

Note: assuming the Tax Commission releases the April distribution in time, these slides will be updated for the April 26 presentation to include February sales data.

Sales Tax Revenue Results

From March 21, 2022 Distribution (Primarily Jan 2022 Sales)





Sales Tax Revenue Summary

- Restaurant Taxes were slightly below Budget for the month but were above 2021 and 2019.
- All other taxes were well above budget and prior years for January.

Variances, \$ in thousands

				January	anuary					
Tax (& Fund)	vs. Budget vs. 2021									
County Option (Gen Fund)	\$	776		\$ 1,060		19%				
ZAP (Zap & GF)		318		426		20%				
TRT (Visitor Promotion)		485		837		82%				
TRT Sup (TRCC)		69		116		82%				
Car Rental (TRCC)		343		1,246		261%				
Restaurant (TRCC)		(47)		464		24%				
CO Transportation (Transp)		152		208		19%				
Local Option (Unincorp)		143		162		54%				
TOTAL	\$ 2	2,239		\$ 4,520		35%				

* From the State Tax Commission Mar 2022 distribution, which is primarily sales attributed to January 2021, or YTD through January 2021.





Sales Tax Revenue Summary by Fund

YTD January Sales (Mar-Mar Distributions)

thousands \$ Variance, Actual Variance, Actual Variance, Actual vs. Budget vs. Prior Year vs. 2019 **General Fund** 870 1,186 18.8% 1,978 35.9% 20.9% **TRCC Fund** 365 1,826 72.5% 752 **Visitor Promotion Fund** 485 837 82.3% 258 16.1% ZAP Fund 224 300 19.5% 470 34.4% **CO Transportation Fund*** 19.0% 36.4% 152 208 349 Unincorp. County Fund 143 162 53.9% 27 6.1% TOTAL 2,239 4,520 35.4% 3,833 28.5%

All funds are favorable compared to Budget and prior years



APPENDIX





January 2022 Sales Tax Results

January Sales (Mar Distribution)

in thousands \$

				Variance, A	ctual vs.		Variance	e, Actual		Variance	, Actual
Fund	Тах	Actual	Budget	Budget		Prior Year	vs. Prior Year		2019	vs. 2	019
GF	County Option	6,716	5 <i>,</i> 940	776	13.1%	5,656	1,060	18.7%	4,936	1,780	36.1%
Z+GF	ZAP	2,606	2,288	318	13.9%	2,180	426	19.5%	1,939	667	34.4%
VP	TRT	1,855	1,370	485	35.4%	1,018	837	82.3%	1,597	258	16.1%
TRCC	TRT Sup	257	188	69	36.5%	141	116	82.3%	221	36	16.1%
TRCC	Car Rental	1,723	1,380	343	24.9%	477	1,246	261.2%	1,346	377	28.0%
TRCC	Restaurant	2,363	2,410	(47)	(2.0%)	1,899	464	24.4%	2,024	339	16.8%
TRX	CO Transportation*	1,305	1,153	152	13.2%	1,097	208	19.0%	957	349	36.4%
Uni	Local Option	463	320	143	44.8%	301	162	53.9%	437	27	6.1%
ΤΟΤΑ	AL 17,288 15,		15,049	2,239	14.9%	12,769	4,520	35.4%	13,456	3,833	28.5%

Fund	Totals
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T dila Totals										
General Fund	7,486	6,616	870	13.2%	6,300	1,186	18.8%	5 <i>,</i> 509	1,978	35.9%
TRCC Fund	4,343	3,978	365	9.2%	2,517	1,826	72.5%	3,591	752	20.9%
Visitor Promotion Fund	1,855	1,370	485	35.4%	1,018	837	82.3%	1,597	258	16.1%
ZAP Fund	1,836	1,612	224	13.9%	1,536	300	19.5%	1,366	470	34.4%
CO Transportation Fund*	1,305	1,153	152	13.2%	1,097	208	19.0%	957	349	36.4%
Unincorp. County Fund	463	320	143	44.8%	301	162	53.9%	437	27	6.1%
TOTAL	17,288	15,049	2,239	14.9%	12,769	4,520	35.4%	13,456	3,833	28.5%

* 2019 County Option Transportation Tax normalized for comparison purposes by multiplying the County's revenue by 20% prior to 3Q 2019, to match the current ongoing allocation %. Impacted figures noted with blue font.

