# Sales Tax Revenue Results 

From January 20, 2022 Distribution
(Primarily Nov 2021 Sales)

## Sales Tax Revenue Summary

- All taxes are above projection and budget for the month and YTD.
- Year to Date, TRT and Local Option taxes are still lower than 2019.

Variances, in thousands \$


[^0]
## Sales Tax Revenue Summary by Fund

- All funds are
favorable
compared to
projection and
2020 .
- YTD, the Visitor
Promotion and
Unincorporated
Funds are still
lower than 2019.

YTD November Sales (Mar-Jan Distributions)

| thousands \$ | Variance, <br> Actual <br> vs. Sept. <br> Projection | Variance, Actual <br> vs. Prior Year | Variance, Actual <br> vs. 2019 |  |  |
| :--- | ---: | ---: | ---: | ---: | :---: |
| General Fund | 2,869 | 13,117 | $18.1 \%$ | 17,898 | $26.5 \%$ |
| TRCC Fund | 2,442 | 13,657 | $45.3 \%$ | 2,498 | $6.0 \%$ |
| Visitor Promotion Fund | 692 | 6,136 | $60.9 \%$ | $(3,336)$ | $(17.1 \%)$ |
| ZAP Fund | 725 | 3,420 | $19.6 \%$ | 4,107 | $24.5 \%$ |
| CO Transportation Fund* | 484 | 2,343 | $18.7 \%$ | 2,956 | $24.8 \%$ |
| Unincorp. County Fund | 37 | 325 | $8.8 \%$ | $(660)$ | $(14.1 \%)$ |
| TOTAL | $\mathbf{7 , 2 4 9}$ | $\mathbf{3 8 , 9 9 9}$ | $\mathbf{2 6 . 7 \%}$ | 23,463 | $\mathbf{1 4 . 5 \%}$ |

APPENDIX

## November 2021 Sales Tax Results

November Sales (Jan Distribution)

| Fund | Tax | Actual | Projection | Variance Sep. Pro | Act vs. <br> ction | Budget (Jun <br> Adjusted) | Varian $\text { vs. } A d$ | Actual <br> udget | Prior Year | Varian vs. Pr | Actual <br> Year | 2019 | Variance vs. 2 | Actual <br> 19 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | County Option | 7,524 | 6,658 | 866 | 13.0\% | 6,656 | 868 | 13.0\% | 6,528 | 996 | 15.3\% | 5,572 | 1,952 | 35.0\% |
| Z+GF | ZAP | 2,926 | 2,595 | 331 | 12.7\% | 2,558 | 368 | 14.4\% | 2,520 | 406 | 16.1\% | 2,241 | 684 | 30.5\% |
| VP | TRT | 1,428 | 1,091 | 337 | 30.9\% | 1,091 | 337 | 30.9\% | 590 | 838 | 142.0\% | 1,180 | 248 | 21.0\% |
| TRCC | TRT Sup | 198 | 151 | 47 | 31.2\% | 151 | 47 | 31.2\% | 82 | 116 | 142.0\% | 163 | 34 | 21.0\% |
| TRCC | Car Rental | 964 | 705 | 259 | 36.7\% | 705 | 259 | 36.7\% | 319 | 645 | 202.2\% | 824 | 140 | 17.0\% |
| TRCC | Restaurant | 2,387 | 2,156 | 231 | 10.7\% | 1,920 | 467 | 24.3\% | 1,597 | 790 | 49.5\% | 2,118 | 269 | 12.7\% |
| TRX | CO Transportation* | 1,466 | 1,325 | 141 | 10.6\% | 1,303 | 163 | 12.5\% | 1,286 | 180 | 14.0\% | 1,138 | 328 | 28.9\% |
| Uni | Local Option | 381 | 357 | 24 | 6.8\% | 348 | 33 | 9.6\% | 333 | 48 | 14.5\% | 451 | (69) | (15.4\%) |
| TOTAL |  | 17,274 | 15,038 | 2,236 | 14.9\% | 14,732 | 2,542 | 17.3\% | 13,254 | 4,020 | 30.3\% | 13,687 | 3,587 | 26.2\% |


| General Fund | 8,388 | 7,425 | 964 | 13.0\% | 7,412 | 976 | 13.2\% | 7,272 | 1,116 | 15.3\% | 6,235 | 2,154 | 34.5\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TRCC Fund | 3,549 | 3,012 | 537 | 17.8\% | 2,776 | 773 | 27.9\% | 1,998 | 1,551 | 77.7\% | 3,105 | 444 | 14.3\% |
| Visitor Promotion Fund | 1,428 | 1,091 | 337 | 30.9\% | 1,091 | 337 | 30.9\% | 590 | 838 | 142.0\% | 1,180 | 248 | 21.0\% |
| ZAP Fund | 2,061 | 1,828 | 233 | 12.7\% | 1,802 | 259 | 14.4\% | 1,775 | 286 | 16.1\% | 1,579 | 482 | 30.5\% |
| CO Transportation Fund* | 1,466 | 1,325 | 141 | 10.6\% | 1,303 | 163 | 12.5\% | 1,286 | 180 | 14.0\% | 1,138 | 328 | 28.9\% |
| Unincorp. County Fund | 381 | 357 | 24 | 6.8\% | 348 | 33 | 9.6\% | 333 | 48 | 14.5\% | 451 | (69) | (15.4\%) |
| TOTAL | 17,274 | 15,038 | 2,236 | 14.9\% | 14,732 | 2,542 | 17.3\% | 13,254 | 4,020 | 30.3\% | 13,687 | 3,587 | 26.2\% |

[^1] allocation \%. Impacted figures noted with blue font.

