

2025 Budget Revenue Projections

October 15, 2024



Agenda

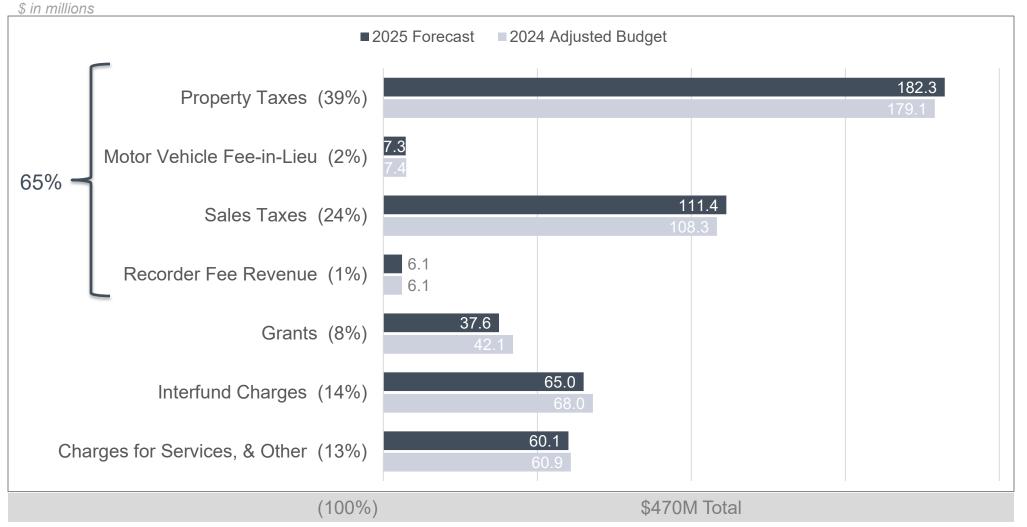
- Property Tax Projection
- Sales Tax Projection
- Other Revenues





2025 Major Revenues

General Fund





PROPERTY TAX REVENUES



2025 Property Tax Revenue

- Projected new growth for 2025
 - Consulted with the Assessor's Office on new growth
 - Reviewed permit authorized construction trends for residential and non-residential properties
 - Consulted with the District Attorney's Office about centrallyassessed property values
 - Projection vetted with Revenue Committee



New Growth Projection

- Certified Tax Rate guarantees the same revenue as previous year, plus new growth
- New growth for rate setting based on change in value from:
 - New structures, additions, major remodels
 - Not reappraisal/market value appreciation
- Other Components of new growth:
 - CRA / RDA Offsets (Tax Increment Financing captures new growth in value and diverts it from taxing entities)
 - Centrally Assessed (assessed by the state—must exceed a benchmark to add new growth)
 - Project Area (areas no longer subject to CRA / RDA capture)





New Growth In Taxable Value

2025 New Growth (\$M)	County- wide ¹	Tax Admin	Library
2024 Projected BOE Adj Value + Inflation	\$195,082	\$211,434	\$137,160
Growth in Real Property Values (net of reappraisal)	\$4,855	\$4,338	\$2,627
- CRA / RDA Offsets (incl. reappraisal)	(2,185)	(477)	(1,103)
+ Centrally Assessed	0	0	0
+ Project Area	893	198	232
NET NEW GROWTH	\$3,563	\$4,059	\$1,756
% NEW GROWTH ²	1.80%	1.90%	1.30%

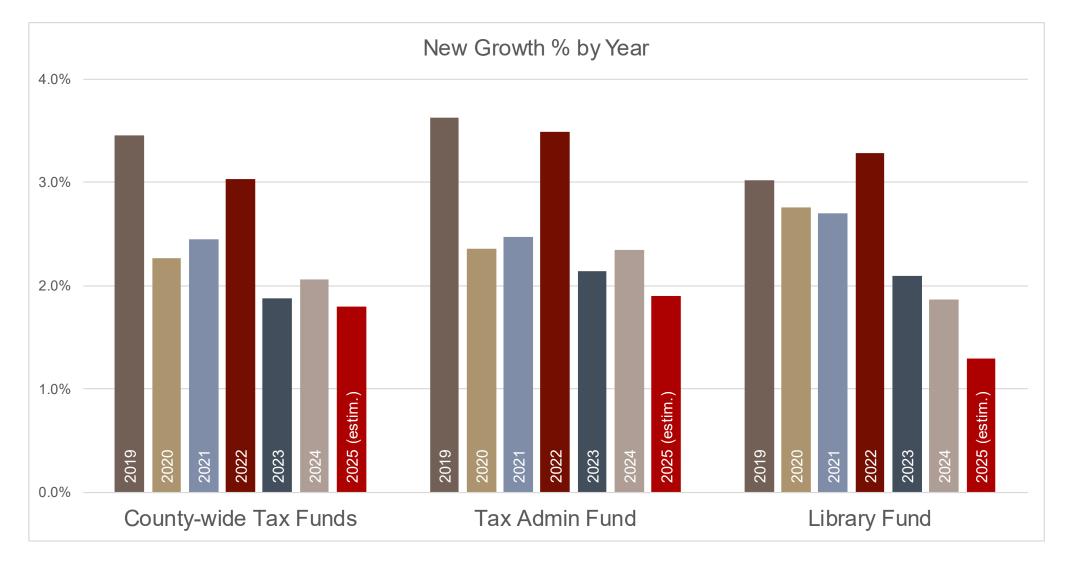
¹ Countywide includes all countywide funds except for Bond Debt Service and Tax Administration funds.

