

## Mayor's Office: Council Agenda Item Request Form


*This form and supporting documents (if applicable) are due the Wednesday before the COW meeting by noon.*

Date Received  
(office use)

23 January 2017

Date of Request	1/23/2017
Requesting Staff Member	Karen Crompton/Human Services Dept Director
Requested Council Date	1/31/2017
Topic/Discussion Title	Health Department's Proposal for MO Fee Schedule Changes
Description	The fee changes would impact the Tuberculosis Program and the Sexually Transmitted Disease Program. It is anticipated the changes would result in a net increase of approximately \$32,280.
Requested Action <sup>1</sup>	Approval
Presenter(s)	Gary Edwards/Health Dept. Executive Director
Time Needed <sup>2</sup>	10 Minutes
Time Sensitive <sup>3</sup>	No
Specific Time(s) <sup>4</sup>	No
Contact Name & Phone	Gary Edwards/ 385-468-4117
Please attach the supporting documentation you plan to provide for the packets to this form. While not ideal, if supporting documents are not yet ready, you can still submit them by 10 am the Friday morning prior to the COW agenda. Items without documentation may be taken off for consideration at that COW meeting.	Cover letter for the proposal Proposed schedule packet Email from the Revenue Committee

Mayor or Designee approval:



<sup>1</sup> What you will ask the Council to do (e.g., discussion only, appropriate money, adopt policy/ordinance) – in specific terms.

<sup>2</sup> Assumed to be 10 minutes unless otherwise specified.

<sup>3</sup> Urgency that the topic to scheduled on the requested date.

<sup>4</sup> If important to schedule at a specific time, list a few preferred times.



Salt Lake County Health Department  
Medical Office  
Program Fee Proposal  
January 24, 2017

The Health Department is proposing fee changes in the Medical Office's program.

The Health Department's Fee Schedule and Analysis is attached and includes a comprehensive listing and description of each fee. The proposed fee changes in the schedule illustrate the current rate, the proposed rate, and the difference. The information below includes justification for fee changes in this program and the projected impact to the budget.

### **Tuberculosis (TB) Clinic Fees**

**JUSTIFICATION:** Tuberculosis program is provided under authority provided in Utah Code Ann. § 26A-1-114. The TB Clinic of the Salt Lake County Health Department provides chest x-rays, QuantiFERON, and T-SPOT tests (tests to detect Tuberculosis infection) to residents of Salt Lake County. The majority of our clients are refugees, immigrants, students, and those without health insurance. Recently we have seen a huge increase among students from local universities and colleges seeking these services. Many universities and colleges now require that their students be screened upon entry, especially foreign students. No other local health department provides this service to their community and as a result many people receiving services are from out of the County. The Department does differentiate the cost of services to out of county residents where the elevated fee, \$60 compared to \$35, does entirely cover the cost of providing services.

The proposed fees are based on program expenses and staff time required to provide these services. The Health Department's fees for these services do not cover all expenses incurred as the Department believes it is important to keep these services at a low cost in order to insure that these clients have access to these services.

**BUDGET IMPACT:** Approval of the proposed fees will allow the program to recover more of the expenses associated with providing these services and the associated laboratory costs. Based on services provided in 2015, the proposed fee changes will bring in an additional \$17,750. However, these additional revenues will still require that tax dollars be dedicated to cover the underfunded amount of \$31,786.

### **Sexually Transmitted Disease (STD) Clinic Fees**

**JUSTIFICATION:** The STD program is provided under authority provided in Utah Code Ann. § 26A-1-114. The STD clinic provides a multitude of tests to the community which in comparison to private providers is more affordable. The STD Clinic provides examinations and tests to a cross section of our community. Our staff are a trusted resource to many and provide tests and examinations with complete anonymity.

The proposed fees are based on program expenses and staff time required to provide these services. The Health Department's fees for these services do not cover all expenses incurred as the Department



believes it is important to keep these services at a low cost in order to insure that these clients have access to these services.

**BUDGET IMPACT:** Approval of the proposed fees will allow the program to recover more of the expenses associated with providing these services and the associated laboratory costs. Based on services provided in 2015, the proposed fee changes will bring in an additional \$14,530. However, these additional revenues will still require that tax dollars be dedicated to cover the underfunded amount of \$93,559.