## YTD November 2021 Sales Tax Results

YTD November Sales (Mar-Jan Distributions)

| Fund | Tax | Actual | Sept. <br> Projection | Variance <br> Sept. Pro |  | Budget (Jun <br> Adjusted) | Variance, $\quad \text { Adj Bu }$ | tual vs. <br> get | Prior Year | Variance, <br> Prior | tual vs. <br> ar | 2019 | Variance, A 201 | ctual vs. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GF | County Option | 76,708 | 74,142 | 2,565 | 3.5\% | 70,622 | 6,085 | 8.6\% | 65,025 | 11,683 | 18.0\% | 60,532 | 16,175 | 26.7\% |
| Z+GF | ZAP | 29,642 | 28,614 | 1,029 | 3.6\% | 26,483 | 3,159 | 11.9\% | 24,788 | 4,855 | 19.6\% | 23,813 | 5,830 | 24.5\% |
| VP | TRT | 16,205 | 15,513 | 692 | 4.5\% | 15,056 | 1,149 | 7.6\% | 10,069 | 6,136 | 60.9\% | 19,540 | $(3,336)$ | (17.1\%) |
| TRCC | TRT Sup | 2,243 | 2,145 | 97 | 4.5\% | 2,081 | 162 | 7.8\% | 1,394 | 849 | 60.9\% | 2,705 | (462) | (17.1\%) |
| TRCC | Car Rental | 15,564 | 14,256 | 1,308 | 9.2\% | 11,352 | 4,212 | 37.1\% | 8,962 | 6,602 | 73.7\% | 14,468 | 1,096 | 7.6\% |
| TRCC | Restaurant | 26,007 | 24,970 | 1,037 | 4.2\% | 23,163 | 2,844 | 12.3\% | 19,801 | 6,206 | 31.3\% | 24,143 | 1,863 | 7.7\% |
| TRX | CO Transportation* | 14,868 | 14,385 | 484 | 3.4\% | 13,346 | 1,522 | 11.4\% | 12,525 | 2,343 | 18.7\% | 11,912 | 2,956 | 24.8\% |
| Uni | Local Option | 4,013 | 3,976 | 37 | 0.9\% | 3,707 | 306 | 8.3\% | 3,688 | 325 | 8.8\% | 4,674 | (660) | (14.1\%) |
| TOTAL |  | 185,249 | 178,000 | 7,249 | 4.1\% | 165,810 | 19,439 | 11.7\% | 146,250 | 38,999 | 26.7\% | 161,786 | 23,463 | 14.5\% |


| General Fund | 85,467 | 82,598 | 2,869 | 3.5\% | 78,448 | 7,019 | 8.9\% | 72,350 | 13,117 | 18.1\% | 67,569 | 17,898 | 26.5\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TRCC Fund | 43,813 | 41,371 | 2,442 | 5.9\% | 36,595 | 7,218 | 19.7\% | 30,157 | 13,657 | 45.3\% | 41,316 | 2,498 | 6.0\% |
| Visitor Promotion Fund | 16,205 | 15,513 | 692 | 4.5\% | 15,056 | 1,149 | 7.6\% | 10,069 | 6,136 | 60.9\% | 19,540 | $(3,336)$ | (17.1\%) |
| ZAP Fund | 20,883 | 20,159 | 725 | 3.6\% | 18,657 | 2,226 | 11.9\% | 17,463 | 3,420 | 19.6\% | 16,776 | 4,107 | 24.5\% |
| CO Transportation Fund* | 14,868 | 14,385 | 484 | 3.4\% | 13,346 | 1,522 | 11.4\% | 12,525 | 2,343 | 18.7\% | 11,912 | 2,956 | 24.8\% |
| Unincorp. County Fund | 4,013 | 3,976 | 37 | 0.9\% | 3,707 | 306 | 8.3\% | 3,688 | 325 | 8.8\% | 4,674 | (660) | (14.1\%) |
| TOTAL | 185,249 | 178,000 | 7,249 | 4.1\% | 165,810 | 19,439 | 11.7\% | 146,250 | 38,999 | 26.7\% | 161,786 | 23,463 | 14.5\% |

[^2]\%. Impacted figures noted with blue font.

## County Option Sales Tax <br> (0.25\% tax - to General Fund)



## Zoo, Arts, \& Parks Tax

## ( $0.1 \%$ tax to ZAP Fund and General Fund*)



[^3]
# Transportation Sales Tax (20\% of $0.25 \%$ tax to Transportation Fund) 




## Transient Room Tax

## (4.25\% tax to Visitor Promotion Fund)



## Transient Room Tax - Supplemental

(0.5\% tax to TRCC: Tourism, Recreation, Cultural \& Convention Fund)


## Car Rental Tax

(3\% \& 4\% tax to TRCC Fund)


## Restaurant Tax <br> (1\% tax to TRCC Fund)



## Local Option Sales Tax

## ( $1 \%$ tax to Unincorporated Municipal Services Fund)



## County Option Sales Tax

 (0.25\% tax - SLCo vs. All Counties Statewide)

