · Special Events - Other	1,215.86	0.00	100.0%	
Total 43000 · Special Events	74,071.09	60,000.00	123.45%	
Total Special Events	74,071.09	60,000.00	123.45%	
45000 · Earned Income/Program Revenue				
Other Service Revenue	4.94			
45050 · Program Registrations	186,170.11	333,000.00	55.91%	
45055 · Program Scholarships	0.00	-116,280.00	0.0%	
45060 · 5K Race Registration Fees	27,129.11	35,000.00	77.51%	
45070 · Discounts	1,860.35			
Total 45000 · Earned Income/Program Reve	215,164.51	251,720.00	85.48%	
Total Income	454,305.35	427,720.00	106.22%	
Gross Profit	454,305.35	427,720.00	106.22%	
Expense				
Mgmt. & Admin.				
60000-1 · Administrative Salaries	49,212.28	55,536.00	88.61%	
60005-1 · Admin Payroll Taxes & Benefi	2,679.54	0.00	100.0%	
60030 · Staff Professional Development	0.00	2,000.00	0.0%	
61015 · CPA/Accountant	9,052.12	8,000.00	113.15%	
61025 · Website				

Girls on the Run Salt Lake
Profit & Loss Budget vs. Actual
July 2016 through June 2017

				% OF
	Jul '16 - Jun 17	Budget	% of Budget	TOTAL BUDGET
61025-1 · Web Design	0.00	4,000.00	0.0%	
61025 · Website - Other	683.04	0.00	100.0%	
Total 61025 · Website	683.04	4,000.00	17.08%	
61030 · Payroll Fee	949.00	900.00	105.44%	
61060 · Other Admin. Expense	112.25			
62000 · Office Supplies	3,481.44	2,000.00	174.07%	
62005 · Office Equipment	1,637.08	1,000.00	163.71%	
62010 · Internet/Telephone Reimbursen	6,464.78	6,600.00	97.95%	
62015 · Internet Expense	204.00			
62020 · Computer Supplies	169.22			
62025 · Copying & Printing	672.30	3,000.00	22.41%	
62030 · Postage	2,163.23	2,000.00	108.16%	
63000 · Rent/lease	187.63			
63010 · Utilities	1,569.85	0.00	100.0%	
63025 · Building - Other	310.00			
65000 · Staff Fuel	620.50			
65005 · Mileage Reimbursement	4,161.00	5,100.00	81.59%	
65010 · Travel Expenses	2,910.57	6,000.00	48.51%	
65020 · Staff - Volunteer Lunch	725.34	3,000.00	24.18%	
65025 · Mgmt Other Lunch	1,459.38			
65030 · Development	382.74	0.00	100.0%	
66015 · General Liability Insurance	5,145.00	6,000.00	85.75%	
66020 · Workers Compensation Ins.	681.00	1,000.00	68.1%	
Mgmt. & Admin. - Other	63.90			
Total Mgmt. & Admin.	95,697.19	106,136.00	90.17%	24%
61035 · Fundraising Expense				
Fund. Payroll/Taxes/Benefits	2,679.54	0.00	100.0%	
Fundraising Salaries	48,337.37	55,536.00	87.04%	
61000 · Fundraising Marketing Materials	9,359.37	7,000.00	133.71%	
61010 · E Campaign Costs	1,336.00			
61100 · Banquet Expense	251.00	5,000.00	5.02%	
61200 · Catering Expense	1,267.28	3,354.00	37.78%	
61300 · Special Event Materials	0.00	0.00	0.0%	
67100 · Sneaker Soiree Special Event				
67001 · City Liquor Fee	0.00	0.00	0.0%	
67002 · State Liquor License	0.00	0.00	0.0%	
67003 · Liquor to be Purchased	963.64	0.00	100.0%	
67105 · Facility Rental	0.00	0.00	0.0%	
67110 · Liquor License & Bond	26.00			
67115 · Entertainment	0.00	0.00	0.0%	
67116 · Servers	231.92	0.00	100.0%	
67120 · Marketing	0.00	0.00	0.0%	
67130 · Centerpieces & Table Cloths	1,628.10			
67140 · Food	3,146.10			

Girls on the Run Salt Lake
Profit & Loss Budget vs. Actual
July 2016 through June 2017

