



# SNOW COUNTRY

ELEVATED, LUXURY, TRANSPORTATION

P.O. Box 681596  
Park City, Utah – 84098

## Estimate Winter 2023

**Group Name:** Cottonwood Canyon Shuttle Service RFP

**Contract Contacts:** Ryan Mack

**Program Date(s):** January 26<sup>th</sup> – April 15<sup>th</sup> 2023

**Snow Country Lead(s):** Adam Herrup-Morse

Snow Country Limousine (SCL) is proud to submit this RFP to Visit Salt Lake for supplemental shuttle service from 3 hotel clusters in the Mid-Valley area to both Big and Little Cottonwood Canyons. SCL will begin service Thursday 1/26 with partial coverage and ramp up capacity as the season progresses. The proposed below is the SCL can provide on short notice for the remaining winter 22/23 season. Rates are for winter 22/23 season only and will likely be lower if subsequent years should these RFPs be submitted over the spring and summer months. Final shuttle times can be altered as needed by the county pending agreement by SCL.

SCL will maintain their vehicles to UDOT operating standards in both LCC and BCC. All mini coaches and coaches will have auto chains installed. Sprinters and Vans will be AWD with snow tires or chained up should weather and road conditions require.

Online reservation system will be built out for this system. Beta testing for that system should begin w/in a month of this contract being signed.

SCL will list Visit Salt Lake (per SL County contract), UTA and any other applicable parties as additional insured under our policy.

The below rates and times are proposed only. All parts of this schedule can be edited by all parties and implemented provided SCL agrees to all changes.

### Rates:

Vehicle:	Capacity:	Daily Rate: (12 hrs)	One Way Rate:
Sprinter/Transit Van	14 ppl	\$1,600.00	\$400.00
Mini Coach	28 ppl	\$2,200.00	\$825.00
Motor Coach	50 ppl	\$2,650.00	\$925.00



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## Week One (1/26 – 2/2)

Route: Midvale / LCC	Depart Midvale	Depart Midvale	Depart Midvale	Depart Alta	Depart Alta	Depart Alta
Departure Times	7:00AM	xx	9:00AM	3:30PM	xx	6:00PM
Vehicle	Mini 1	.xx	Mini 1	Mini 1	.xx	Mini 1

Equipment required – 1 daily Mini Coach @ \$2,200.00

Route: Sandy / LCC	Depart Sandy	Depart Sandy	Depart Sandy	Depart Alta	Depart Alta	Depart Alta
Departure Times	7:00AM	xx	9:00AM	3:15PM	xx	5:45PM
Vehicle	Mini 1	.xx	Mini 1	Mini 1	.xx	Mini 1

Equipment required – 1 daily Mini Coach @ \$2,200.00

Route: Sandy / BCC	Depart Sandy	Depart Sandy	Depart Sandy	Depart Brighton	Depart Brighton	Depart Brighton
Departure Times	7:15AM	8:00 AM	9:15AM	3:15PM	4:15 PM	5:45PM
Vehicle	Van 1	Van 2	Van 1	Van 1	Van 2	Van 1

Equipment required – 1 daily Sprinter @ \$1,600.00 // 2 one way Sprinters at \$400.00 each.

Route: Cottonwood / LCC	Depart Sandy	Depart Sandy	Depart Sandy	Depart Alta	Depart Alta	Depart Alta
Departure Times	7:00AM	8:00 AM	9:00AM	3:15PM	4:15 PM	5:45PM
Vehicle	Van 1	Van 2	Van 1	Van 1	Van 2	Van 1

Equipment required – 1 daily Sprinter @ \$1,600.00 // 2 one way Sprinters at \$400.00 each.

## Week 1 Summary:

Vehicle	Rate:	Daily Transfers:	Daily Total:	Weekly Total:
Daily Mini Coach	\$2,200.00	2	\$4,400.00	\$17,600.00
One Way Van	\$400.00	4	\$1,600.00	\$6,400.00
Daily Van	\$1,600.00	2	\$3,200.00	\$12,800.00

**Total Weekly Cost (1 week) \$36,800.00**

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## Weeks Two Through Five (2/2 – 2/26)

Route: Midvale / LCC	Depart Midvale	Depart Midvale	Depart Midvale	Depart Alta	Depart Alta	Depart Alta
Departure Times	7:00AM	xx	9:00AM	3:30PM	xx	6:00PM
Vehicle	Mini 1	.xx	Mini 1	Mini 1	.xx	Mini 1

Equipment required – 1 daily Mini Coach @ \$2,200.00

Route: Sandy / LCC	Depart Sandy	Depart Sandy	Depart Sandy	Depart Alta	Depart Alta	Depart Alta
Departure Times	7:00AM	xx	9:00AM	3:15PM	xx	5:45PM
Vehicle	Mini 1	.xx	Mini 1	Mini 1	.xx	Mini 1

Equipment required – 1 daily Mini Coach @ \$2,200.00

Route: Sandy / BCC	Depart Sandy	Depart Sandy	Depart Sandy	Depart Brighton	Depart Brighton	Depart Brighton
Departure Times	7:15AM	8:00 AM	9:15AM	3:15PM	4:15 PM	5:45PM
Vehicle	Van 1	Van 2	Van 1	Van 1	Van 2	Van 1

Equipment required – 1 daily Sprinter @ \$1,600.00 // 2 one way Sprinters at \$400.00 each.