## Taxable Sales

Top 25 Economic Sectors (NAICS) and Filing Period - Salt Lake County

| In millions \$ |  |  | 2020 vs. 2019 |  |  |  |  |  |  |  |  |  |  |  | 2021 vs. 2020 |  |  |  |  |  |  |  |  |  |  | 2021 vs. 2019 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Economic Sector | $\begin{aligned} & \hline 2021 \\ & \text { YTD } \\ & \text { Nov } \end{aligned}$ | $\begin{aligned} & \text { YTD } \\ & \text { Nov \$ } \\ & \text { vs. '20 } \end{aligned}$ | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov |
| Utilities | 929 | 36 | 5\% | 6\% | 1\% | (2\%) | (2\%) | 10\% | 4\% | 4\% | 5\% | 5\% | (3\%) | 3\% | 4\% | (5\%) | 6\% | 11\% | 1\% | 5\% | 24\% | 0\% | (5\%) | 7\% | 2\% | 9\% | 1\% | 7\% | 8\% | (1\%) | 15\% | 30\% | 4\% | (1\%) | 12\% | 1 |
| Construction | 655 | 78 | 44\% | 22\% | 36\% | 36\% | 16\% | 11\% | 18\% | 17\% | 21\% | 11\% | 9\% | (9\%) | 6\% | 22\% | 9\% | 19\% | 22\% | 11\% | 17\% | 8\% | 15\% | 4\% | 22\% | 52\% | 49\% | 48\% | 62\% | 42\% | 24\% | 38\% | 26\% | 39\% | 15\% | 33\% |
| Manufacturing | 1,655 | 322 | 10\% | 25\% | 15\% | 19\% | 9\% | 5\% | 7\% | 17\% | 17\% | 24\% | 17\% | 28\% | 23\% | 21\% | 32\% | 28\% | 25\% | 19\% | 22\% | 26\% | 16\% | 18\% | 39\% | 36\% | 51\% | 52\% | 52\% | 36\% | 25\% | 31\% | 47\% | 36\% | 46\% | 62 |
| Wholesale Trade-Durable Goods | 2,943 | 563 | 7\% | 6\% | 6\% | 1\% | (8\%) | 11\% | 0\% | (1\%) | (3\%) | 4\% | 7\% | 18\% | 9\% | 13\% | 24\% | 34\% | 36\% | 23\% | 24\% | 26\% | 28\% | 14\% | 29\% | 16\% | 19\% | 31\% | 36\% | 25\% | 36\% | 25\% | 25\% | 24\% | 19\% | 39 |
| Wholesale Trade-Nondurable Goods | 440 | 84 | 5\% | 9\% | (1\%) | (12\%) | (13\%) | (7\%) | (2\%) | (5\%) | (2\%) | (4\%) | 9\% | 9\% | 4\% | 14\% | 28\% | 34\% | 31\% | 36\% | 23\% | 37\% | 24\% | 14\% | 12\% | 9\% | 25\% | 27\% | 18\% | 14\% | 27\% | 20\% | 30\% | 21\% | 10\% | 22\% |
| Retai-Miscellaneous Retail Trade | 1,073 | 166 | 9\% | 11\% | 5\% | (5\%) | 3\% | (0\%) | 8\% | 6\% | 8\% | 15\% | 10\% | 14\% | 15\% | 10\% | 17\% | 33\% | 18\% | 21\% | 25\% | 17\% | 15\% | 18\% | 14\% | 24\% | 23\% | 23\% | 26\% | 22\% | 21\% | 35\% | 24\% | 24\% | 36\% | 25 |
| Retail-Motor Vehicle \& Parts Dealers | 3,810 | 553 | 6\% | 13\% | (24\%) | (5\%) | 20\% | 21\% | 9\% | 4\% | 8\% | 6\% | 0\% | 15\% | 20\% | 11\% | 72\% | 45\% | 6\% | 5\% | 13\% | 3\% | 9\% | 7\% | 16\% | 27\% | 25\% | 31\% | 38\% | 28\% | 26\% | 23\% | 8\% | 18\% | 13\% | 17\% |
| Retail-Furniture \& Home Furnishings Store | 659 | 126 | 4\% | 12\% | (17\%) | (36\%) | (17\%) | 15\% | 8\% | 6\% | 10\% | 15\% | 10\% | 10\% | 36\% | 8\% | 32\% | 113\% | 38\% | 18\% | 14\% | 18\% | 16\% | 9\% | 11\% | 41\% | 20\% | 9\% | 36\% | 15\% | 35\% | 24\% | 25\% | 27\% | 25\% | 22 |