Sales tax data is available from the State Tax Commission on a two-month lag. Tax Commission reports published at: <u>https://tax.utah.gov/sales/distribution</u>

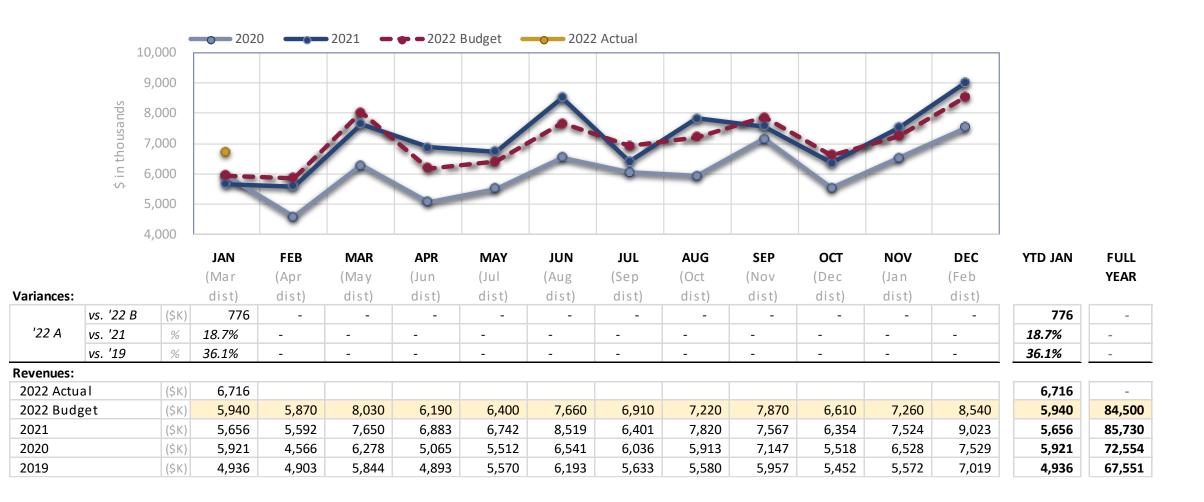




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County Option Sales Tax

(0.25% tax — to General Fund)

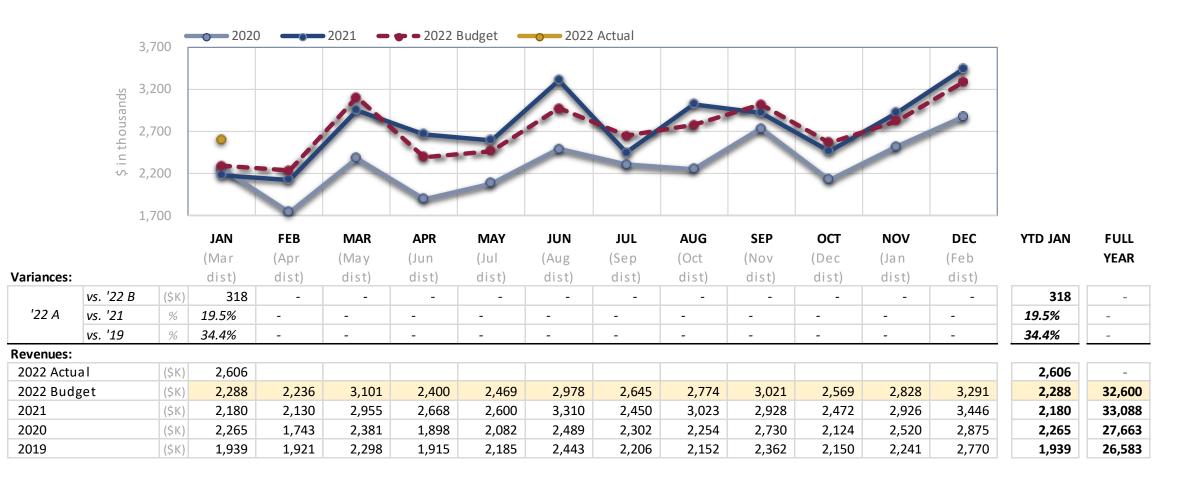


Sales tax data is available from the State Tax Commission on a two-month lag. The Budget shown is the 2022 Adopted Budget.





Zoo, Arts, & Parks Tax (0.1% tax to ZAP Fund and General Fund*)



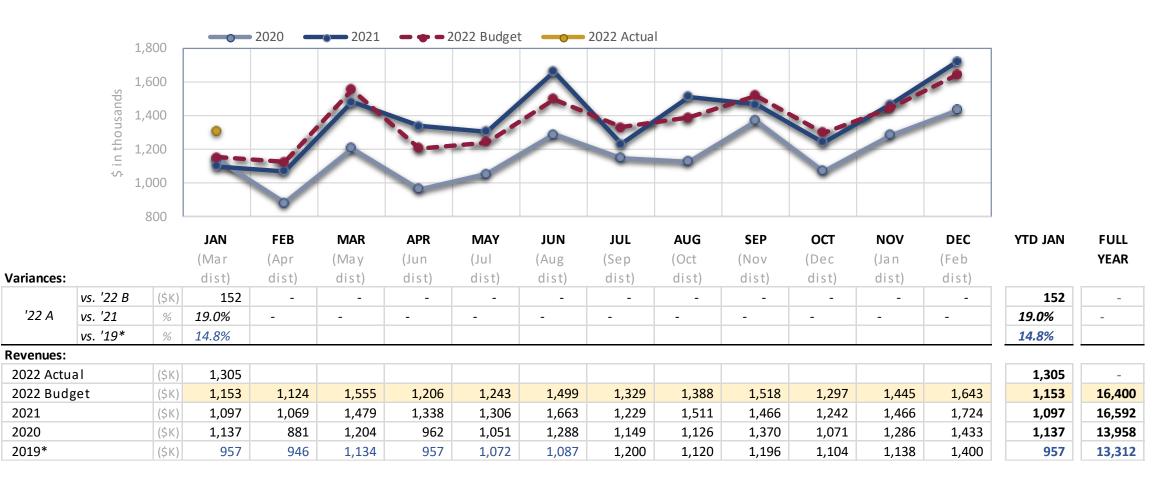
* Approximately 70.5% to ZAP fund and 29.5% to General Fund for Recreation