² Growth %'s are rounded to one decimal place before calculating revenue.





New Growth In Taxable Value



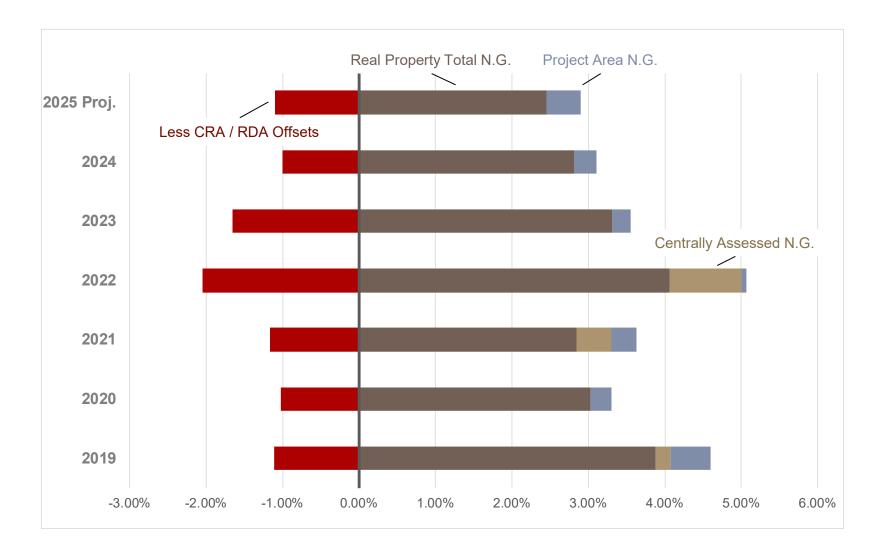
¹ Countywide includes all countywide funds except for Bond Debt Service and Tax Administration funds.





Breakdown of New Growth

Taxable Value – County-Wide Tax Funds



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Property Tax Revenue With New Growth

Countywide Tax Funds

Fund (\$M)	2025 Budget	2024 Budget	New G	irowth
General	186.3	179.1	3.23	1.8%
Health	12.8	16.5	0.30	1.8%
Flood Control	7.0	6.9	0.12	1.8%
Capital Improvements	9.1	8.9	0.16	1.8%
Planetarium	3.3	3.3	0.06	1.8%
Governmental Immunity	2.0	2.0	0.04	1.8%
Total Countywide Tax Funds	220.6	216.7	3.91	1.8%

Bond Debt Service	23.2	18.9	4.31	22.8%	
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Property Tax Revenue With New Growth Other Funds

Fund (\$M)	2025 Budget	2024 Budget	New Growth
Library	57.6	56.9 (0.74 1.3%
Tax Administration	28.9	28.3 (0.54 1.9%
Gov Immunity Unincorp	0.3	0.3	
Total Other Funds	86.8	85.5	1.28 1.5%





Motor Vehicle Fee-In-Lieu of Taxes

Fund (\$M)	2025 Budget	2024 Budget	Chan	ge
General	7.29	7.45	(0.16)	(2.1%)
Flood Control	0.28	0.29	(0.01)	(2.7%)
Health	0.67	0.69	(0.02)	(2.5%)
Governmental Immunity	0.08	80.0	(0.00)	(3.8%)
Tax Administration	1.04	1.10	(0.06)	(5.1%)
Capital Improvements	0.36	0.37	(0.01)	(3.0%)
Clark Planetarium	0.13	0.13	(0.00)	(0.6%)
Library	2.48	2.60	(0.12)	(4.6%)
Bond Debt Service	0.88	0.92	(0.04)	(4.5%)
TOTAL	13.22	13.63	(0.41)	(3.0%)