Fee Name	Description of Fee	State or Reg. Required	Date Last Changed/ Reviewed	Cost of Service	Does It Cover Cost of Svc	If no, Why	Current Fee	# of Services	Revenues with Current Fee	Proposed Fee	Rounded Proposed Fee	% Change In Fee	Revenues with New Fee	Difference in Revenues
<b>Medical Office Division</b>														
<b>STD</b>														
Office Visit (new)	Charged for new patient	26A-1-114 (1)(c)(2)(b)	2011	\$64	no	need to make affordable for public	\$35	493	\$17,255	\$35	\$35	0.00%	\$17,255	\$0.00
Office Visit (Established)	fee for an established patient	26A-1-114 (1)(c)(2)(b)	2011	\$64	no	need to make affordable for public	\$25	509	\$12,725	\$35	\$35	40.00%	\$17,815	\$5,090.00
Office Visit (Out of County/State)	patient from out-of-County using services	26A-1-114 (1)(c)(2)(b)	2011	\$64	no	need to make affordable for public	\$60	68	\$4,080	\$60	\$60	0.00%	\$4,080	\$0.00
Office Visit EPI (In County)	EPI visit	26A-1-114 (1)(c)(2)(b)	2011	\$64	no	need to make affordable for public	\$35	401	\$14,035	\$35	\$35	0.00%	\$14,035	\$0.00
EPI (Out of County/State)														
Office Visit Re-Treatment	Charge for patient that needs to come back for services	26A-1-114 (1)(c)(2)(b)	2011	\$64	no	need to make affordable for public	\$20	401	\$120	\$35	\$35	75.00%	\$210	\$90.00
Confidential HIV Tests	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$69	no	need to make affordable for public	\$25	341	\$8,525	\$30	\$30	20.00%	\$10,230	\$1,705.00
Anonymous HIV Rapid Test	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$53	no	need to make affordable for public	\$25	19	\$475	\$30	\$30	20.00%	\$570	\$95.00
Office Visit Court Test	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$78	close	need to make affordable for public	\$75	12	\$900	\$75	\$75	0.00%	\$900	\$0.00
Office Visit Business License	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$114	close	need to make affordable for public	\$110	41	\$4,510	\$110	\$110	0.00%	\$4,510	\$0.00
Office Visit RX-Refill	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$43	no	need to make affordable for public	\$25	22	\$550	\$35	\$35	40.00%	\$770	\$220.00

remove

Fee Name	Description of Fee	State or Reg. Required	Date Last Changed/ Reviewed	Cost of Service	Does It Cover Cost of Svc	If no, Why	Current Fee	# of Services	Revenues with Current Fee	Proposed Fee	Rounded Proposed Fee	% Change In Fee	Revenues with New Fee	Difference in Revenues
Pap Smear	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$73	no	need to make affordable for public	\$50	2	\$100	\$50	\$50	0.00%	\$100	\$0.00
Herpes 1 & 2 Blood Tests	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$75	yes	pass through cost on test	\$75	148	\$11,100	\$75	\$75	0.00%	\$11,100	\$0.00
Herpes 1&2 PCR Tests	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$133	no	need to make affordable for public	\$45	61	\$2,745	\$55	\$55	22.22%	\$3,355	\$610.00
Herpes (Western Blot)	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$314	close	need to make affordable for public	\$300	0	\$0	\$300	\$300	0.00%	\$0	\$0.00
IgG (Syphilis)	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$31	close	need to make affordable for public	\$25	631	\$15,775	\$30	\$30	20.00%	\$18,930	\$3,155.00
Hepatitis C Antibody	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$42	no	need to make affordable for public	\$25	68	\$1,700	\$30	\$30	20.00%	\$2,040	\$340.00
HCV Quantative	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$110	close	need to make affordable for public	\$145	2	\$290	\$100	\$100	-31.03%	\$200	(\$90.00)
HBsAG (Hepatitis B)	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$42	no	need to make affordable for public	\$25	28	\$700	\$30	\$30	20.00%	\$840	\$140.00
HPV Treatment	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$52	close	need to make affordable for public	\$50	4	\$200	\$50	\$50	0.00%	\$200	\$0.00
Oral CG/Chl	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$40	no	need to make affordable for public	\$30	1004	\$30,120	\$30	\$30	0.00%	\$30,120	\$0.00
Rapid Syphilis	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$31	close	need to make affordable for public	\$25	631	\$15,775	\$30	\$30	20.00%	\$18,930	\$3,155.00

Fee Name	Description of Fee	State or Reg. Required	Date Last Changed/ Reviewed	Cost of Service	Does It Cover Cost of Svc	If no, Why	Current Fee	# of Services	Revenues with Current Fee	Proposed Fee	Rounded Proposed Fee	% Change In Fee	Revenues with New Fee	Difference in Revenues
Rectal GC/Chl	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$40	no	need to make affordable for public	\$30	1004	\$30,120	\$30	\$30	0.00%	\$30,120	\$0.00
GC/CT	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$40	no	need to make affordable for public	\$30	1004	\$30,120	\$30	\$30	0.00%	\$30,120	\$0.00
Urine Culture and Sensitivity	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$52	close	need to make affordable for public	\$45	4	\$180	\$50	\$50	11.11%	\$200	\$20.00
												Total STD Clinic		\$14,530.00