Transportation Sales Tax

(20% of 0.25% tax to Transportation Fund)



* Normalized for comparison purposes by multiplying the County's revenue by 20% prior to 3Q 2019, to match the current ongoing allocation %. Impacted figures noted with blue font.

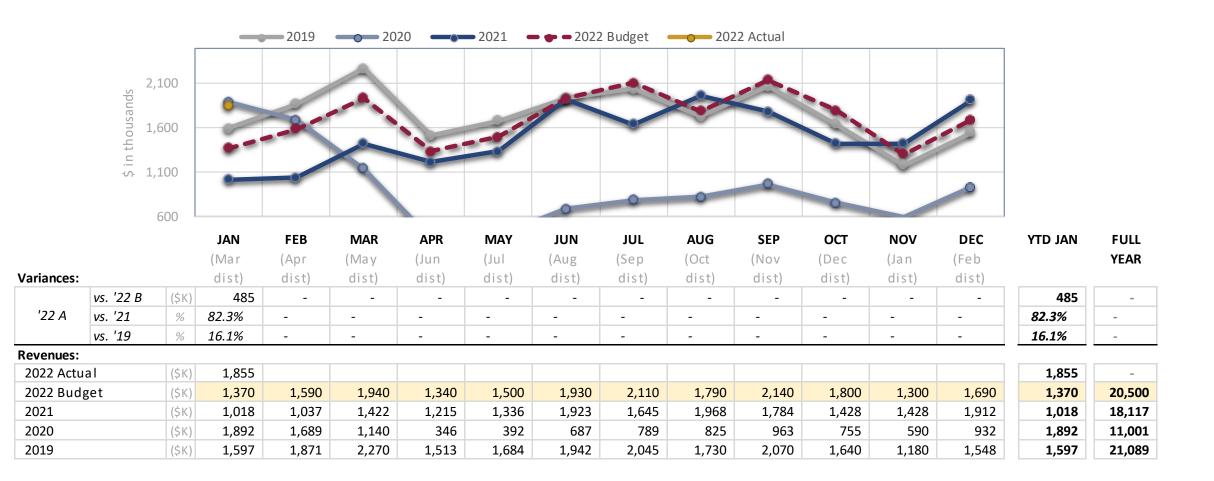
Sales tax data is available from the State Tax Commission on a two-month lag. The Budget shown is the 2021 Adopted Budget.





Transient Room Tax

(4.25% tax to Visitor Promotion Fund)

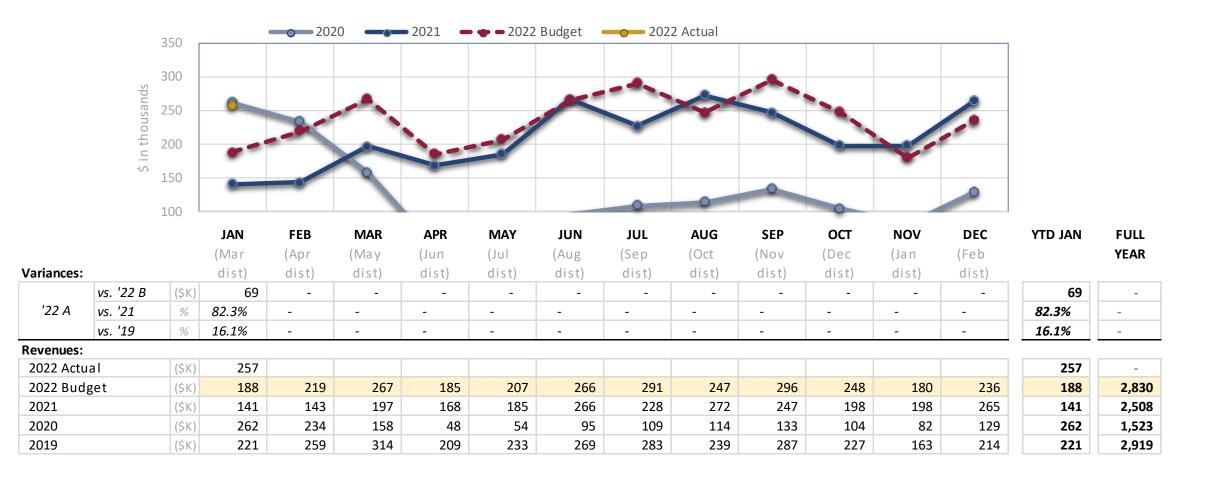






Transient Room Tax - Supplemental

(0.5% tax to TRCC: Tourism, Recreation, Cultural & Convention Fund)