SALES TAX PROJECTIONS



2025 Sales Tax Revenue

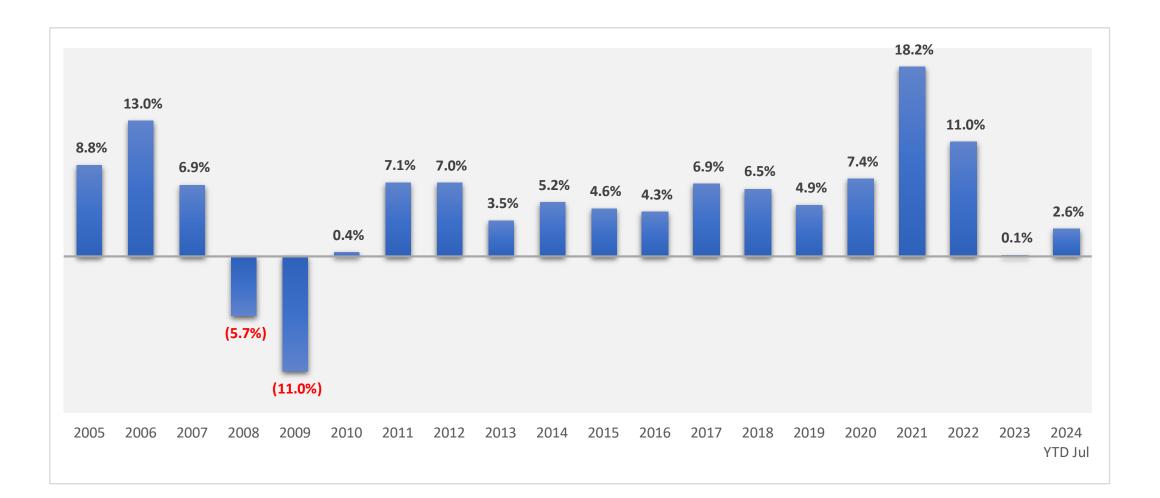
- Projected based on local and national economic indicators, including
 - Wage and employment growth
 - Consumer Confidence
 - Vehicle sales and other leading indicators
- Includes impact from new legislation HB330
- Information available from the Tax Commission on a two-month lag
 - Currently have actuals through July 2024
 - August information anticipated October 23
- Projections vetted with the Revenue Committee





County Option Sales Tax

Historical Y/Y Growth Rate







SLCo Taxable Sales and Purchases

One more month is available for taxable sales than distributions







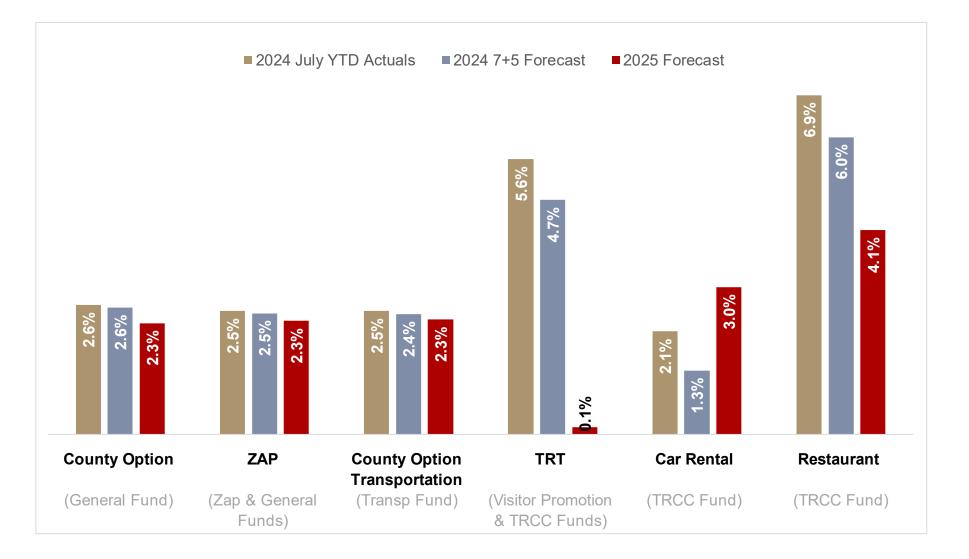
Sales Tax by Fund	(\$M)	2024 7+5 Forecast	2024 June Adj Budget	Cha	nge
	County Option	97.7	97.2	0.5	0.5%
General Fund	ZAP	11.2	11.1	0.1	0.7%
	TOTAL	108.9	108.3	0.6	0.5%
ZAP Fund	ZAP	26.7	26.5	0.2	0.7%
Transportation Fund	Transport- ation	19.0	18.8	0.1	0.7%
Visitor Promo Fund	Transient Room	28.3	28.0	0.4) 1.4%
	Transient Room Supp.	3.9	3.9	0.1	1.3%
TRCC Fund	Car Rental	21.5	21.2	0.3	1.2%
TRUC Fund	Restaurant	38.5	38.4	0.0	0.1%
	TOTAL	63.9	63.5	0.3	0.5%
Unincorp Muni Svcs	Local Option	5.3	5.2	0.1	1.9%
TOTAL		252.1	250.4	1.7	0.7%

New 2024 Forecast (7+5F)





