# Mayor's Office: Council Agenda Item Request Form

This form and supporting documents (if applicable) are due the Wednesday before the COW meeting by noon.

Date Received	
(office use)	

Date of Request	8/8/17
Requesting Staff Member	Seth Javis
Requested Council Date	08/15/17
Topic/Discussion Title	Orbital ATK Naming rights agreement
Description	Orbital ATK has naming rights of the Clark Planetarium's "Space Exploration Gallery" in exchange for \$500,000 over a five year period.
Requested Action <sup>1</sup>	Passage of Resolution
Presenter(s)	
Time Needed <sup>2</sup>	
Time Sensitive <sup>3</sup>	
Specific Time(s) <sup>4</sup>	
Contact Name & Phone	Seth Jarvis 385-468-1234
Please attach the supporting documentation you plan to provide for the packets to this form. While not ideal, if supporting documents are not yet ready, you can still submit them by 10 am the Friday morning prior to the COW agenda. Items without documentation may be taken off for consideration at that COW meeting.	See attached CP17016 OATK Naming Agreement.

Mayor or Designee approval:

<sup>1</sup> What you will ask the Council to do (e.g., discussion only, appropriate money, adopt policy/ordinance) – in specific terms.

<sup>&</sup>lt;sup>2</sup> Assumed to be 10 minutes unless otherwise specified.

<sup>&</sup>lt;sup>3</sup> Urgency that the topic to scheduled on the requested date.

<sup>&</sup>lt;sup>4</sup> If important to schedule at a specific time, list a few preferred times.



#### **CONTRACT COVER PAGE**

Contract Number: CP17016

Sold To: ATK Launch Systems, Inc.

**Description:** CLP-ATK Launch Systems to contribute \$500,000 (\$375,000 cash, and \$125,000 in-kind) to County for the naming rights to the Space Exploration Gallery and IMAX Theatre-both to have "Orbital ATK" added to their names. Term 5 1/2 yrs to 4/8/22 (may renew).

Revenue Amount: \$0.00

Agency Name: Clark Planetarium

Start Date: 2016-10-09 End Date: 2022-04-08

RESOLUTION NO	DATE
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# RESOLUTION OF THE SALT LAKE COUNTY COUNCIL APPROVING THE NAMING RIGHTS AGREEMENT WITH ORBITAL ATK, INC. FOR THE CLARK PLANETARIUM'S IMAX THEATRE AND THE SPACE EXPLORATION GALLERY

#### **RECITALS**

- A. Salt Lake County ("County") operates the Clark Planetarium (the "Planetarium"); and
  - B. County has recently renovated the exhibits in the Planetarium and
- C. County desires the assistance of Orbital ATK to fund continuing operations of the Planetarium; and
- D. County and Orbital ATK desire that the Planetarium's IMAX Theatre and Space Exploration Gallery be named the "Orbital ATK IMAX Theatre" and "Orbital ATK Space Exploration Gallery", respectively; and
- F County and Orbital ATK have prepared the attached Agreement outlining how they will work together to implement the financing and naming of the theatre and gallery.

NOW, THEREFORE, IT IS HEREBY RESOLVED by the Salt Lake County Council that the attached Agreement is hereby approved; and the Mayor is hereby authorized to execute the original of said authorized and approved Agreement, a copy of which is attached as Exhibit 1, and by this reference made a part of this Resolution.

[Signature Lines to Follow]

APPROVED and ADOPTED this	day of	, 2017.	
	SALT LA	AKE COUNTY COUNC	CIL
ATTEST:	By:Ste	ven DeBry, Chair	
Sherrie Swensen Salt Lake County Clerk	_		
	Council Men	nber Bradley voting nber Bradshaw voting nber Burdick voting nber DeBry voting nber Granato voting nber Jensen voting nber Snelgrove voting nber Wilson voting nber Winder Newton vot	ing

APPROVED AS TO FORM District Attorney's Office

8-7-17

By: Attorney CRAIG WANGSGARD

Date:\_\_\_\_

County Contract No. <u>CP17016</u>
Taxpayer I.D. No. <u>CP17016</u>
County Attorney No. 16-06640

# AGREEMENT BETWEEN SALT LAKE COUNTY AND

#### ATK LAUNCH SYSTEMS, INC.

This Agreement is effective as of the 9<sup>th</sup> day of October 2016, by and between SALT LAKE COUNTY, a body corporate and politic of the State of Utah ("County"), and ATK LAUNCH SYSTEMS, INC ("LSI"), a Delaware corporation, with its principal place of business in Magna, Utah. County and LSI are sometimes referred to in this Agreement as the Parties.

