

Burke Staker

SUMMARY OF QUALIFICATIONS

- Educated in law, finance, economics, and marketing.
 - Driven, ambitious, dedicated, enthusiastic and hardworking.
 - Exceptional written and oral communication skills.
 - Excellent sales and negotiating skills, substantial network, and contact base.
 - Works effectively alone or with diverse groups of people in a team environment.
 - Licensed member of the Utah State Bar.
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EDUCATION

University of Utah College of Law, Salt Lake City, Utah May 2003
Juris Doctorate

Westminster College, Salt Lake City, Utah December 1999
Bachelor of Arts in Business
Magna Cum Laude

EXPERIENCE

Staker Land Holdings and Staker Consulting, Salt Lake City, Utah 2012 - present
Owner

- Develop and construct single family building lots in Salt Lake and Utah Counties
- Manage a portfolio of long-term land holdings

The Sandy Club, a Utah Nonprofit Corporation, Sandy, Utah 2006 - present
Chairman, Vice Chairman, Board of Directors, Friends Committee

- Managed the financing, planning, development, and construction of a new 15,000 SF Boys and Girls Club building located in Historic Sandy City with a budget of \$2.3 Million.
- Oversee club budgeting, staffing, operations, and special projects.
- Assist in club fundraising, including involvement in the annual fundraising gala.
- Volunteer to help and mentor the youth and staff.

Sandy City Board of Adjustment, Sandy, Utah 2013 - present
Chairman, Vice Chairman, Board Member

- Oversee and participate in public meetings to provide for just and fair treatment in the administration of Sandy City zoning ordinances.
- Grant variances to city zoning ordinances and rule on alleged errors.
- Appointed by Mayor Tom Dolan.

Wasatch Marine, Salt Lake City, Utah

Owner

2009 - 2016

- Direct the turnaround of a failing boat repair shop into a productive and efficient, cash flow positive business.
- Create, implement, and oversee sales and marketing program for new and used boats, service, parts and accessories.
- Supervise a staff of mechanics, assistant managers, and lot techs.
- Responsible for all accounting, including financing, payroll, payables, and receivables.

Morgan Asphalt, Salt Lake City, Utah

Project Manager / Estimator

2011 - 2013

- Competitively bid and negotiate municipal and private road and site construction projects.
- Effectively manage projects from the bidding process through contracts, scheduling, construction, and billing.
- Coordinate changes in work and site conditions with owners, general contractors or project engineers and field personnel.

Fieldstone Homes, Salt Lake City, Utah

Land Acquisition Manager

2004 - 2009

- Perform due diligence, market analysis and financial modeling on prospective land development projects.
- Negotiate price, deal structure and contracts with land sellers.
- Manage land entitlement with engineers and present projects for approval to planning commissions and city councils.
- Coordinate with banks and lenders on due diligence and security interests.

Staker and Parson Company, Salt Lake City, Utah

Project Manager / Estimator / Asphalt Crew

1991-1993, 1997 - 2004

- Sell construction materials and services to general contractors, municipalities and developers.
- Prepare formal bonded bids for UDOT and numerous Wasatch Front municipalities.
- Coordinate between general contractors or owners and production.
- Direct and manage design-build and general contractor projects.

The Waterford School, Sandy, Utah

Ski Coach

1998 - 2004

- Instruct young skiers and prepare them for competitive alpine ski racing.
- Train skiers on conditioning and technical aspects of skiing.
- Direct, assist and motivate skiers at race events.