Sales Tax Growth Rates







HB 330 Impact on Certain Sales Taxes

- HB 330: Automatic annexation of all unincorporated islands into cities by July 2027
 - Some islands may petition for annexation before July 2027
 - Certain canyon areas not qualified in HB 330 will remain unincorporated unless they petition for annexation
- Impacts unincorporated county sales taxes (goes primarily to the MSD)
 - Local Option sales tax (2024 Budget = \$5.23M)
 - County Option Highway & Public Transit Tax-Local Portion (2024 Budget = \$0.5M)
- Could reduce these sales taxes by 75%
 - No way to forecast the timing of annexations
 - Strategic decision to reduce the budget for these sales taxes 75% over three years until more is known, so 25% reduction in 2025
 - A corresponding decrease is proposed for the expense side (to MSD)





Sales Tax by Fund	(\$M)	2025 Forecast	2024 June Adj Budget	Cha	ange
	County Option	99.9	97.2	2.7	2.8%
General Fund	ZAP	11.5	11.1	0.3	3.1%
	TOTAL	111.4	108.3	3.0	2.8%
ZAP Fund	ZAP	27.3	26.5	0.8	3.1%
Transportation Fund	Transport- ation	19.4	18.8	0.6	3.0%
Visitor Promo Fund	Transient Room	28.4	28.0	0.4	1.5%
	Transient Room Supp.	3.9	3.9	0.1	1.5%
TRCC Fund	Car Rental	22.1	21.2	0.9	4.2%
IRCC FUND	Restaurant	40.0	38.4	1.6	4.2%
	TOTAL	66.1	63.5	2.6	4.0%
Unincorp Muni Svcs	Local Option	4.0	5.2	(1.2)	(23.5%)
TOTAL		256.6	250.4	6.2	2.5%

Forecast





2025 New Growth Summary

Key Funds—Compared to 2024 Adjusted Budget

Fund (\$M)	Property Tax	Sales Tax	Motor Veh Fee In Lieu	Total New Growth
General	3.2	3.0	(0.16)	6.1
Flood Control	0.1		(0.01)	0.1
Health	0.3		(0.02)	0.3
Planetarium	0.1		(0.00)	0.1
Capital Improvements	0.2		(0.01)	0.1
Tax Administration	0.5		(0.06)	0.5
Subtotal	4.4	3.0	(0.25)	7.2
TRCC		2.6		2.6
Visitor Promotion		0.4		0.4
ZAP		0.8		0.8
Municipal Services		(1.2)		(1.2)
Transportation		0.6		0.6
Library	0.7		(0.12)	0.6
Total	5.2	6.2	(0.37)	11.0

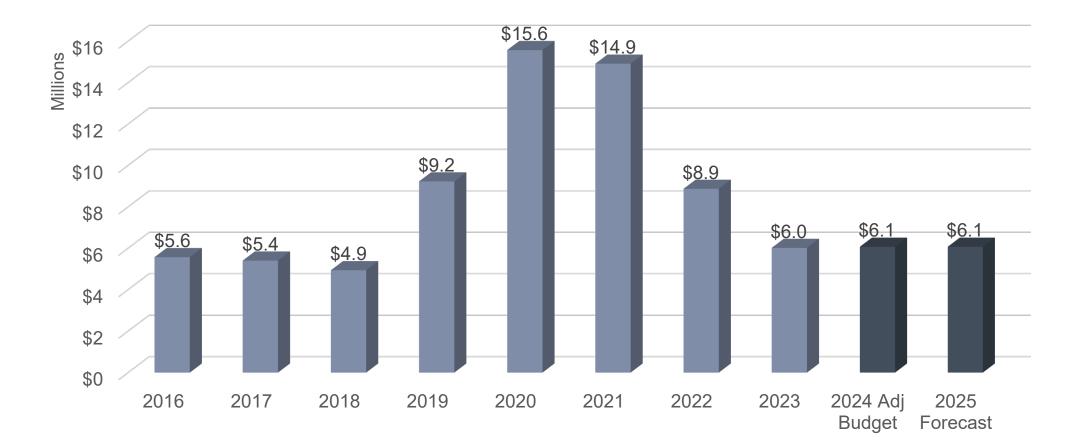


RECORDER FEE REVENUES





Recorder Revenue



* HB 247 took effect on May 14, 2019





Revenue Summary

- Forecast for 2024 sales taxes is to be slightly above budget.
- Outlook for low growth, with both risks and opportunities.
- 2025 interest earnings rates on the county portfolio expected to be similar to 2024. Revenue forecast is also flat but depends on fund balances.