#### RECITALS

- A. WHEREAS, County owns and operates the Clark Planetarium and the Space Exploration Gallery within it; and
- B. WHEREAS, County owns and operates the IMAX Theatre within the Clark Planetarium; and
- C. WHEREAS, LSI desires to contribute funding for the operation of the County's Clark Planetarium in exchange for the naming rights of both the Space Exploration Gallery on the third level of the Clark Planetarium and IMAX Theatre; and
- D. WHEREAS, County desires to enter into an agreement with LSI in order to receive funding for Clark Planetarium from LSI in exchange for these naming rights; and
- E. WHEREAS, it has been determined that the best interests of the residents of the County will be served by entering into such an Agreement with LSI for these additional resources to fund the Clark Planetarium.

NOW, THEREFORE, in exchange for valuable consideration, including without limitation, the mutual covenants, agreements and representations contained in this Agreement, the receipt of which is acknowledged, County and LSI, with the intent to be legally bound, covenant and agree as follows:

# SCOPE OF SERVICES AND CONSIDERATION.

County agrees to grant naming rights to LSI for the County's Space Exploration Gallery and IMAX theatre that are part of the County's Clark Planetarium and that the name of the County's Space Exploration Gallery will be changed to the "Orbital ATK Space Exploration Gallery" and the county's IMAX Theatre will be referred to as the "Orbital ATK IMAX Theatre." The County will acknowledge this name change in all marketing and advertising materials for the County's Space Exploration Gallery and IMAX Theatre.

In exchange for the naming rights described herein, LSI will pay the County a total of \$500,000.00 over a five year period. The \$500,000.00 will be paid by annual cash payments of \$75,000.00 totaling \$375,000.00 and annual in kind donations of \$25,000.00 totaling \$125,000.00, as follows:

- a. LSI has already paid the County an initial payment of \$37,500, prior to the execution of this Agreement, for the first six months and then will pay the County an additional \$37,500.00 within fifteen days after this Agreement is fully executed.
- b. LSI will pay \$75,000.00 in cash on or before April 1 for four consecutive years beginning in April 2018.
- c. LSI will provide to the County annual contributions in the form of in-kind contributions with a total value of \$25,000 per year beginning April 9, 2017, during the remaining five (5) year period of the contract. These contributions will be utilized by the Clark Planetarium to further the education programs and goals of the Planetarium. Such in-kind contributions may consist of, but are not limited to, printing services, event support, photography services and providing speakers for public events, as needed, and that will be agreed to in advance and in writing by the Parties.

Clark Planetarium will give LSI one table at its annual gala. Clark Planetarium will also annually, beginning April 9, 2017, provide 1,000 theater tickets at no charge to LSI for any planetarium program. The tickets will be valid through April 8 of the year following issuance.

#### 2. EFFECTIVE DATE/TERM.

This Agreement shall be effective on the effective date listed above and shall continue for a period of five and one-half (5½) years from the date of execution ("Term"). Prior to the expiration of this Agreement, the County and LSI may agree to renew this Agreement, upon the same terms and conditions.

# 3. <u>INDEPENDENT CONTRACTOR AND TAXES.</u>

The relationship of County and LSI under this Agreement shall be that of an independent contractor status. Each party shall have the entire responsibility to discharge all of the obligations of an independent contractor under federal, state and local law, including but not limited to, those obligations relating to employee supervision, benefits and wages; taxes; unemployment compensation and insurance; social security; worker's compensation; disability pensions and tax

withholdings, including the filing of all returns and reports and the payment of all taxes, assessments and contributions and other sums required of an independent contractor. Nothing contained in this Agreement shall be construed to create the relationship between County and LSI of employer and employee, partners or joint venturers.

The parties agree that LSI's obligations under this Agreement are solely to the County. This Agreement shall not confer any rights to third parties unless otherwise expressly provided for under this Agreement.

#### 4. <u>COUNTY REPRESENTATIVE</u>.

County hereby appoints the director of the Clark Planetarium as the County Representative to assist in the administrative management of this Agreement and to coordinate performance under this Agreement.

#### 5. LSI <u>REPRESENTATIVE</u>.

LSI designates its Director of Communications, Jennifer Bowman, or her designee as LSI's representative in its performance of this Agreement. The LSI Representative shall have the responsibility of working with the County to coordinate the performance under this Agreement.