Fee Name	Description of Fee	State or Reg. Required	Date Last Changed/ Reviewed	Cost of Service	Does It Cover Cost of Svc	If no, Why	Current Fee	# of Services	Revenues with Current Fee	Proposed Fee	Rounded Proposed Fee	% Change In Fee	Revenues with New Fee	Difference in Revenues
<b>TUBERCULOSIS</b>														
Case Management (1 unit=15 minutes)	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$43	no	need to make affordable for public	\$25.00	2	\$50	\$25	\$25	0.00%	\$50	\$0
DOT (Direct Observe Therapy) (1 unit=15 minutes)	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$43	no	need to make affordable for public	\$32.00	12	\$384	\$32	\$32	0.00%	\$384	\$0
TB Blood Draw	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$43	no	need to make affordable for public	\$15.00	0	\$0	\$15	\$15	0.00%	\$0	\$0
TB Meds (initial)	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$86	no	need to make affordable for public	\$10.00	67	\$670	\$10	\$10	0.00%	\$670	\$0
TB Meds (Re-open file)	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$86	no	need to make affordable for public	\$25.00	61	\$1,525	\$25	\$25	0.00%	\$1,525	\$0
Quanti-Feron TB Gold	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$138	no	need to make affordable for public	\$50	98	\$4,900	\$100	\$100	100.00%	\$9,800	\$4,900
T-Spot	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$143	no	need to make affordable for public	\$50	7	\$350	\$100	\$100	100.00%	\$700	\$350
<b>X-RAY</b>														
X-Ray, Chest, IV	Charge for services	26A-1-114 (1)(c)(2)(b)	2011	\$113	no	need to make affordable for public	\$50	500	\$25,000	\$75	\$75	50.00%	\$37,500	\$12,500
<b>Total TB Clinic</b>													<b>\$17,750.00</b>	

## Salt Lake County Health Department Medical Office Division

### STD and TB Clinic Fees

#### STD Clinic

- Established Office Visit \$25 to \$35, 40% increase.
- Office Visit Re-Treatments \$20 to \$35, 75% increase.
- Confidential HIV Tests \$25 to \$30, 20% increase.
- Anonymous HIV Rapid Test \$25 to \$30, 20% increase.
- Office Visit RX-Refill \$25 to \$35, 40% increase.
- Herpes 1&2 PCR Tests \$45 to \$55, 22% increase.
- IgG (Syphilis) \$25 to \$30, 20% increase.
- Hepatitis C Antibody \$25 to \$30, 20% increase.
- HCV Quantative \$145 to \$100, 31% decrease.
- HBsAG (Hepatitis B) \$25 to \$30, 20% increase.
- Rapid Syphilis \$25 to \$30, 29% increase.
- Urine Culture and Sensitivity \$45 to \$50, 11% increase.
- Fees are based on time it takes to provide services. In most cases the proposed fee is not reflective of the cost of providing the service as it is important to keep these services affordable to the community.
- This program has comparable fees with private providers (clinics & doctor's offices). Cost of services in clinics and doctor's offices were averaged and then compared to proposed fees.
- There are some comparable services in other Utah local health departments, but limited in scope of services provided.

#### TB Clinic

- Quanti-Feron TB Gold \$50 to \$100, 100% increase.
- T-Spot \$50 to \$100, 100% increase.
- X-Ray, Chest, IV \$50 to \$75, 50% increase.
- Fees are based on time it takes to provide services. In most cases the proposed fee is not reflective of the cost of providing the service as it is important to keep these services affordable to the community.
- There are not comparable services in other Utah local health departments and cases in other jurisdictions are referred to Salt Lake County Health Department.
- This program has comparable fees with private providers (clinics & doctor's offices). Cost of services in clinics and doctor's offices were averaged and then compared to proposed fees.