| Retail-Electronics \& Appliance Stores | 740 | 144 | (6\%) | 20\% | 14\% | (8\%) | (0\%) | (14\%) | (1\%) | (22\%) | (5\%) | (5\%) | (6\%) | (1\%) | 11\% | 16\% | 51\% | 35\% | 21\% | 23\% | 23\% | 27\% | 16\% | 18\% | 21\% | 4\% | 40\% | 72\% | 24\% | 21\% | 5\% | 22\% | (1\%) | 11\% | 12\% | $13{ }^{\circ}$ |
| Retail-Build. Material, Garden Equip. \& Su | 2,179 | 413 | 5\% | 18\% | 13\% | 24\% | 23\% | 16\% | 16\% | 20\% | 26\% | 25\% | 25\% | 31\% | 35\% | 29\% | 41\% | 24\% | 25\% | 26\% | 20\% | 21\% | 18\% | 11\% | 17\% | 42\% | 52\% | 59\% | 54\% | 53\% | 46\% | 40\% | 46\% | 48\% | 38\% | $46^{\circ}$ |
| Retail-Food \& Beverage Stores | 2,082 | (27) | 5\% | 9\% | 36\% | 13\% | 17\% | 10\% | 18\% | 4\% | 13\% | 9\% | 4\% | 12\% | 3\% | 1\% | (15\%) | (1\%) | (7\%) | 4\% | (6\%) | 2\% | 4\% | 2\% | 5\% | 8\% | 10\% | 16\% | 12\% | 10\% | 14\% | 10\% | 6\% | 18\% | 11\% | 9\% |
| Retail-Health \& Personal Care Stores | 289 | 37 | 13\% | 23\% | (8\%) | (31\%) | (12\%) | (4\%) | 5\% | 22\%) | 2\% | 5\% | 3\% | 3\% | 9\% | (3\%) | 12\% | 69\% | 26\% | 17\% | 10\% | 10\% | 3\% | 11\% | 24\% | 23\% | 20\% | 3\% | 17\% | 10\% | 12\% | 16\% | (14\%) | 5\% | 16\% | $28^{\circ}$ |
| Retail-Gasoline Stations | 455 | 25 | 20\% | 16\% | 10\% | 7\% | 9\% | 6\% | 3\% | 4\% | 6\% | 6\% | (3\%) | (2\%) | (8\%) | (2\%) | 5\% | 8\% | 7\% | 10\% | 9\% | 5\% | 8\% | 5\% | 17\% | 11\% | 13\% | 15\% | 16\% | 16\% | 16\% | 12\% | 9\% | 14\% | 12\% | $14{ }^{\circ}$ |
| Retail-Clothing \& Clothing Accessories St | 938 | 288 | 4\% | 4\% | (43\%) | (71\%) | (38\%) | (17\%) | (28\%) | (4\%) | (7\%) | (9\%) | (9\%) | (4\%) | 2\% | (5\%) | 104\% | 276\% | 90\% | 47\% | 60\% | 21\% | 28\% | 32\% | 28\% | 6\% | (1\%) | 16\% | 10\% | 17\% | 23\% | 15\% | 16\% | 18\% | 21\% |  |
| Retail-Sporting Goods, Hobby, Music, \& B | 592 | 109 | 9\% | 5\% | (5\%) | (10\%) | 17\% | 24\% | 19\% | 17\% | 20\% | 33\% | 39\% | 15\% | 34\% | 28\% | 56\% | 64\% | 19\% | 12\% | 16\% | 12\% | 11\% | 17\% | 7\% | 45\% | 35\% | 49\% | 49\% | 39\% | 39\% | 38\% | 30\% | 33\% | 56\% | 49\% |
| Retail-General Merchandise Stores | 2,796 | 214 | 5\% | 6\% | 20\% | 7\% | 14\% | 7\% | 8\% | 4\% | 12\% | 10\% | 10\% | 6\% | 17\% | 6\% | 1\% | 12\% | 6\% | 11\% | 8\% | 12\% | 4\% | 10\% | 6\% | 24\% | 12\% | 21\% | 20\% | 21\% | 19\% | 16\% | 16\% | 17\% | 20\% | 16\% |
| Nonstore Retailers | 2,246 | 412 | 80\% | 90\% | 78\% | 103\% | 111\% | 92\% | 99\% | 105\% | 55\% | 36\% | 43\% | 23\% | 41\% | 32\% | 39\% | 29\% | 12\% | 19\% | 11\% | 15\% | 21\% | 13\% | 21\% | 154\% | 150\% | 148\% | 162\% | 137\% | 129\% | 121\% | 135\% | 87\% | 54\% | 74\% |