Route: Cottonwood / LCC	Depart Sandy	Depart Sandy	Depart Sandy	Depart Alta	Depart Alta	Depart Alta
Departure Times	7:00AM	8:00 AM	9:00AM	3:15PM	4:15 PM	5:45PM
Vehicle	Mini 1	Van 2	Mini 1	Mini 1	Van 2	Mini 1

Equipment required – 1 daily Mini Coach @ \$2,200.00 // 2 one way Sprinters at \$400.00 each.

## Period Summary:

Vehicle	Rate:	Daily Transfers:	Daily Total:	Period Total: (19 days)
Daily Mini Coach	\$2,200.00	3	\$6,600.00	\$125,400.00
One Way Van	\$400.00	4	\$1,600.00	\$30,400.00
Daily Van	\$1,600.00	1	\$1,600.00	\$30,400.00

**Total Period Cost (4 weeks) \$186,200.00**

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## Weeks Six Through Fourteen (3/2 – 4/16)

Route: Midvale / LCC	Depart Midvale	Depart Midvale	Depart Midvale	Depart Alta	Depart Alta	Depart Alta
Departure Times	7:00AM	8:00 AM	9:00AM	3:30PM	4:30 PM	6:00PM
Vehicle	Mini 1	Van 2	Mini 1	Mini 1	Van 2	Mini 1

Equipment required – 1 daily Mini Coach @ \$2,200.00 // 2 one way Sprinters at \$400.00 each.

Route: Sandy / LCC	Depart Sandy	Depart Sandy	Depart Sandy	Depart Alta	Depart Alta	Depart Alta
Departure Times	7:00AM	8:00 AM	9:00AM	3:15PM	4:15 PM	5:45PM
Vehicle	Mini 1	Van 2	Mini 1	Mini 1	Van 2	Mini 1

Equipment required – 1 daily Mini Coach @ \$2,200.00 // 2 one way Sprinters at \$400.00 each.

Route: Sandy / BCC	Depart Sandy	Depart Sandy	Depart Sandy	Depart Brighton	Depart Brighton	Depart Brighton
Departure Times	7:15AM	8:00 AM	9:15AM	3:15PM	4:15 PM	5:45PM
Vehicle	Mini 1	Van 2	Mini 1	Mini 1	Van 2	Mini 1

Equipment required – 1 daily Mini Coach @ \$2,200.00 // 2 one way Sprinters at \$400.00 each.

Route: Cottonwood / LCC	Depart Sandy	Depart Sandy	Depart Sandy	Depart Alta	Depart Alta	Depart Alta
Departure Times	7:00AM	8:00 AM	9:00AM	3:00PM	4:00 PM	5:30PM
Vehicle	Mini 1	Van 2	Mini 1	Mini 1	Van 2	Mini 1

Equipment required – 1 daily Mini Coach @ \$2,200.00 // 2 one way Sprinters at \$400.00 each.

### Period Summary:

Vehicle	Rate:	Daily Transfers:	Daily Total:	Period Total: (28 days)
Daily Mini Coach	\$2,200.00	4	\$8,800.00	\$246,400.00
One Way Van	\$400.00	8	\$3,200.00	\$89,600.00
Daily Van	\$1,600.00	0	\$0	\$0

**Total Period Cost (8 weeks) \$336,000.00**

**Total Yearly Cost: \$559,000.00**



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## Terms and Conditions:

**Payments:** To secure reservations, a valid credit card is required upon the signing of this agreement. **Any invoice paid with a cc will have a 3% processing fee applied to the total bill.** Should final payment not be able to be collected within 30 days of the receipt of the invoice, the following penalty schedule will be applied without negotiation – 30 days past, 3% fee. 60 days past, 6% fee. 90 days past, 10% fee and Snow Country Limousine will send the invoice to collections and will be owed any fees associated with debt collection.

**Additional Usage/Wait time:** In the event usage time of a vehicle extends beyond the tentative contracted schedule, additional time and cost will be added to the final invoice post event. Additional time will be billed in 30 minute minimum intervals.

**Cleaning fee:** In the event excess cleaning of any vehicle is required do to, but not limited to left over trash, spilled liquid, excessive pet hair of any kind, or bio-hazard (bodily) fluids, a non-negotiable fee of up to \$500/vehicle will be incurred at the expense of the signee of this contract and will be reflected on the final invoice. Bio-hazard fees will be \$500 automatically.

**Vehicle Guarantee:** To best accommodate all transportation needs, Snow Country Limousine reserves the right to outsource vehicles and drivers to other vetted companies should Snow Country Limousine be sold, or become sold out. All contact coordination, pricing and billing will remain with Snow Country Limousine and the same standard vehicles, insurance and drivers will be required by any outside vendor. Snow Country Limousine will operate only late model, luxury vehicles and carry all required vehicle and liability insurance as required by the State of Utah and the Salt Lake City International Airport.

**Standards:** Snow Country Limousine is not liable in the event of a mechanical breakdown while on charter. If a breakdown does occur Snow Country will provide replacement vehicles to accommodate all passengers in a timely manner. The client assumes full financial liability for any damage to vehicles caused directly by any members of their party. Snow Country Limousine is not responsible for delays or cancellations caused by unsafe road conditions due to weather or for any items left on the vehicles. Vehicles cannot be loaded beyond seating capacity.

**Agreement:** Please fill out the below form to acknowledge that you have read and agree to the above terms. Upon receiving a signed copy of this page, an account for your program/event will be built and you will be provided access to all reservations within. If the client is paying by credit card, a charge equaling 50% of the above estimate will be applied to the card. If a check or ACH payment is preferred, a credit card is still required to hold the reservations, but no charge will be applied to it.