	% OF			
	Jul '16 - Jun 17	Budget	% of Budget	TOTAL BUDGET
67150 · Soiree Materials & Supplies	3,269.14	0.00	100.0%	
67100 · Sneaker Soiree Special Event	4,466.65			
Total 67100 · Sneaker Soiree Special Event	13,731.55	0.00	100.0%	
61035 · Fundraising Expense - Other	875.00			
Total 61035 · Fundraising Expense	77,837.11	70,890.00	109.8%	20%
67000 · Special Event				
67010 · Special Event Materials	18,761.23	6,000.00	312.69%	
67000 · Special Event - Other	100.00	0.00	100.0%	
Total 67000 · Special Event	18,861.23	6,000.00	314.35%	
680 · Program Expense				
Fees paid to GOTRI	9,085.00	10,000.00	90.85%	
Other Program Expenses	5,535.40			
Promotional Items	2,215.40	2,000.00	110.77%	
60000-2 · Program Salaries	98,424.87	111,072.00	88.61%	
60005-2 · Program Payroll Tax & Benefit	5,359.09	0.00	100.0%	
68000 · Curriculum	6,896.98	5,800.00	118.91%	
68005 · Volunteer Appreciation	7,850.43	7,500.00	104.67%	
68010 · Coach Training	7,294.33	3,500.00	208.41%	
68015 · Coaches Box Materials	4,908.07	4,500.00	109.07%	
68017 · Waterbottles	2,118.00	4,000.00	52.95%	
68020 · Program Supplies	774.05			
68025 · Program T-shirts	10,104.80	14,000.00	72.18%	
68030 · Shoe Expense	5,522.64	7,000.00	78.9%	
68035 · Rental Fee	1,758.00	10,000.00	17.58%	
68040 · Program Snacks	8,500.00	10,000.00	85.0%	
68050 · Business Licensing	75.00	0.00	100.0%	
68060 · Background Checks	1,966.50	1,700.00	115.68%	
Total 680 · Program Expense	178,388.56	191,072.00	93.36%	
690 · 5K Expenses				
690-1 · 5K Spring Expenses				
69000-1 · 5K Race Expense	1,204.17			
69005-1 · Parking Lot	10.00			
69010-1 · 5K Police	392.00	800.00	49.0%	
69015-1 · 5K Supplies	5,087.14	6,000.00	84.79%	
69025-1 · 5K T-Shirts	12,191.90	16,000.00	76.2%	
69035-1 · 5K Medals	3,268.98	6,000.00	54.48%	
69040-1 · 5K Bibs	1,561.76	1,000.00	156.18%	
69045-1 · 5K Permits	1,585.00	1,700.00	93.24%	
Total 690-1 · 5K Spring Expenses	25,300.95	31,500.00	80.32%	
69000 · Professional Services	296.80	4,000.00	7.42%	
69020 · 5k Marketing Promo	503.45			
690 · 5K Expenses - Other	128.22			
Total 690 · 5K Expenses	26,229.42	35,500.00	73.89%	
Total Expense	397,013.51	409,598.00	96.93%	

Girls on the Run Salt Lake
Profit & Loss Budget vs. Actual
July 2016 through June 2017

	% OF		
	Jul '16 - Jun 17	Budget	% of Budget TOTAL BUDGET
Net Ordinary Income	57,291.84	18,122.00	316.15%
Other Income/Expense			
Other Income			
405 - In-Kind Contributions			
IN-KIND 5K RACE			
Girl Scouts	0.00	0.00	0.0%
Harmons	0.00	0.00	0.0%
Lunatic Fringe	0.00	3,000.00	0.0%
Maverik	0.00	8,000.00	0.0%
Nicholas Foods	0.00	2,000.00	0.0%
Ragnar	0.00	0.00	0.0%
Regan Advertising	0.00	0.00	0.0%
School of Rock	0.00	1,000.00	0.0%
Select Health	0.00	6,000.00	0.0%
SL Running Co.	0.00	5,000.00	0.0%
The Other Side Academy	0.00	0.00	0.0%
TOSH	0.00	1,000.00	0.0%
Trader Joes	0.00	0.00	0.0%
Xerox	0.00	0.00	0.0%
Total IN-KIND 5K RACE	0.00	26,000.00	0.0%
IN-KIND FUNDRAISING			
Athleta	0.00	2,000.00	0.0%
Harmons	0.00	5,000.00	0.0%
Laurie	0.00	0.00	0.0%
Libations	0.00	0.00	0.0%
Red Rock	0.00	15,000.00	0.0%
Sugar House Vodka	0.00	0.00	0.0%
Total IN-KIND FUNDRAISING	0.00	22,000.00	0.0%
IN-KIND MGMT & ADMIN			
Granatos	0.00	20,000.00	0.0%
Kip Paul	0.00	0.00	0.0%
U OF U	0.00	1,000.00	0.0%
Xerox	0.00	5,000.00	0.0%
Total IN-KIND MGMT & ADMIN	0.00	26,000.00	0.0%
IN-KIND PROGRAM			
ASICS	0.00	5,000.00	0.0%
CarylIn Chester Safety Specialist	0.00	2,000.00	0.0%
Harmons	0.00	8,000.00	0.0%
Lincoln Elementary	0.00	0.00	0.0%
SelectHealth	0.00	0.00	0.0%
The Other Side Academy	0.00	0.00	0.0%
University of Utah	0.00	3,000.00	0.0%
Xerox	0.00	0.00	0.0%
Total IN-KIND PROGRAM	0.00	18,000.00	0.0%

Girls on the Run Salt Lake
Profit & Loss Budget vs. Actual
July 2016 through June 2017

	% OF			TOTAL BUDGET
	Jul '16 - Jun 17	Budget	% of Budget	
Sneaker Soiree	0.00	15,000.00	0.0%	
Total 405 · In-Kind Contributions	0.00	107,000.00	0.0%	
49000 · Interest Income	36.15			
49015 · Other Income	0.00			
Total Other Income	36.15	107,000.00	0.03%	
Other Expense				
64030 · Amortization Expense	279.00			
670910 · Loss	7,500.00			
Total Other Expense	7,779.00			
Net Other Income	-7,742.85	107,000.00	-7.24%	
Net Income	49,548.99	125,122.00	39.6%	