| Information | 1,200 | 175 | 11\% | 1\% | 1\% | (11\%) | (10\%) | 4\% | (2\%) | 3\% | (2\%) | (20\%) | 6\% | 7\% | 5\% | (4\%) | 28\% | 13\% | 17\% | 19\% | 20\% | 19\% | 26\% | 33\% | 9\% | 17\% | (3\%) | 30\% | 0\% | 5\% | 24\% | 18\% | 22\% | 23\% | 7\% | $15^{\circ}$ |
| Real Estate, Rental, \& Leasing | 934 | 168 | 12\% | 9\% | (7\%) | (22\%) | (19\%) | (18\%) | (18\%) | (21\%) | (14\%) | (9\%) | (10\%) | (11\%) | (13\%) | (12\%) | 10\% | 36\% | 33\% | 46\% | 45\% | 32\% | 27\% | 16\% | 32\% | (3\%) | (4\%) | 2\% | 6\% | 7\% | 20\% | 18\% | 4\% | 9\% | 6\% | $19 \%$ |
| Professional, Scientific, \& Technical Servi | 742 | 52 | (22\%) | 14\% | 20\% | 2\% | 8\% | 28\% | 33\% | 0\% | (4\%) | (1\%) | (2\%) | 3\% | 0\% | (8\%) | (0\%) | 25\% | 9\% | (4\%) | 12\% | 30\% | 11\% | 11\% | 16\% | (22\% | 4\% | 20\% | 28\% | 17\% | 24\% | 49\% | 30\% | 7\% | 10\% | $14{ }^{\circ}$ |
| Arts, Entertainment,And Recreation | 266 | 102 | (11\%) | 11\% | (56\%) | (72\%) | (61\%) | (55\%) | (42\%) | (44\%) | (42\%) | (58\%) | (53\%) | (56\%) | (36\%) | (44\%) | 31\% | 165\% | 284\% | 169\% | 53\% | 87\% | 53\% | 156\% | 175\% | (42\% | (37\%) | (43\%) | (26\%) | 49\% | 21\% | (12\%) | 5\% | (12\%) | 8\% | 30\% |
| Accommodation | 520 | 182 | 18\% | 17\% | (45\%) | (88\%) | (76\%) | (67\%) | (61\%) | (55\%) | (59\%) | (54\%) | (57\%) | (32\%) | (45\%) | (44\%) | 19\% | 507\% | 224\% | 184\% | 155\% | 124\% | 121\% | 111\% | 141\% | (35\%) | (35\%) | (34\%) | (25\%) | (23\%) | (7\%) | 0\% | (0\%) | (10\%) | (2\%) | 4\% |
| Food Serrices \& Drinking Places | 2,504 | 602 | 7\% | 11\% | (25\%) | (47\%) | (30\%) | (25\%) | (19\%) | (17\%) | (13\%) | (11\%) | (18\%) | (15\%) | (7\%) | (12\%) | 33\% | 102\% | 59\% | 49\% | 43\% | 33\% | 28\% | 28\% | 40\% | (1\%) | (2\%) | (0\%) | 8\% | 11\% | 12\% | 16\% | 11\% | 12\% | 15\% | 16 |
| Other Serices-Execpt Public Administrati | 750 | 104 | 3\% | 0\% | 5\% | (23\%) | (18\%) | 1\% | 7\% | (3\%) | 0\% | (0\%) | 5\% | 0\% | 3\% | 7\% | 6\% | 48\% | 33\% | 15\% | 15\% | 19\% | 17\% | 16\% | 15\% | 6\% | 7\% | 11\% | 14\% | 9\% | 17\% | 23\% | 15\% | 17\% | 16\% | $20 \%$ |
| Other Smaller Sectors <1\% of total in 119 | 754 | 61 | 2\% | 18\% | 3\% | (13\%) | (8\%) | 0\% | 0\% | (7\%) | (10\%) | (1\%) | (0\%) | (6\%) | (9\%) | (13\%) | 0\% | 39\% | 29\% | 11\% | 11\% | 10\% | 10\% | 7\% | 10\% | (8\%) | 3\% | 3\% | 20\% | 19\% | 12\% | 11\% | 2\% | (1\%) | 6\% |  |
| Total | 32,153 | 4,987 | 9\% | 13\% | 1\% | (6\%) | 3\% | 6\% | 5\% | 3\% | 4\% | 5\% | 5\% | 7\% | 9\% | 4\% | 24\% | 36\% | 21\% | 20\% | 20\% | 17\% | 17\% | 15\% | 20\% | 19\% | 18\% | 25\% | 28\% | 25\% | 26\% | 25\% | 20\% | 21\% | 20\% | 26 |

