



Board Member Nomination & Application

Board: _____ Date: 16 July 2018

Nominated By (if applicable): _____

Applicant Name

Richard C Raddatz

Home Address: _____ City, State,

Zip: _____

Work Address: _____

Home Phone: _____ Work Phone: _____ E-

Mail: _____

Would applicant prefer work or home phone/address used as mailing address? Work

Salt Lake County Council District #: Ann Granato

(To find the district you live in go to <http://vote.utah.gov/elected-officials/>, enter your address and zip code, then click on **Find**. The results will produce a map with a **red diamond** at your home location. Click on the diamond and wait for a text box to appear containing your elected officials. Scroll down until you see the **fourth** County Council representative (not "At-Large") and list that name above.)

I prefer that my personal contact information remain private and protected

Yes ☒ No ☐

Unique qualifications and/or perspectives you would bring to a Board or Commission:

30 + years as a Store Director in Retail Industry. Store Director for Price Savers/Sam's Club Hands -on, innovative Retail Manager whose abilities in building and mentoring accountable teams. resulting in revenue growth.

Core Competencies include * Problem Solving * Decision Making * Servant Leadership Team Building * Performance * Productivity * Facilitator * AARP Driving Instructor.

Real Estate Agent specializing in Seniors and Veterans. I hold the real estate designation of Senior Real Estate Specialist.

Conduct education classes at local Senior Centers entitled "Aging-IN-Place focusing on a SAFE (Safety, Access, Fits Needs, Ease of Use) to allow senior to remain in home.

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Richard C. Raddatz

Are you a current member of another county board? Yes ☐ No ☒

If yes, board/commission _____

Have you ever been a member of a board or commission in the county? Yes ☐ No ☒

If yes, board/commission _____ Dates: _____

Are you or any member of your immediate family a county employee? Yes ☐
No ☒

If yes, explain _____

Have you ever been convicted of a felony? Yes ☐ No ☒

If yes, explain _____

Demographics (*optional*)

The information on this section is for statistical purposes and is confidential.

Gender ☐ Female ☒ Male

Age Range ☐ 21-40 ☐ 41-50 ☐ 51-59 ☒ 60+

Race/Ethnicity (please check all that apply)

☐ American Indian/Alaska Native

☐ Asian/Pacific Islander

☐ Black/African American

☐ Hispanic/Latino

☒ White/Caucasian

☐ Other (please specify)

Represent a special community? _____

RICHARD RADDATZ

Retail Store Manager

Summary

Hands-on, Innovative Retail Manager whose abilities in building and mentoring accountable teams coupled with perseverance, determination and an innate desire to succeed has driven revenue growth 18%, increased margins 4% and decreased shrink 3% for my employer.

* Specializing in start-up and under performing operations

Achievements & Results

Increased sales 18%, or over \$240K over LY, within 90 days in grocery store by executing 6 R's of merchandising, implementing improved standards for store presentation and insuring promotional planning occurred 30 days in advance. (Ute Tribal)

Increased gross margins 23% within 30 days in convenience stores by implementing price changes, monitor ordering of perishable goods and adherence to cash handling procedures. (Ute Tribal)

Decreased shrink by 3% with the aid of security cameras and daily inventory of cigarettes. (Ute Tribal Enterprises)

Reduced shrink by .08% by developing Loss Prevention team, and performing perpetual inventories on high shrink categories. (Sam's Club)

Exceeded plan sales each year averaging 5% - 12% by improving in-stock conditions and committing to never being out of stock on Top 100 items in club, coaching associates by making hourly tour of club (CBWA) and by utilizing the concept of the 6 R's of merchandising. (Sam's Club)

Turned around an under-performing store increasing sales by 3% by coordinating with replenishment to stock new paints that artists were purchasing from competitors or online. (Michael's Arts & Crafts)

Turned around most under-performing store in region increasing sales 6% after instituting a culture of accountability, recruiting new associates and reviewing progress and solicit input semi-weekly from key associates as to goals and objective for following week. (Shopko)