#### 6. GOVERNMENTAL IMMUNITY.

County is a body corporate and politic of the State of Utah, subject to the Utah Governmental Immunity Act ("Act"), Utah Code Ann. §§ 63-30d-101, et. seq. (1953, as amended). The Parties agree that County shall only be liable within the parameters of the Governmental Immunity Act. Nothing contained in this Agreement shall be construed in any way, to modify the limits of liability set forth in that Act or the basis for liability as established in the Act.

County represents that it is self-insured pursuant to the provisions of Section 63-30d-801 of the Utah Code.

#### 7. <u>NON-FUNDING CLAUSE</u>.

County intends to request the appropriation of funds to be paid for performance under this Agreement. If funds are not available beyond December 31 of any effective fiscal year of this Agreement, the County's obligation for performance of this Agreement beyond that date shall be null and void. This Agreement shall create no obligation on the County as to succeeding fiscal years and shall terminate and become null and void on the last day of the fiscal year for which funds were budgeted and appropriated, except as to those portions of payments agreed upon for which funds were appropriated and budgeted. Said termination shall not be construed as a breach of this Agreement or any event of default under this Agreement and said termination shall be without penalty, whatsoever, and no right of action for damages or other relief shall accrue to the benefit of LSI, its successors, or its assigns, as to this Agreement, or any portion thereof, which may terminate and become null and void.

If funds are not appropriated for a succeeding fiscal year to fund performance by County under this Agreement, County shall promptly notify LSI of said non-funding and the termination

of this Agreement, and in no event, later than 30 days prior to the expiration of the fiscal year for which funds were appropriated.

#### 8. AGENCY.

No agent, employee or servant of LSI or County is or shall be deemed to be an employee, agent or servant of the other party. None of the benefits provided by each party to its employees, including but not limited to worker's compensation insurance, health insurance and unemployment insurance, are available to the employees, agents, or servants of the other party. LSI and County shall each be solely and entirely responsible for its acts and for the acts of its agents, employees, and servants during the performance of this Agreement. LSI and County shall each make all commercially reasonable efforts to inform all persons with whom they are involved in connection with this Agreement to be aware that LSI is an independent contractor.

### 9. <u>NO OFFICER OR EMPLOYEE INTEREST.</u>

It is understood and agreed that no officer or employee of the County has or shall have any pecuniary interest, direct or indirect, in this Agreement or the proceeds resulting from the performance of this Agreement. No officer or employee of LSI or any member of their families shall serve on any County board or committee or hold any such position which either by rule, practice, or action nominates, recommends, or supervises LSI's operations, or authorizes funding or payments to LSI.

#### 10. ETHICAL STANDARDS.

LSI represents that it has not: (a) provided an illegal gift or payoff to any County officer or employee, or former County officer or employee, or to any relative or business entity of a County officer or employee, or relative or business entity of a former County officer or employee; (b) retained any person to solicit or secure this contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, other than bona fide employees of bona fide commercial agencies established for the purpose of securing business; (c) breached any of the ethical standards set forth in State statute or Salt Lake County's Ethics Code, Chapter 2.07, Salt Lake County Code of Ordinances, 2001; or (d) knowingly influenced, and hereby promises that it will not knowingly influence, any County officer or employee or former County officer or employee to breach any of the ethical standards set forth in State statute or Salt Lake County ordinances.

#### 12. <u>CAMPAIGN CONTRIBUTIONS</u>.

The Salt Lake County campaign finance disclosure ordinance limits campaign contributions by contractors to County candidates. Chapter 2.72A, Salt Lake County Code of Ordinances, 2001. LSI acknowledges and understands those limitations on campaign contributions mean that any person, business, corporation or other entity that enters into a contract or is engaged in a contract with the County is prohibited from making campaign contributions in excess of \$100 to County candidates during the term of the contract and during a single election cycle as defined in the ordinance. LSI further acknowledges that violation of those provisions governing campaign contributions may result in criminal sanctions as well as termination of this Agreement.

#### 13. TERMINATION.

- 13.1 <u>Termination for Default.</u> Either party may terminate this Agreement in the event of a material breach or default in performance upon thirty (30) days written notice to the other party.
- Agreement, in whole or in part, at any time during the Term or any renewal terms whenever County determines, in its sole discretion that it is in the County's interest to do so. If County elects to exercise this right, County shall provide written notice to LSI at least thirty (30) days prior to the date of termination for convenience. Upon such termination, LSI shall be paid for all services up to the date of termination. LSI agrees that the County's termination for convenience will not be deemed a termination for default nor will it entitle LSI to any rights or remedies provided by law or this Agreement for breach of contract by the County or any other claim or cause of action, except as provided herein. In the event of a termination by convenience at a time other than at the end of each annual term, the County shall refund to LSI the pro rata amount of LSI's annual contribution. In the event of a termination for convenience, the County acknowledges that LSI shall have no continuing obligations under this Agreement.
- 13.3 <u>Waiver</u>. The parties agree that the waiver of any breach of this Agreement by either party shall in no event constitute a waiver as to any future breach.