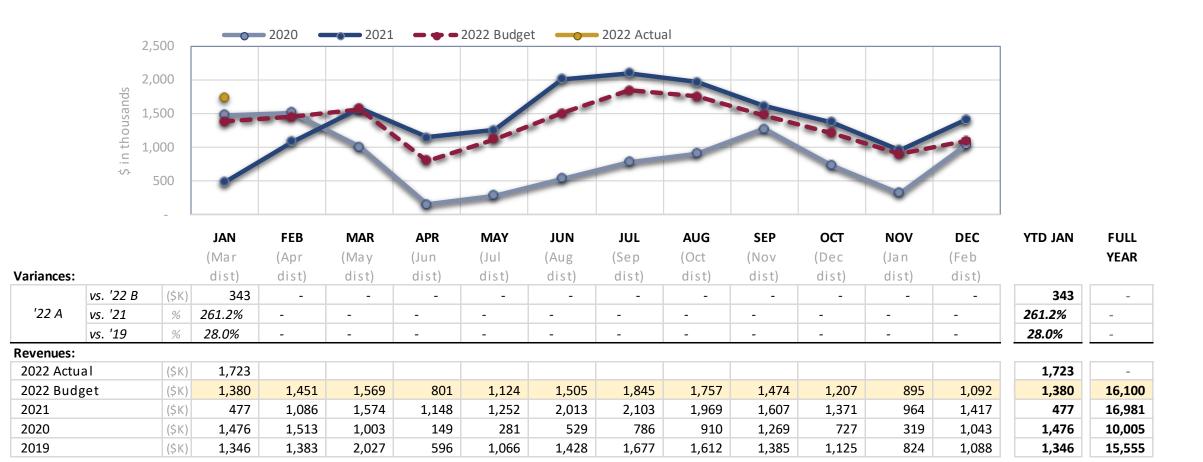






Car Rental Tax

(3% & 4% tax to TRCC Fund)

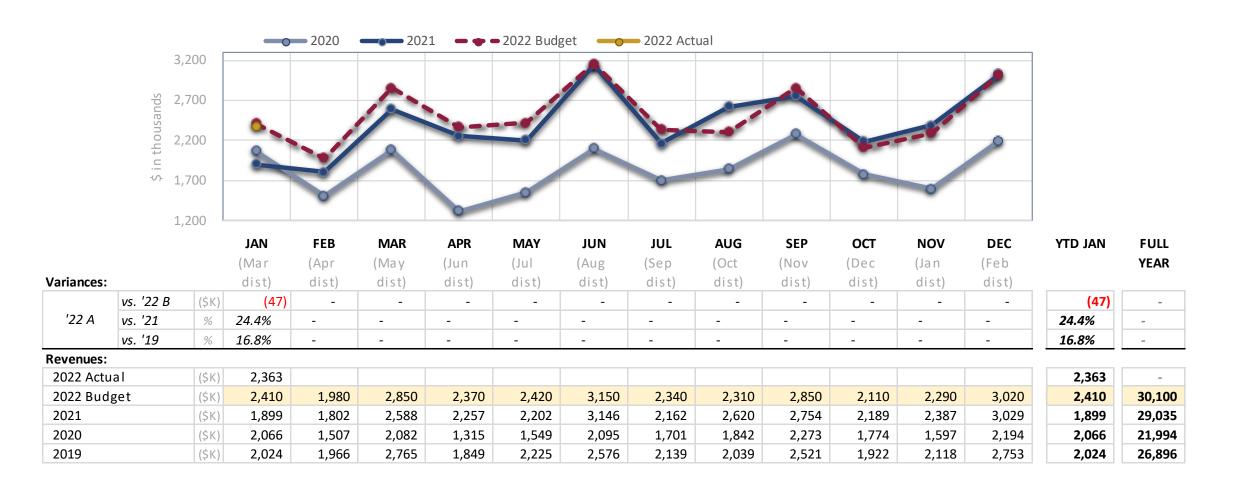






Restaurant Tax

(1% tax to TRCC Fund)