Instilled a sense of ownership in the company, helped increase sales and improved employee morale after implementing Culture of Accountability including conducting team building exercises and creating an atmosphere of teamwork throughout the store. (Shopko)

Cut rental costs by 20% by negotiating improved rates on equipment from third part vendors and centralizing all equipment requests. (Pinkard Construction)

Professional Experience

Pinkard Construction, Denver, CO

2004 - 2005 & 2006 - 2009

Equipment Manager

- * Create and execute quality control inspection of all company tool, equipment, and vehicles.
- * Establish perpetual inventory of all company assets.
- * Conduct monthly meetings with superintendents to solicit improvements to the operations.
- * Establish policy of delivery of equipment/tools to sites within 24 hours or less.
- * Standardize tools and broker all rental equipment through company yard.
- * Meet or exceed profit plan.

Ute Tribal Enterprises, Vernal, UT

2003-2004

District Manager-Retail Operations

- * Assume responsibility for sales and profitability of two (2) convenience stores and a full line grocery store.
- * Develop and implement long-range planning for all retail operations with sales in excess of \$10 million annually.
- * Implement shrink reduction programs.
- * Improve overall cleanliness and customer service.
- * Act a Member of executive committee for the Ute Tribe Business Planning Board.

Shopko Stores, Salt Lake City, UT

2002-2003

Store Manager

- * Assume responsibility of turning around most under-performing store in region.
- * Improve overall cleanliness and customer service in store resulting in increased sales.
- * Implement Culture of Accountability.

Michael's Arts & Crafts, Salt Lake City, UT

2000-2002

Store Manager

- * Assume responsibility to turn around this under-performing store.
- * Develop and implement plans to avoid lost sales and lost margin dollars.
- * Restore credibility to Custom Frame Shop.

Sam's Club, Salt Lake City, UT

1984-1998

Warehouse Director

- * Direct operations with \$80 million in annual sales.
- * Mentor and supervise up to 200 employees.
- * Exceed annual sales goals by an average of 9%.
- * Limit annual expenses to budget or below.
- * Implement Culture of Accountability initiative.
- * Implement more effective loss prevention policies.
- * Coordinate staff training and support during transition from Price Savers to Pace and from Pace to Sam's Club

Professional Training

Graduate of Walmart Institute

Professional Affiliations, Memberships

Chamber of Commerce

Rotary Club

Facilitator at Walmart Institute

Core Competencies

Training • Programming • Problem Solving • Decision-Making • Leadership • Oral/Written Communications • Team-Building • Performance & Productivity

Improvement • Retail • Store Manager • P&L Management • Fiscal Budgeting •
Inventory Control • Mentor • Facilitate • Approachable • Team player • High volume
Operations • Revenue growth • Margin • Shrink • Start-up • Under performing
operations • Customer Retention • Motivate • Pricing • Loss prevention •
Merchandising • Leadership Training Seminars • CBWA • (Coaching By Walking
Around)
Technical/Equipment: Forklift Certified • IBM cash register • Plan-o-Grams •
Promotional displays • Cash Handling procedures
Computer/Software: Word • Excel • PowerPoint

Richard Raddatz - 1 - 



Board Appointment Approval

Ben McAdams

Salt Lake County Mayor

Erin Litvack

Deputy Mayor, County Services

Rick Graham

Deputy Mayor, Operations

Karen Hale

Deputy Mayor, Community
& External Affairs

Darrin Casper

Deputy Mayor, Finance
& Administration

On the 18th day of September 2018 the Salt Lake County Council consents to the appointment of Mr. Richard Raddatz as a member of the *Council for Aging and Adult Services*.

His first, three-year term began September 1, 2018 and will end August 31, 2021.

Salt Lake County Council

Aimee Winder Newton
Chair, Salt Lake County Council

Attest:

Sherrie Swensen, County Clerk

Please instruct the Council Clerk to return this form to Anna Vukin-Chow in the Mayor's Office, N2- 100 to process this appointment.