APPENDIX





2024 7+5 Fcst vs. 2023

Sales Tax by Fund	(\$M)	2024 7+5 Forecast	Change			
	County Option	97.7	95.3	2.4	2.6%	
General Fund	ZAP	11.2	10.9	0.3	2.5%	
	TOTAL	108.9	106.2	2.7	2.6%	
ZAP Fund	ZAP	26.7	26.1	0.6	2.5%	
Transportation Fund	Transport- ation	19.0	18.5	0.4	2.4%	
Visitor Promo Fund	Transient Room	28.3	27.1	1.3	4.7%	
	Transient Room Supp.	3.9	3.7	0.2	4.6%	
TRCC Fund	Car Rental	21.5	21.2	0.3	1.3%	
	Restaurant	38.5	36.3	2.2	6.0%	
	TOTAL	63.9	63.9 61.2		4.3%	
Unincorp Muni Svcs	Local Option	5.3	5.2	0.1	2.5%	
TOTAL		252.1	244.3	7.8	3.2%	





2025 Forecast vs. 2024 Adjusted Budget

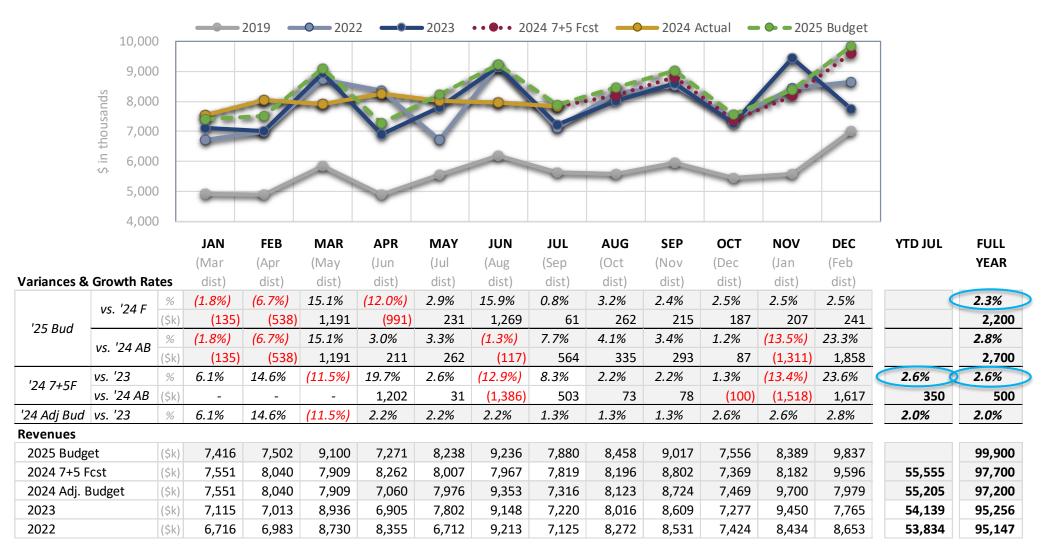
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	Restaurant	40.0	38.4	1.6	4.2%
	TOTAL	66.1	63.5	2.6	4.0%
Unincorp Muni Svcs	Local Option	4.0	5.2	(1.2)	(23.5%)
TOTAL		256.6	250.4	6.2	2.5%





County Option Sales Tax

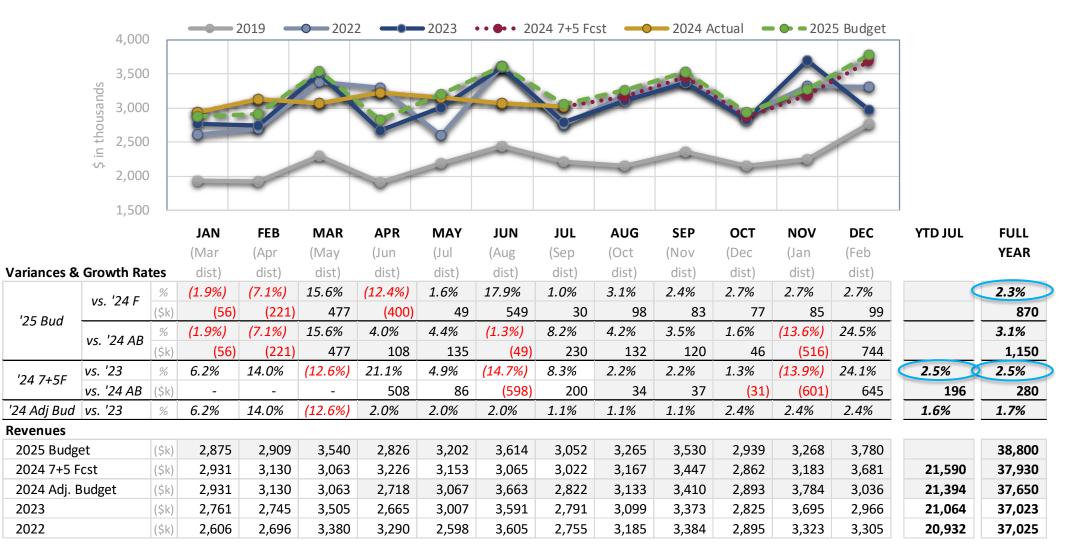
(0.25% tax — to General Fund)