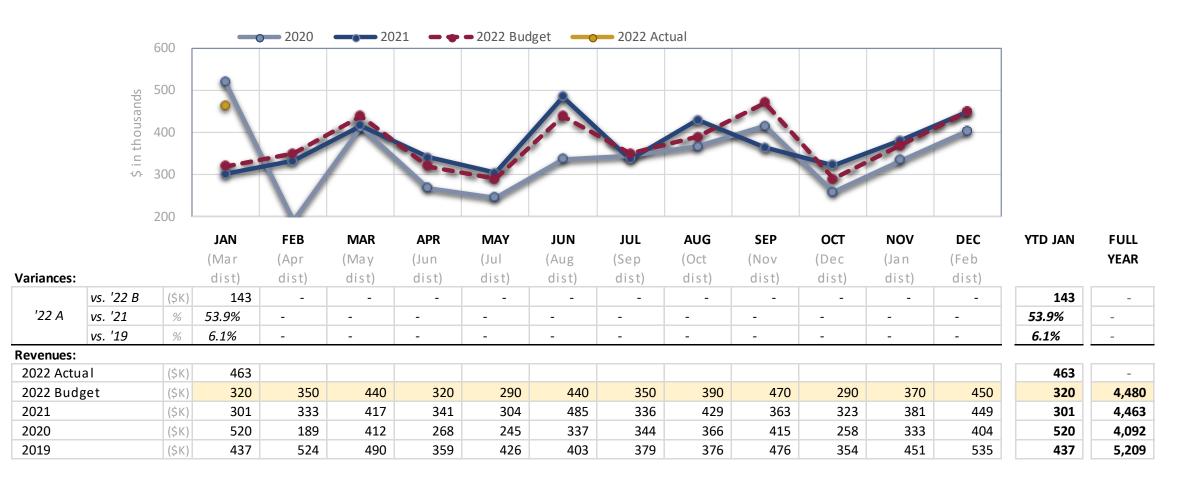






Local Option Sales Tax

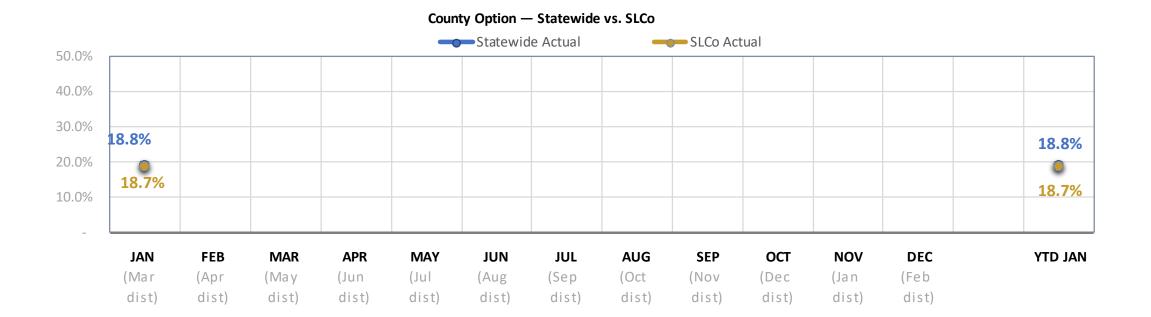
(1% tax to Unincorporated Municipal Services Fund)







County Option Sales Tax (0.25% tax — SLCo vs. All Counties Statewide)





Taxable Sales



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Top 25 Economic Sectors (NAICS) and Filing Period – Salt Lake County