Taxable Sales
Year over Year Growth by City and Filing Period - Salt Lake County

| In milions \$ |  |  |  |  |  |  |  | 2020 | 219 |  |  |  |  |  |  |  |  |  |  | 21 vs. 20 |  |  |  |  |  |  |  |  |  |  | 2021 vs. | 2019 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| City | $\begin{array}{\|c\|} \hline 2021 \\ \text { YTD Nov } \end{array}$ | $\begin{array}{\|l\|l\|} \hline \text { Nov \$ } \\ \text { vs. } 20 \end{array}$ | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov |
| CIties |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Alta | 58 | 5 | 12\% | 10\% | (50\%) | (80\% | (32\%) | (26\%) | 1\% | (4\%) | (35\%) | 12\% | 17\% | (27\% | (34\% | (33\% | 51\% | 469\% | 10\% | 76\% | 96\% | 63\% | 109\% | 56\% | 18\% | (25\% | (26\% | (25\% | 12\% | (25\% | 30\% | 97\% | 56\% | 35\% | 75\% |  |
| Bluffdale | 262 | 68 | 52\% | 112\% | 14\% | 52\% | (12\%) | 8\% | 54\% | (35\%) | 23\% | (8\%) | (23\%) | 40\% | 37\% | 23\% | 114\% | 48\% | 40\% | 18\% | 26\% | 35\% | 5\% | 44\% | 22\% | 108\% | 161\% | 144\% | 124\% | 23\% | 27\% | 94\% | (12\%) | 28\% | 31\% |  |
| Brighton | 64 | 12 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | (11\%) | 2\% | (5\%) | 561\% | 61\% | 146\% | 132\% | 107\% | 68\% | 65\% | 97\% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | /a | n/a |
| Cottonwood Heights | 669 | 105 | 6\% | 11\% | 11\% | 8\% | 10\% | 9\% | 10\% | 16\% | 12\% | 11\% | 9\% | 12\% | 23\% | 9\% | 22\% | 24\% | 21\% | 23\% | 17\% | 17\% | 15\% | 14\% | 19\% | 30\% | 20\% | 36\% | 33\% | 32\% | 34\% | 29\% | 36\% | 28\% | 26\% | 30 |
| Draper | 2.001 | 330 | 13\% | 16\% | (1\%) | (9\%) | 3\% | 17\% | 9\% | 5\% | 8\% | 7\% | 5\% | $14^{4}$ | 15\% | 11\% | 32\% | 54\% | 19\% | 16\% | 17\% | 19\% | $13^{\circ}$ | 8\% | 20\% | 30\% | 28\% | 31\% | 40\% | 22\% | 36\% | $28^{\circ}$ | 25\% | $22^{\circ}$ | 16\% | 26 |
| Herriman | 402 | 80 | 38\% | 42\% | 45\% | 3\% | 68\% | 65\% | 65\% | 59\% | 48\% | 40\% | 50\% | 37\% | 41\% | 35\% | 39\% | 19\% | 19\% | 24\% | 18\% | 17\% | 20\% | 27\% | 21\% | 95\% | 92\% | 101\% | 107\% | 99\% | 104\% | 95\% | 85\% | 78\% | 79\% | 82 |
| Holladay | 351 | 54 | 10\% | 24\% | 15\% | 5\% | 19\% | 12\% | 25\% | 25\% | 20\% | 25\% | 24\% | 5\% | 12\% | 6\% | 16\% | 37\% | 21\% | 23\% | 24\% | 12\% | 19\% | 15\% | 14\% | 23\% | 31\% | 34\% | 58\% | $44 \%$ | 38\% | 55\% | 40\% | $43^{\circ}$ | 44\% | 41 |
| Midvale | 1,036 | 211 | 8\% | 10\% | 7\% | (6\%) | 1\% | 4\% | 5\% | 2\% | 5\% | 12\% | 10\% | 7\% | 14\% | 13\% | 29\% | 47\% | 30\% | 26\% | 23\% | 19\% | 28\% | 26\% | 29\% | 22\% | 24\% | 37\% | 39\% | 31 | 30\% | 29\% | 22 | 34\% | $42^{\circ}$ |  |
| Millcreek | 981 | 110 | 15\% | 18\% | 11\% | 3\% | 15\% | 12\% | 19\% | 16\% | 16\% | 21\% | 21\% | 9\% | 26\% | 9\% | 12\% | 32\% | 12\% | 13\% | 9\% | 6\% | 10\% | 7\% | 9\% | 45\% | 28\% | 24\% | 36\% | 29\% | 26\% | 29\% | 23\% | 27\% | 29\% |  |
| Muray | 2,389 | 397 | 6\% | 10\% | (13\%) | (25\%) | (7\%) | 4\% | (3\%) | (0\%) | 2\% | 5\% | (5\%) | (1\%) | 9\% | (3\% | 39\% | 65\% | 28\% | 17\% | 23\% | 14\% | 10\% | 10\% | 22\% | 15\% | 7\% | 21\% | 24\% | 19\% | 22\% | 19\% | 14\% | 13\% | 16\% |  |
| Riverton | 771 | 104 | 9\% | 16\% | 13\% | 23\% | 26\% | 20\% | 19\% | 15\% | 22\% | 17\% | 16\% | 14\% | 25\% | 15\% | 23\% | 17\% | 7\% | 16\% | 14\% | 13\% | 15\% | 14\% | 14\% | 37\% | 34\% | 39\% | 44\% | 35\% | 39\% | 35\% | 30\% | 40\% | 33\% |  |
| Salt Lake City | 9,332 | 1,636 | 11\% | 13\% | (3\%) | (16\%) | (9\%) | (4\%) | (6\%) | (7\%) | (7\%) | (5\%) | (3\%) | 3\% | (1\%) | (4\%) | 21\% | 40\% | 32\% | 29\% | 27\% | 24\% | 25\% | 20\% | 24\% | 10\% | 9\% | 17\% | 18\% | 20\% | 24\% | 20\% | 16\% | 16\% | 14\% | 20 |
| Sandy | 2,688 | 375 | 2\% | 8\% | (4\%) | (9\%) | 5\% | 7\% | 7\% | 9\% | 6\% | 7\% | 10\% | 5\% | 18\% | 8\% | 28\% | 40\% | 24\% | 15\% | 17\% | 6\% | 11\% | $9 \%$ | 6\% | 21\% | 17\% | 23\% | 27\% | 30\% | 24\% | 25\% | 16\% | 18\% | 17\% | 17 |