Zoo, Arts, & Parks Tax (0.1% tax to ZAP Fund and General Fund*)



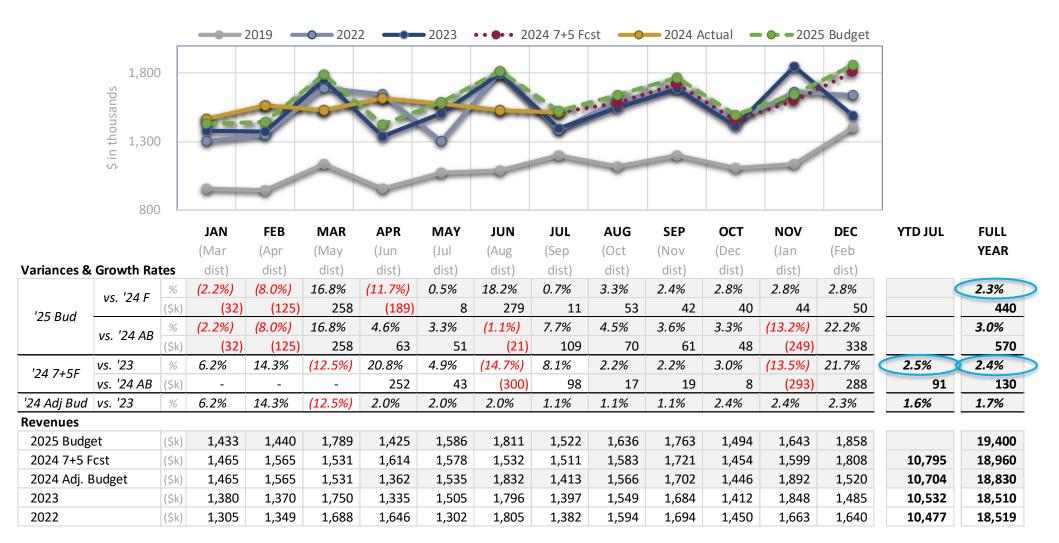
* Approximately 70.5% to ZAP fund and 29.5% to General Fund for Recreation





Transportation Sales Tax

(20% of 0.25% tax to Transportation Fund)







Transient Room Tax

(4.25% tax to Visitor Promotion Fund*)



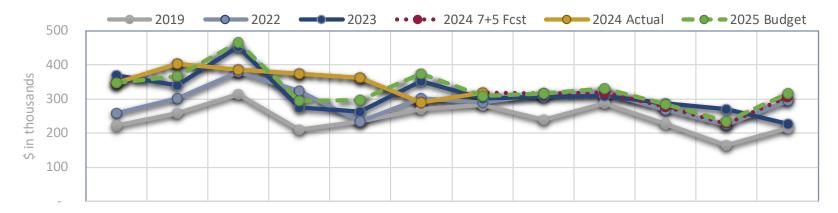
			JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	Y	TD JUL	FULL
			(Mar	(Apr	(May	(Jun	(Jul	(Aug	(Sep	(Oct	(Nov	(Dec	(Jan	(Feb			YEAR
Variances &	Growth Ra	tes	dist)	dist)	dist)	dist)	dist)	dist)	dist)	dist)	dist)	dist)	dist)	dist)			
	vs. '24 F	%	(0.2%)	(9.3%)	20.4%	(21.7%)	(18.0%)	28.7%	(3.4%)	0.4%	4.1%	3.1%	3.0%	3.0%	((1.3%) 🔇	0.1%
'25 Bud	V3. 24 F	(\$k)	(5)	(271)	570	(587)	(470)	601	(79)	8	93	61	50	67		(240)	39
25 DUU	vs. '24 AB	%	(0.2%)	(9.3%)	20.4%	(3.2%)	2.3%	1.5%	(2.2%)	(1.1%)	2.5%	(5.1%)	(16.6%)	33.7%			1.5%
	VS. 24 AD	(\$k)	(5)	(271)	570	(69)	49	40	(49)	(25)	59	(110)	(336)	576			429
'24 7+5F	vs. '23	%	(5.8%)	19.8%	(14.9%)	36.0%	37.3%	(17.6%)	5.9%	3.0%	3.0%	(3.7%)	(15.4%)	35.6%		5.6%	4.7%
24 7+3F	vs. '24 AB	(\$k)	-	-	-	518	519	(561)	30	(33)	(34)	(171)	(386)	508		506	390
'24 Adj Bud	vs. '23	%	(0.0%)	(0.0%)	(0.0%)	(0.0%)	(0.0%)	(0.0%)	(0.0%)	7.7%	8.4%	(4.2%)	(14.0%)	34.2%	((0.0%)	2.0%
Revenues																	
2025 Budg	et	(\$k)	2,497	2,640	3,363	2,118	2,139	2,696	2,224	2,282	2,383	2,060	1,693	2,284			28,379
2024 7+5 F	cst	(\$k)	2,502	2,911	2,793	2,705	2,609	2,095	2,303	2,274	2,290	1,999	1,643	2,217		17,917	28,340
2024 Adj. E	Budget	(\$k)	2,502	2,911	2,793	2,187	2,090	2,656	2,273	2,307	2,324	2,170	2,029	1,708		17,412	27,950
2023		(\$k)	2,656	2,429	3,281	1,988	1,900	2,541	2,175	2,208	2,224	2,077	1,942	1,635		16,971	27,056
2022		(\$k)	1,855	2,175	2,738	2,333	1,693	2,180	2,090	2,266	2,295	1,931	1,621	2,130		15,062	25,306