In millions \$								2020 v	s. 2019						2021 vs. 2020									2022 vs	s. 2021			
	2022	YTD																										
	YTD	Feb \$																										
Economic Sector	Feb	vs. '21	Jan	Feb	Mar	Apr	Мау	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Мау	Jun	Jul	Aug	Sep	Oct	Νον	Dec	Jan	Feb
Utilities	240	31	5%	6%	1%	(2%)	(2%)	10%	5%	4%	5%	5%	(4%)	3%	5%	(5%)	5%	11%	0%	4%	24%	(0%)	(5%)	6%	2%	2%	11%	20%
Construction	104	18	44%	22%	37%	37%	16%	11%	18%	17%	20%	11%	9%	(9%)	6%	22%	8%	19%	22%	11%	17%	8%	16%	5%	25%	3%	23%	18%
Manufacturing	266		10%	25%	16%	19%	8%	5%	7%	17%	17%	24%	17%	28%	23%	21%	32%	29%	25%	19%	22%	26%	17%	18%	41%	4%	27%	33%
Wholesale Trade-Durable Goods	524	105	7%	6%	6%	1%	(8%)	11%	0%	(1%)	(3%)	4%	7%	18%	9%	13%	24%	34%	36%	23%	24%	27%	28%	15%	30%	13%	21%	29%
Wholesale Trade-Nondurable Goods	71	9	5%	9%	(1%)	(12%)	(12%)	(6%)	(2%)	(5%)	(2%)	(3%)	9%	10%	4%	14%	29%	34%	31%	36%	22%	37%	24%	13%	19%	21%	16%	13%
Retail-Miscellaneous Retail Trade	169	25	9%	11%	3%	(6%)	2%	(1%)	6%	4%	7%	14%	9%	13%	12%	10%	18%	32%	18%	22%	25%	17%	16%	20%	15%	13%	14%	20%
Retail-Motor Vehicle & Parts Dealers	615	55	6%	13%	(24%)	(5%)	20%	21%	9%	4%	8%	6%	0%	15%	20%	11%	72%	45%	6%	5%	13%	3%	9%	7%	17%	7%	13%	7%
Retail-Furniture & Home Furnishings Store	102	(8)	4%	12%	(17%)	(36%)	(17%)	15%	8%	6%	10%	15%	10%	10%	36%	8%	32%	113%	38%	18%	14%	18%	16%	9%	12%	2%	(13%)	(0%)
Retail-Electronics & Appliance Stores	131	8	(6%)	20%	14%	(8%)	(0%)	(14%)	(0%)	(22%)	(4%)	(5%)	(7%)	(1%)	11%	16%	51%	35%	21%	23%	23%	27%	16%	18%	22%	9%	9%	4%
Retail-Build. Material, Garden Equip. & Su	342	53	5%	18%	14%	24%	23%	16%	17%	21%	26%	26%	25%	31%	35%	29%	41%	24%	25%	26%	20%	21%	18%	11%	18%	16%	13%	23%
Retail-Food & Beverage Stores	378	30	5%	9%	36%	13%	17%	10%	18%	4%	13%	9%	4%	12%	3%	1%	(15%)	(1%)	(7%)	4%	(6%)	2%	4%	2%	5%	6%	7%	10%
Retail-Health & Personal Care Stores	48	2	13%	23%	(8%)	(31%)	(12%)	(4%)	5%	(22%)	2%	5%	3%	3%	9%	(2%)	13%	68%	26%	16%	10%	10%	4%	11%	24%	6%	5%	4%
Retail-Gasoline Stations	75	9	20%	16%	10%	7%	9%	6%	3%	4%	6%	6%	(3%)	(2%)	(8%)	(2%)	5%	8%	7%	1 0 %	9%	5%	8%	7%	20%	15%	11%	17%
Retail-Clothing & Clothing Accessories Sto	135	20	4%	4%	(43%)	(71%)	(38%)	(17%)	(28%)	(4%)	(7%)	(9%)	(9%)	(4%)	2%	(5%)	104%	276%	90%	47%	60%	21%	28%	33%	29%	25%	13%	21%
Retail-Sporting Goods, Hobby, Music,& Bo	89	4	8%	5%	(5%)	(10%)	16%	24%	19%	17%	20%	33%	39%	15%	33%	28%	56%	64%	19%	12%	16%	12%	11%	18%	8%	13%	0%	9%
Retail-General Merchandise Stores	473	38	5%	6%	20%	7%	14%	7%	8%	4%	12%	10%	10%	6%	17%	6%	1%	12%	6%	11%	8%	12%	4%	10%	6%	8%	3%	15%
Nonstore Retailers	402	58	80%	89%	78%	103%	111%	92%	98%	105%	55%	36%	43%	22%	41%	32%	39%	29%	12%	19%	11%	15%	21%	14%	22%	8%	16%	18%
Information	230	44	11%	1%	2%	(11%)	(10%)	5%	(1%)	3%	(2%)	(20%)	6%	6%	6%	(3%)	27%	14%	17%	19%	20%	19%	25%	33%	10%	11%	27%	21%
Real Estate, Rental, & Leasing	168	38	12%	9%	(7%)	(22%)	(19%)	(18%)	(18%)	(21%)	(14%)	(9%)	(10%)	(11%)	(13%)	(12%)	10%	36%	33%	46%	46%	33%	27%	16%	32%	30%	25%	34%
Professional, Scientific, & Technical Service	138	45	(22%)	14%	20%	2%	8%	28%	33%	(0%)	(4%)	(1%)	(2%)	5%	(0%)	(9%)	1%	24%	9%	(2%)	13%	30%	13%	11%	17%	17%	48%	47%
Arts, Entertainment, And Recreation	83	49	(11%)	11%	(56%)	(72%)	(61%)	(55%)	(42%)	(44%)	(42%)	(58%)	(53%)	(56%)	(36%)	(44%)	31%	165%	284%	1 70 %	53%	87%	54%	156%	175%	187%	126%	169%
Accommodation	147	68	18%	17%	(45%)	(88%)	(76%)	(67%)	(61%)	(55%)	(59%)	(53%)	(57%)	(32%)	(44%)	(44%)	19%	506%	224%	184%	155%	124%	121%	110%	141%	77%	81%	89%
Food Services & Drinking Places	439	85	7%	11%	(25%)	(47%)	(30%)	(25%)	(19%)	(17%)	(13%)	(11%)	(18%)	(15%)	(7%)	(12%)	33%	102%	59%	50%	43%	33%	29%	28%	43%	32%	21%	27%
Other Services-Execpt Public Administrati	111	19	3%	0%	5%	(23%)	(18%)	1%	7%	(3%)	0%	1%	5%	0%	3%	7%	6%	49%	33%	17%	15%	20%	19%	17%	16%	14%	17%	24%
Other Smaller Sectors <1% of total in '19	113	11	2%	18%	3%	(13%)	(8%)	0%	(0%)	(7%)	(10%)	(1%)	(0%)	(6%)	(9%)	(13%)	0%	39%	29%	12%	11%	11%	11%	8%	10%	11%	6%	17%
Total	5,592	876	9%	13%	1%	(6%)	3%	6%	5%	3%	4%	5%	5%	7%	9%	4%	24%	36%	21%	20%	20%	17%	17%	15%	21%	14%	16%	21%

Source: UT State Tax Commission (https://tax.utah.gov/econstats/tax-return-data). Disclaimer: Please note that the data presented here is preliminary and is subject to revision due to late returns, amended returns, required statutory/regulatory changes, and other changes that impact tax return data.