| South Jordan | 1,924 | 263 | $13 \%$ | 10\% | 10\% | 2\% | 18\% | 15\% | 14\% | 8\% | 16\% | 13\% | 15\% | 10\% | 17\% | 11\% | 18\% | 33\% | 13\% | 13\% | 20\% | 11\% | 12\% | 15\% | 15\% | 32 | 22\% | $30 \%$ | $35^{5}$ | 33 | 29\% | 36\% | 19\% | 30\% | 30\% |  |
| South Salt Lake | 2,266 | 320 | 16\% | 16\% | 6\% | 5\% | 9\% | 9\% | 11\% | 5\% | 10\% | 8\% | 8\% | 9\% | 5\% | 10\% | 22\% | 23\% | 13\% | 15\% | 17\% | 21\% | 14\% | 12\% | 25\% | 22\% | 28\% | $29 \%$ | 30\% | 23\% | 26\% | 29\% | $27 \%$ | 26\% | 21 |  |
| Taylorsille | 673 | 94 | 12\% | 12\% | 7\% | 11\% | 13\% | 8\% | 10\% | 7\% | 11\% | 8\% | 8\% | 13\% | 11\% | 4\% | 24\% | 20\% | 12\% | 22\% | 19\% | 16\% | 20\% | 14\% | 13\% | 24\% | 17\% | 33 | 33\% | $26 \%$ | 32\% | 30\% | 248 | 34\% | 22\% | 22 |
| West Jordan | 2,225 | 313 | (8\%) | 18\% | 15\% | 12\% | 24\% | 17\% | 20\% | 14\% | 15\% | 20\% | 13\% | 15\% | 18\% | 12\% | 21\% | 23\% | 10\% | 13\% | 12\% | 20\% | 17\% | 15\% | 21\% | 9\% | 32\% | 39\% | 38\% | 36\% | 33\% | 34\% | 37\% | 34\% | 37\% | 36 |
| West Valley City | 3,064 | 418 | 12\% | 10\% | 2\% | 3\% | 8\% | 4\% | 3\% | 2\% | 5\% | (1\%) | 5\% | 11\% | 10\% | 7\% | 26\% | 24\% | 14\% | 13\% | 13\% | 13\% | 14\% | 16\% | 22\% | 22\% | 17\% | 29\% | 27\% | 23\% | 17\% | 17\% | 15\% | 20\% | 15\% | 28\% |
| Subtotal | 31,158 | 895 | 10\% | 14\% | 2\% | (5\%) | 4\% | 6\% | 5\% | 3\% | 5\% | 5\% | 5\% | 8\% | 9\% | 4\% | 25\% | 36\% | 21\% | 20\% | 20\% | 17\% | 17\% | 15\% | 20\% | 20\% | 19\% | 27\% | 29\% | 26\% | 27\% | 25.7\% | 20.4\% | 22.4\% | 20.8\% | 25.8\% |
| TOWNSHIPS \& OTHER |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Copperton Township | - 5 | (0) | 134\% | 161\% | 381\% | 131\% | 156\% | 24\% | 129\% | 194\% | 303 | 118\% | 41\% | (23\%) | 39\% | (11\%) | 8\% | 99\% | 20\% | (23\%) | 10\% | (4\%) | (42\%) | (22\%) | (1\%) | 224\% | 132\% | 421\% | 362\% | 209\% | (5\% | 153\% | 183\% | 133\% | 71\% | 39\% |
| Emigration Canyon To | 12 | 3 | 79\% | 52\% | 96\% | 71\% | 26\% | 0\% | (8\%) | (2\%) | 37\% | 10\% | (27\%) | 14\% | (6\%) | 20\% | 27\% | 32\% | 43\% | 49\% | 24\% | 44\% | (1\%) | 28\% | 30\% | 69\% | 82\% | 150\% | 125\% | 80\% | 50\% | 14\% | 41\% | 35\% | 41\% |  |
| Keams Township | 189 | 23 | 33\% | 41\% | 37\% | 57\% | 63\% | 41\% | 58\% | 40\% | 33\% | 44\% | 31\% | 26\% | 24\% | 14\% | 14\% | 14\% | 5\% | 9\% | 13\% | 18\% | 10\% | 15\% | 21\% | 65\% | 60\% | 57\% | 79\% | 71\% | 54\% | 79\% | 66\% | 46\% | $66 \%$ |  |
| Magna Township | 255 | 32 | 25\% | 50\% | 85\% | 51\% | 71\% | 74\% | 71\% | 58\% | 46\% | 53\% | 38\% | 0\% | 46\% | 42\% | (8\%) | 26\% | 7\% | 10\% | 0\% | 12\% | 13\% | 5\% | 34\% | 82\% | 113\% | 69\% | 89\% | 84\% | 92\% | $72 \%$ | 77\% | 64\% | 61\% | 84 |
| Salt Lake County (Uni | 519 | 32 | (33\%) | (33\%) | (36\%) | (36\%) | (42\%) | (28\%) | (19\%) | (8\%) | (27\%) | (21\%) | (27\%) | (33\%) | (14\%) | (19\%) | 16\% | 14\% | 9\% | 28\% | 14\% | 7\% | 3\% | (4\%) | 22\% | (42\% | (45\% | (26\%) | 127\% | (37\% | (8\%) | $18^{\circ}$ | ${ }^{2}$ | (25\% | (240 | (11) |
| White City Township | - 12 |  | 45\% | 37\% | 47\% | 89\% | 70\% | 76\% | 45\% | 58\% | 43\% | 42\% | 37\% | 27\% | 39\% | 24\% | 40\% | 8\% | (7\%) | 14\% | 12\% | 7\% | 25\% | 5\% | 11\% | 101\% | 70\% | 107\% | 104\% | 58\% | 101\% | 62\% | 69\% | 79\% | 49\% | 52 |
| Utah Data Center SLC |  | 0 | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. |
| Subtotal | 993 | 92 | (18\%) | (15\%) | (13\%) | (11\%) | (10\%) | (2\%) | 7\% | 11\% | (8\%) | 1\% | (6\%) | (19\%) | 4\% | (1\%) | 10\% | 18\% | 8\% | 19\% | 10\% | 11\% | 6\% | 2\% | 25\% | (15\%) | (16\%) | (4\%) | 5\% | ${ }^{(3 \%)}$ | 17\% | 17.7\% | 23.5\% | (2.1\%) | 3.3\% | 17.7 |
| total | 32,151 | 4,987 | 8.6\% | 13.1\% | 1.0\% | (5.5\%) | 3.1\% | 5.6\% | 4.9\% | 2.8\% | 4.1\% | 4.5\% | 4.6\% | 6.6\% | 9.2\% | 4.1\% | 24.2\% | 35.7\% | 20.9\% | 19.7\% | 19.5\% | 17.1\% | 16.7\% | 15.0\% | 20.0\% | 18.5\% | 17.8\% | 25.4\% | 28.2\% | 24.7\% | 26.4\% | 25.4\% | 20.5\% | 21.5\% | 20.2\% | 25. |