Transient Room Tax - Supplemental

(0.5% tax to TRCC: Tourism, Recreation, Cultural & Convention Fund)



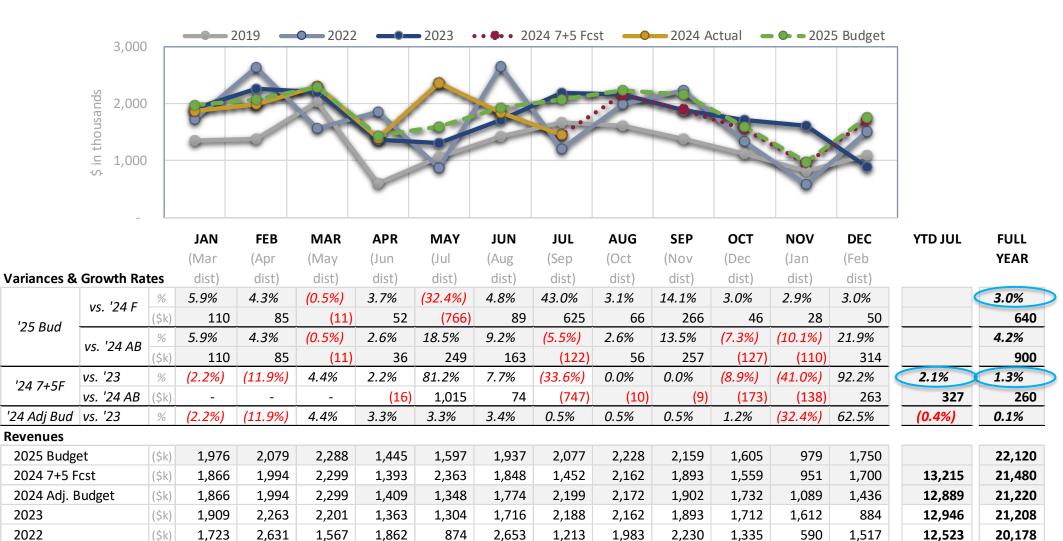
			JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	YTD JUL	FULL
			(Mar	(Apr	(May	(Jun	(Jul	(Aug	(Sep	(Oct	(Nov	(Dec	(Jan	(Feb		YEAR
Variances &	Growth Ra	tes	dist)	dist)	dist)	dist)	dist)	dist)	dist)	dist)	dist)	dist)	dist)	dist)		
	vs. '24 F	%	(0.1%)	(9.2%)	20.3%	(21.7%)	(18.0%)	28.7%	(3.4%)	0.3%	4.1%	3.3%	3.1%	3.6%	(1.3%)	0.2%
'25 Bud	VS. 24 F	(\$k)	(0)	(37)	78	(81)	(65)	83	(11)	1	13	9	7	11	(33)	8
25 DUU	vs. '24 AB	%	(0.1%)	(9.2%)	20.3%	(3.3%)	2.4%	1.4%	(2.2%)	(0.9%)	2.5%	(5.0%)	(16.7%)	33.2%		1.5%
	VS. 24 AD	(\$k)	(0)	(37)	78	(10)	7	5	(7)	(3)	8	(15)	(47)	79		58
'24 7+5F	vs. '23	%	(5.8%)	18.8%	(14.9%)	36.0%	37.3%	(17.6%)	5.9%	3.1%	3.0%	(4.0%)	(15.5%)	34.8%	5.5%	4.6%
24 /+JF	vs. '24 AB	(\$k)	-	-	-	71	72	(78)	4	(4)	(5)	(24)	(54)	68	69	50
'24 Adj Bud	vs. '23	%	(5.8%)	18.8%	(14.9%)	10.1%	9.9%	4.6%	4.6%	4.4%	4.6%	4.4%	4.6%	4.8%	2.5%	3.3%
Revenues																
2025 Budg	et	(\$k)	346	366	465	293	296	373	308	316	330	285	234	316		3,928
2024 7+5 F	cst	(\$k)	346	403	387	374	361	290	319	315	317	276	227	305	2,480	3,920
2024 Adj. I	Budget	(\$k)	346	403	387	303	289	368	315	319	322	300	281	237	2,411	3,870
2023		(\$k)	368	339	454	275	263	352	301	306	308	287	269	226	2,352	3,748
2022		(\$k)	257	301	379	323	234	302	289	314	318	267	224	295	2,085	3,503