Taxable Sales



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Year over Year Growth by City and Filing Period – Salt Lake County

In millions \$								2020 vs	. 2019											2021 v	rs. 2020						2022 vs.	. 2021
01	2021	Feb \$												_												_		
City	YTD Feb	vs. '20	Jan	Feb	Mar	Apr	Мау	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Мау	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
CITIES																											<u> </u>	
Alta	32	13	12%	10%	(50%)	(80%)	(32%)	(26%)	1%	(4%)	(35%)	12%	17%	(27%)	(34%)	(33%)	51%	469%	10%	77%	96%	63%	109%	56%	18%	81%	74%	68%
Bluffdale	46	(5)	52%	112%	14%	52%	(12%)	8%	54%	(35%)	22%	(8%)	(23%)	40%	37%	23%	114%	48%	41%	19%	26%	35%	5%	44%	27%	41%	19%	(27%)
Brighton	41	14	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	(11%)	2%	(5%)	561%	61%	145%	132%	107%	68%	65%	97%	4%	74%	38%
Cottonwood Heights	121	21	6%	11%	11%	8%	10%	9%	10%	16%	12%	11%	9%	12%	23%	9%	22%	24%	21%	23%	17%	17%	15%	14%	19%	13%	22%	20%
Draper	329	36	13%	16%	(1%)	(9%)	3%	17%	9%	5%	8%	7%	5%	14%	15%	11%	32%	54%	19%	16%	17%	19%	13%	9%	20%	10%	14%	11%
Herriman	74	13	38%	42%	45%	73%	68%	65%	65%	59%	48%	40%	50%	37%	41%	35%	39%	19%	19%	24%	18%	17%	21%	27%	21%	16%	19%	25%
Holladay	63	13	10%	24%	15%	15%	19%	12%	25%	25%	20%	25%	24%	5%	12%	6%	16%	37%	21%	24%	24%	13%	19%	16%	16%	11%	21%	30%
Midvale	161	13	8%	10%	7%	(6%)	1%	4%	5%	2%	5%	12%	10%	7%	14%	13%	29%	47%	30%	26%	23%	19%	19%	15%	17%	12%	7%	10%
Millcreek	158	2	15%	18%	11%	3%	15%	12%	19%	16%	16%	21%	21%	9%	26%	9%	12%	32%	12%	13%	9%	6%	11%	8%	10%	10%	(6%)	10%
Murray	395	55	6%	10%	(13%)	(25%)	(7%)	4%	(3%)	(0%)	2%	5%	(5%)	(1%)	9%	(3%)	39%	65%	28%	18%	23%	14%	11%	10%	23%	14%	15%	17%
Riverton	128	17	9%	16%	13%	23%	26%	20%	19%	15%	22%	17%	16%	14%	25%	15%	23%	17%	7%	16%	14%	13%	15%	14%	14%	16%	10%	20%
Salt Lake City	1,700	359	11%	13%	(3%)	(16%)	(9%)	(4%)	(6%)	(7%)	(7%)	(5%)	(3%)	3%	(1%)	(4%)	21%	40%	32%	29%	27%	24%	25%	20%	25%	19%	22%	32%
Sandy	448	49	2%	8%	(4%)	(9%)	5%	7%	7%	9%	6%	7%	10%	5%	18%	8%	28%	40%	24%	16%	18%	6%	14%	14%	11%	9%	7%	18%
South Jordan	318	26	13%	10%	10%	2%	18%	15%	14%	8%	16%	13%	15%	10%	17%	11%	18%	33%	13%	13%	20%	11%	12%	15%	15%	7%	15%	3%
South Salt Lake	371	62	16%	16%	6%	5%	9%	9%	11%	5%	10%	8%	8%	9%	5%	10%	22%	23%	13%	15%	17%	21%	14%	12%	25%	10%	23%	17%
Taylorsville	117	15	12%	12%	7%	11%	13%	8%	10%	7%	12%	8%	8%	13%	11%	4%	24%	20%	12%	22%	19%	16%	20%	14%	13%	8%	9%	22%
West Jordan	373	53	(8%)	18%	15%	12%	24%	17%	20%	14%	15%	20%	13%	15%	18%	12%	21%	23%	10%	13%	12%	20%	17%	15%	21%	13%	15%	19%
West Valley City	514	69	12%	10%	2%	3%	8%	4%	3%	2%	5%	(1%)	5%	12%	10%	7%	27%	24%	14%	13%	13%	13%	14%	16%	22%	13%	13%	19%
Subtotal	5,389	827	10%	14%	2%	(5%)	4%	6%	5%	3%	5%	5%	5%	8%	9%	4%	25%	36%	21%	20%	20%	17%	17%	16%	21%	14%	16%	20%
TOWNSHIPS & OT	HER																											
Copperton Township	1	(0)	134%	161%	381%	132%	156%	24%	129%	194%	303%	118%	41%	(23%)	39%	(11%)	8%	99%	20%	(23%)	10%	(4%)	(42%)	(22%)	(1%)	(23%)	1%	(33%)
Emigration Canyon To	2	1	79%	52%	96%	71%	26%	0%	(8%)	(2%)	37%	10%	(27%)	14%	(6%)	20%	27%	32%	43%	49%	24%	44%	(0%)	28%	31%	10%	55%	9%
Kearns Township	35	5	33%	41%	37%	57%	63%	41%	58%	40%	33%	44%	31%	26%	24%	14%	14%	14%	5%	9%	13%	18%	10%	15%	22%	10%	15%	22%
Magna Township	48	7	25%	50%	85%	51%	71%	74%	71%	58%	46%	53%	38%	0%	46%	42%	(8%)	26%	7%	11%	0%	12%	13%	6%	35%	18%	25%	11%
Salt Lake County (Uni	115	36	(33%)	(33%)	(36%)	(36%)	(42%)	(28%)	(19%)	(8%)	(27%)	(21%)	(27%)	(32%)	(14%)	(19%)	16%	14%	10%	28%	14%	8%	3%	(3%)	23%	(3%)	25%	69%
White City Township	2	0	45%	37%	47%	89%	70%	76%	45%	58%	43%	42%	37%	27%	39%	24%	40%	8%	(7%)	14%	12%	7%	25%	5%	11%	25%	7%	12%
Utah Data Center SL 0	0	0	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
Subtotal	202	49	(18%)	(15%)	(13%)	(11%)	(10%)	(2%)	7%	11%	(8%)	1%	(6%)	(19%)	4%	(1%)	10%	18%	8%	20%	10%	11%	7%	3%	26%	5%	23%	42%
TOTAL	5,592	877	8.6%	13.1%	1.0%	(5.5%)	3.1%	5.6%	4.9%	2.8%	4.1%	4.5%	4.6%	6.7%	9.2%	4.1%	24.2%	35.7%	21.0%	19.9%	19.6%	17.2%	17.0%	15.3%	20.8%	13.6%	16.3%	21.0%