## 2021 Sales Tax Projections

Full Year

| Fund | Tax | Sept. <br> Projection | Budget (Jun <br> Adjusted) | Variance, Sept. Proj. vs. Jun Adj Budget |  | 2020 | Variance, Sept. <br> Projection vs. 2020 |  | Variance, Adjusted <br> Budget vs. 2020 |  | 2019 | Variance, Sept. <br> Projection vs. 2019 |  | Variance, Adjusted <br> Budget vs. 2019 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GF | County Option | 81,970 | 78,300 | 3,670 | 4.7\% | 72,554 | 9,416 | 13.0\% | 5,746 | 7.9\% | 67,551 | 14,419 | 21.3\% | 10,749 | 15.9\% |
| Z+GF | ZAP | 31,630 | 29,400 | 2,230 | 7.6\% | 27,663 | 3,967 | 14.3\% | 1,737 | 6.3\% | 26,583 | 5,047 | 19.0\% | 2,817 | 10.6\% |
| VP | TRT | 16,957 | 16,500 | 457 | 2.8\% | 11,001 | 5,956 | 54.1\% | 5,499 | 50.0\% | 21,089 | $(4,132)$ | (19.6\%) | $(4,589)$ | (21.8\%) |
| TRCC | TRT Sup | 2,345 | 2,280 | 65 | 2.9\% | 1,523 | 822 | 54.0\% | 757 | 49.7\% | 2,919 | (574) | (19.7\%) | (639) | (21.9\%) |
| TRCC | Car Rental | 15,304 | 12,400 | 2,904 | 23.4\% | 10,005 | 5,299 | 53.0\% | 2,395 | 23.9\% | 15,555 | (251) | (1.6\%) | $(3,155)$ | (20.3\%) |
| TRCC | Restaurant | 27,820 | 25,800 | 2,020 | 7.8\% | 21,994 | 5,826 | 26.5\% | 3,806 | 17.3\% | 26,896 | 924 | 3.4\% | $(1,096)$ | (4.1\%) |
| TRX | CO Transportation* | 15,890 | 14,800 | 1,090 | 7.4\% | 13,958 | 1,932 | 13.8\% | 842 | 6.0\% | 13,312 | 2,578 | 19.4\% | 1,488 | 11.2\% |
| Uni | Local Option | 4,410 | 4,150 | 260 | 6.3\% | 4,092 | 318 | 7.8\% | 58 | 1.4\% | 5,209 | (799) | (15.3\%) | $(1,059)$ | (20.3\%) |
| TOTAL |  | 196,326 | 183,630 | 12,696 | 6.9\% | 162,789 | 33,537 | 20.6\% | 20,841 | 12.8\% | 179,114 | 17,212 | 9.6\% | 4,516 | 2.5\% |


| Fund Totals |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| General Fund | 91,317 | 86,988 | 4,329 | 5.0\% | 80,728 | 10,588 | 13.1\% | 6,259 | 7.8\% | 75,406 | 15,911 | 21.1\% | 11,582 | 15.4\% |
| TRCC Fund | 45,469 | 40,480 | 4,989 | 12.3\% | 33,522 | 11,947 | 35.6\% | 6,958 | 20.8\% | 45,371 | 98 | 0.2\% | $(4,891)$ | (10.8\%) |
| Visitor Promotion Fund | 16,957 | 16,500 | 457 | 2.8\% | 11,001 | 5,956 | 54.1\% | 5,499 | 50.0\% | 21,089 | $(4,132)$ | (19.6\%) | $(4,589)$ | (21.8\%) |
| ZAP Fund | 22,283 | 20,712 | 1,571 | 7.6\% | 19,489 | 2,795 | 14.3\% | 1,224 | 6.3\% | 18,728 | 3,556 | 19.0\% | 1,985 | 10.6\% |
| CO Transportation Fund* | 15,890 | 14,800 | 1,090 | 7.4\% | 13,958 | 1,932 | 13.8\% | 842 | 6.0\% | 13,312 | 2,578 | 19.4\% | 1,488 | 11.2\% |
| Unincorp. County Fund | 4,410 | 4,150 | 260 | 6.3\% | 4,092 | 318 | 7.8\% | 58 | 1.4\% | 5,209 | (799) | (15.3\%) | $(1,059)$ | (20.3\%) |
| TOTAL | 196,326 | 183,630 | 12,696 | 6.9\% | 162,789 | 33,537 | 20.6\% | 20,841 | 12.8\% | 179,114 | 17,212 | 9.6\% | 4,516 | 2.5\% |

[^4]
[^0]:    * County Option Transportation Tax normalized for comparison purposes by multiplying the County's revenue by 20\% prior to 3Q 2019, to match the current ongoing allocation \%. Impacts noted with blue font.
    ** From the State Tax Commission Jan 2022 distribution, which is primarily sales attributed to November 2021, or YTD through November 2021.
    *** The 2021 Sept. Projection was used for the 2022 Budget beginning fund balance projections using the available 7 months of 2021 actual data.

[^1]:    * 2019 County Option Transportation Tax normalized for comparison purposes by multiplying the County's revenue by 20\% prior to 3Q 2019, to match the current ongoing

[^2]:    * 2019 County Option Transportation Tax normalized for comparison purposes by multiplying the County's revenue by 20\% prior to 3Q 2019, to match the current ongoing allocation

[^3]:    * Approximately $70.5 \%$ to ZAP fund and $29.5 \%$ to General Fund for Recreation

[^4]:    