Car Rental Tax

(3% & 4% tax to TRCC Fund)



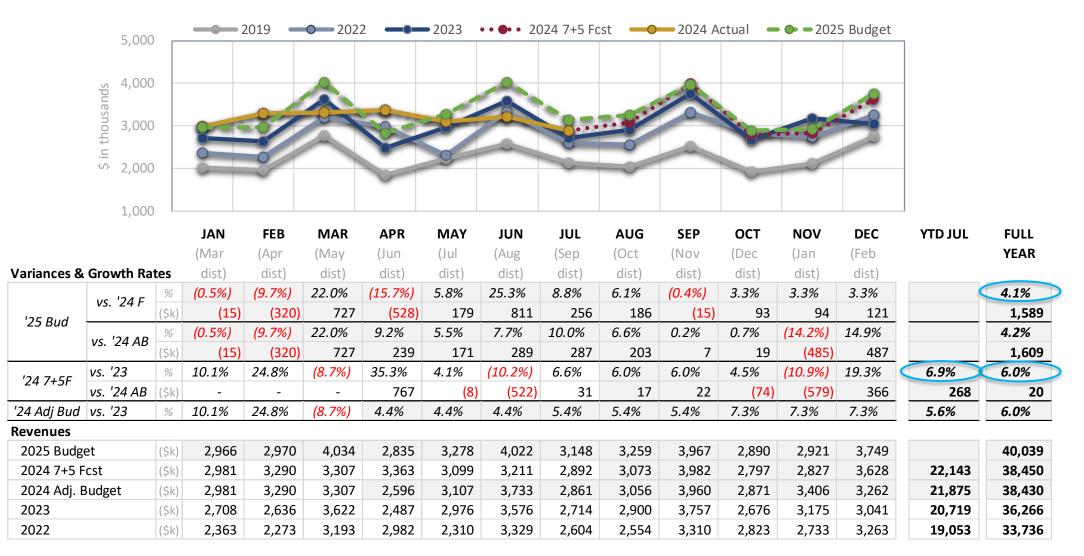
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Restaurant Tax

(1% tax to TRCC Fund)







Local Option Sales Tax

(1% tax to Unincorporated Municipal Services Fund)



			JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	YTD JUL	FULL
			(Mar	(Apr	(May	(Jun	(Jul	(Aug	(Sep	(Oct	(Nov	(Dec	(Jan	(Feb		YEAR
Variances & Growth Rates			dist)													
'25 Bud	vs. '24 F	%	(36.3%)	(30.3%)	(4.2%)	(35.1%)	(24.3%)	(14.2%)	(16.6%)	(23.8%)	(31.6%)	(25.0%)	(24.8%)	(25.1%)	(23.9%)	(25.0%)
		(\$k)	(184)	(145)	(17)	(157)	(103)	(57)	(61)	(106)	(171)	(91)	(110)	(128)	(724)	(1,330)
	vs. '24 AB	%	(36.3%)	(30.3%)	(4.2%)	(17.4%)	(8.5%)	(25.0%)	(19.9%)	(23.8%)	(31.5%)	(18.0%)	(40.7%)	(9.1%)	(21.4%)	(23.5%)
		(\$k)	(184)	(145)	(17)	(61)	(30)	(114)	(76)	(106)	(170)	(60)	(229)	(38)	(627)	(1,230)
'24 7+5F	vs. '23	%	22.2%	12.4%	(21.9%)	27.5%	20.9%	(12.5%)	(4.1%)	0.0%	0.1%	9.4%	(21.2%)	21.3%	4.5%	2.5%
	vs. '24 AB	(\$k)	-	-	-	96	73	(57)	(15)	-	1	31	(119)	90	97	100
'24 Adj Bud	vs. '23	%	22.2%	12.4%	(21.9%)	0.1%	0.1%	0.1%	(0.0%)	0.0%	(0.1%)	0.0%	(0.1%)	(0.1%)	1.1%	0.6%
Revenues																
2025 Budget		(\$k)	323	334	386	290	323	342	305	340	370	273	333	381		4,000
2024 7+5 Fcst		(\$k)	507	479	403	447	426	399	366	446	541	364	443	509	3,027	5,330
2024 Adj. Budget		(\$k)	507	479	403	351	353	456	381	446	540	333	562	419	2,930	5,230
2023		(\$k)	415	426	516	351	353	456	381	446	540	333	562	420	2,897	5,198
2022		(\$k)	463	388	491	440	316	465	325	411	461	365	415	421	2,890	4,963