Note: "n.m." indicates "not meaningful". "n/a" indicates not available. Brighton is newly incorporated, and numbers are not available for 2019. Source: UT State Tax Commission (https://tax.utah.gov/econstats/tax-return-data). Disclaimer: Please not etat the data presented here is preliminary and is subject to revision due to late returns, amended returns, required statutory/regulatory changes, and other changes that impact tax return data.





2022 Sales Tax Projections

Full Year

in thousands \$

		2022		Variance,	Budget		Variance,	Budget		Variance,	Budget
Fund	Тах	Budget	2021	vs. 2021		2020	vs. 2020		2019	vs. 20	019
GF	County Option	84,500	85,730	(1,230)	(1.4%)	72,554	11,946	16.5%	67,551	16,949	25.1%
Z+GF	ZAP	32,600	33,088	(488)	(1.5%)	27,663	4,937	17.8%	26,583	6,017	22.6%
VP	TRT	20,500	18,117	2,383	13.2%	11,001	9,499	86.4%	21,089	(589)	(2.8%)
TRCC	TRT Sup	2,830	2,508	322	12.9%	1,523	1,307	85.9%	2,919	(89)	(3.0%)
TRCC	Car Rental	16,100	16,981	(881)	(5.2%)	10,005	6,095	60.9%	15,555	545	3.5%
TRCC	Restaurant	30,100	29,035	1,065	3.7%	21,994	8,106	36.9%	26,896	3,204	11.9%
TRX	CO Transportation*	16,400	16,592	(192)	(1.2%)	13,958	2,442	17.5%	13,312	3,088	23.2%
Uni	Local Option	4,480	4,463	17	0.4%	4,092	388	9.5%	5,209	(729)	(14.0%)
ΤΟΤΑΙ		207,510	206,514	996	0.5%	162,789	44,721	27.5%	179,114	.4 28,396 15	

Fund Totals

General Fund	94,133	95,508	(1,374)	(1.4%)	80,728	13,405	16.6%	75,406	18,727	24.8%
TRCC Fund	49,030	48,524	506	1.0%	33,522	15,508	46.3%	45,371	3,659	8.1%
Visitor Promotion Fund	20,500	18,117	2,383	13.2%	11,001	9,499	86.4%	21,089	(589)	(2.8%)
ZAP Fund	22,967	23,311	(344)	(1.5%)	19,489	3,478	17.8%	18,728	4,239	22.6%
CO Transportation Fund*	16,400	16,592	(192)	(1.2%)	13,958	2,442	17.5%	13,312	3,088	23.2%
Unincorp. County Fund	4,480	4,463	17	0.4%	4,092	388	9.5%	5,209	(729)	(14.0%)
TOTAL	207,510	206,514	996	0.5%	162,789	44,721	27.5%	179,114	28,396	15.9%

* 2019 County Option Transportation Tax normalized for comparison purposes by multiplying the County's revenue by 20% prior to 3Q 2019, to match the current ongoing allocation %. Impacted figures noted with blue font.