#### 14. <u>COMPLIANCE WITH LAWS.</u>

Each party agrees to comply with all federal, state and local laws, rules and regulations in the performance of its duties and obligations under this Agreement. Any violation by LSI of applicable law shall constitute an event of default under this Agreement and LSI shall be liable for and hold the County harmless and defend the County from and against any and all liability arising out of or connected with the violation, to include all attorney fees and costs incurred by the County as a result of the violation.

#### 15. NON-DISCRIMINATION.

LSI, and all persons acting on its behalf, agree that they shall comply with all federal, state and county laws, rules and regulations governing discrimination and they shall not discriminate in the engagement or employment of any professional person or any other person qualified to perform the services required under this Agreement.

GOVERNMENT RECORDS ACCESS MANAGEMENT ACT.

LSI acknowledges that County is a governmental entity subject to the Utah Government Records Access Management Act ("GRAMA"), Utah Code Ann. §§ 63-2-101, et seq. As a result, County is required to disclose certain information and materials to the public, upon request. LSI agrees to timely refer all requests for documents, materials and data in its possession relating to this Agreement and its performance to the County Representative for response by the County.

#### 17. <u>INTERPRETATION</u>.

County and LSI agree that where possible, each provision of this Agreement shall be interpreted in such a manner as to be consistent and valid under applicable law; but if any provision of this Agreement shall be invalid, prohibited or unenforceable under applicable law, such provision shall be ineffective to the extent of such invalidity or prohibition, without invalidating the remainder of such provision or the remaining provisions of this Agreement.

#### 18. ASSIGNMENT.

LSI shall not assign or transfer its duties of performance nor its rights to compensation under this Agreement, without the prior written approval of County. County reserves the right to assert any claim or defense it may have against LSI and against any assignee or successor-in-interest of LSI.

#### 19. NOTICES.

All notices to be given under this Agreement shall be made in writing and shall be deemed given upon personal delivery, upon the next business day immediately following the day sent if sent by overnight express carrier, or upon the third business day following the day sent if sent postage prepaid by certified or registered mail, return receipt requested, to the parties at the following addresses (or to such other address or addresses as shall be specified in any notice given):

COUNTY:

Sharon Pierce, Contracts Manager

Salt Lake County

2001 South State, #N4500

Salt Lake City, Utah 84190-3100

Seth Jarvis, Director Clark Planetarium 110 South 400 West Salt Lake City, Utah 84101

LSI:

Jennifer Bowman

LSI Launch Systems, Inc. P.O. Box 98; M/S DU/HR

Magna, UT 84404

#### 20. TIME

The Parties stipulate that time is of the essence in the performance of this Agreement. The time set forth for performance in this Agreement shall be strictly followed and any default in performance according to the times required shall be a default of this Agreement and shall be just cause for immediate termination by County of this Agreement and pursuit of any remedy allowed by this Agreement and by law.

#### 21. ENTIRE AGREEMENT.

County and LSI acknowledge and agree that this Agreement constitutes the entire integrated understanding between County and LSI, and that there are no other terms, conditions, representations or understanding, whether written or oral, concerning the rights and obligations of the parties to this Agreement except as set forth in this Agreement. This Agreement may not be enlarged, modified or altered, except in writing, signed by the parties.

#### 22. GOVERNING LAW.

It is understood and agreed by the parties hereto that this Agreement shall be governed by the laws of the State of Utah and the Ordinances of Salt Lake County, both as to interpretation and performance.

All actions, including but not limited to court proceedings, administrative proceedings, arbitration and mediation proceedings, shall be commenced, maintained, adjudicated and resolved within the jurisdiction of the State of Utah.

IN WITNESS WHEREOF, the Parties have executed this Agreement the day and year indicated.

SALT LAKE COUNTY Dated this day of August 2017.
By: MAYOR OR DESIGNEE
ATK LAUNCH SYSTEMS, INC. Dated thisday of August 2017.
By:

H:\share\CWANGSGARD\Clark Planetarium\Naming Rights Agreement\OATK Agrmnt August 7, 2017 Siggins Rev 2 (3).doc

Seth Jarvis, Director Date

APPROVED AS TO FORM
District Attorney's Office

By:
Attorney

CRAIG WANGSGAND

Date: 8-7-(7-

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