Utah County:	Service	Fee	Salt Lake County	Fees	S�CoHD Proposed fee
	Hepatitis B Antigen	\$30.00	HBsAG (Hepatitis B)	\$25.00	\$30
	Hepatitis C Antibody	\$36.00	Hepatitis C Antibody	\$25.00	\$30
	Gonorrhea and Chlamydia	\$41.00	Gonorrhea and Chlamydia	\$25	\$30
	HIV Rapid Test	\$25.00	HIV Confidential & Anonymous	\$25.00	\$30
	Syphilis	\$26.00	IgG (Syphilis)	\$25.00	\$30
	Communicable Disease Treatment	\$25.00		no fee if we test, if we do not test \$25	
	NOTE: The fees are cost incurred by Utah County per test and materials rounded to the next dollar plus a \$16 administration fee. Test only no exam				
Summit County:	Service	Fee	Salt Lake County	Fees	
	Office Visit (brief < 30 minutes)	\$10.00 - \$50.00	Office Visit	\$25.00	\$35
	Office Visit (Extended, > 30 minutes)	\$20.00 - \$60.00	Office Visit	\$25.00	\$35
	Hepatitis B Antigen	\$15.00	HBsAG (Hepatitis B)	\$25.00	\$30
	Hepatitis C	\$30.00	Hepatitis C Antibody	\$25.00	\$30
	RPR Syphilis	\$10.00	IgG (Syphilis)	\$25.00	\$30
	HIV test or Misc. Lab Test	\$10.00	HIV Confidential & Anonymous	\$25.00	\$30
	Herpes Culture	\$32.00	Herpes 1 & 2 PCR Tests	\$45.00	\$55
Davis County:	Service	Fee	Salt Lake County	Fees	
	Davis County is based on whether patient has insurance or funds to pay. If they have neither they are tested and treated for no cost. If they have insurance they are referred to their doctor. If they have funds to pay they are referred to Midtown Clinic who charges \$27 total for the following: Chlamydia and Gonorrhea, HIV and Syphilis if MSM. If patient tests positive they are sent back to Davis County for free treatment.				



Weber County:	Service	Fee	Salt Lake County	Fees	
	<b>Blood Draws &amp; Lab Tests</b>				
	Chlamydia & Gonorrhea	\$35.00	Chlamydia & Gonorrhea	\$25	\$30
	Syphilis	\$35.00	IgG (Syphilis)	\$25.00	\$30
	HIV	\$15.00	HIV Confidential & Anonymous	\$25.00	\$30
	Weber County will not take out of county patients. Tests only, there is no exam.				



Salt Lake County Health Department  
Sexually Transmitted Disease (STD) & Tuberculosis (TB)  
Proposed Fee Review  
**Comparison to Private Providers**

**STD Office Visit**

Fee Name	Current Fee	Proposed Fee	Percent Change	Doctor Office Fee
Office Visit (Established)	\$25	\$35	40%	\$80
Office Visit Re-Treatment	\$20	\$35	75%	\$20
Office Visit RX-Refill	\$25	\$35	40%	\$25

**STD Tests**

Fee Name	Current Fee	Proposed Fee	Percent Change	Doctor Office Fee
Confidential HIV Tests	\$25	\$30	20%	\$40
Anonymous HIV Rapid Test	\$25	\$30	20%	\$40
Pap Smear	\$50	\$50	0%	\$60
Herpes 1&2 PCR Tests	\$45	\$55	22%	\$55
Herpes (Western Blot)	\$300	\$300	0%	\$136
IgG (Syphilis)	\$25	\$30	20%	\$40
Hepatitis C Antibody	\$25	\$30	20%	\$45
HCV Quantative	\$145	\$100	-31%	Not provided
HBsAG (Hepatitis B)	\$25	\$30	20%	\$45
Oral CG/Chl	\$30	\$30	0%	\$151
Rapid Syphilis	\$25	\$30	20%	\$40
Rectal GC/Chl	\$30	\$30	0%	\$226
GC/CT	\$30	\$30	0%	\$392
Urine Culture and Sensitivity	\$45	\$50	11%	Not provided

**TB Tests**

Fee Name	Current Fee	Proposed Fee	Percent Change	Doctor Office Fee
Quanti-Feron TB Gold	\$50	\$100	100%	\$175
T-Spot	\$50	\$100	100%	\$295

**TB X-Ray**

Fee Name	Current Fee	Proposed Fee	Percent Change	Doctor Office Fee
X-Ray, Chest, IV	\$50	\$75	50%	\$175



**Yanping Ding**

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**From:** Zachary Stovall  
**Sent:** Friday, January 20, 2017 12:33 PM  
**To:** Yanping Ding; Dorothy Adams  
**Subject:** Fwd: Health's fee changes proposal for STD and TB fees

**Follow Up Flag:** Follow up  
**Flag Status:** Flagged

FYI- revenue committee agrees with our proposal.

Sent from my iPhone

Begin forwarded message:

**From:** Robert Reed <[RReed@slco.org](mailto:RReed@slco.org)>  
**Date:** January 20, 2017 at 12:27:52 PM MST  
**To:** Zachary Stovall <[ZStovall@slco.org](mailto:ZStovall@slco.org)>  
**Subject:** RE: Health's fee changes proposal for STD and TB fees

Zach,

I think you were copied on everything, so you already know that the committee responses are affirmative. It appears that the committee finds **no reason to disagree with the revenue numbers** associated with the fee increase, which is the usual end of our vetting process. I think the main value for you is that your proposal has been exposed to Council staff who now have advance notice should there be any policy issues for the Council.

Have a great day.

Bob Reed