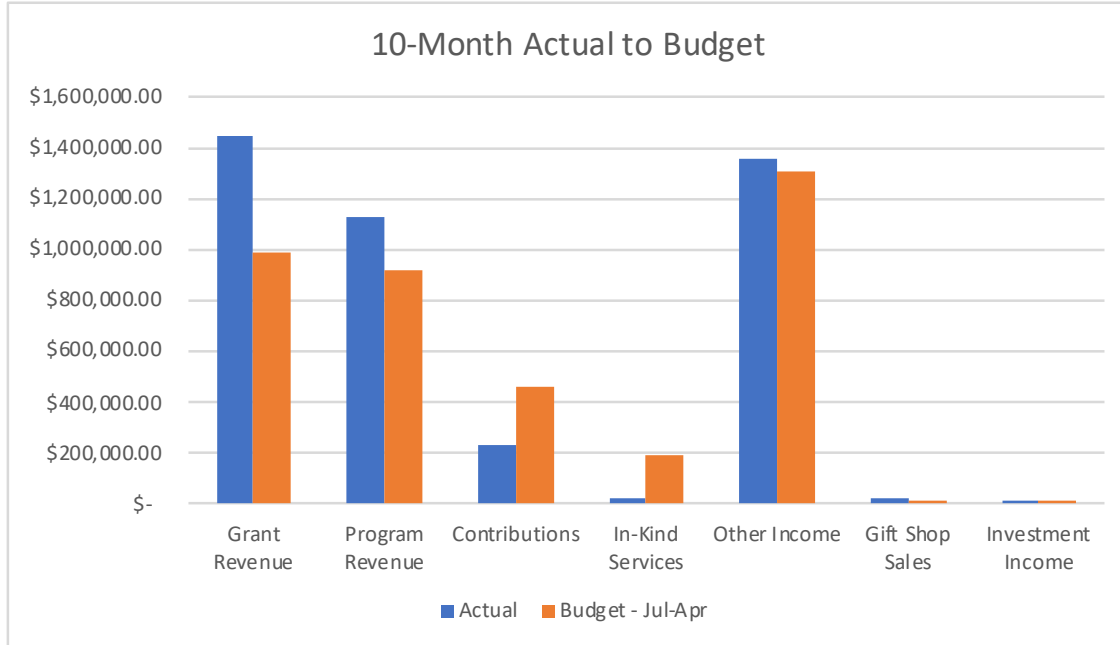
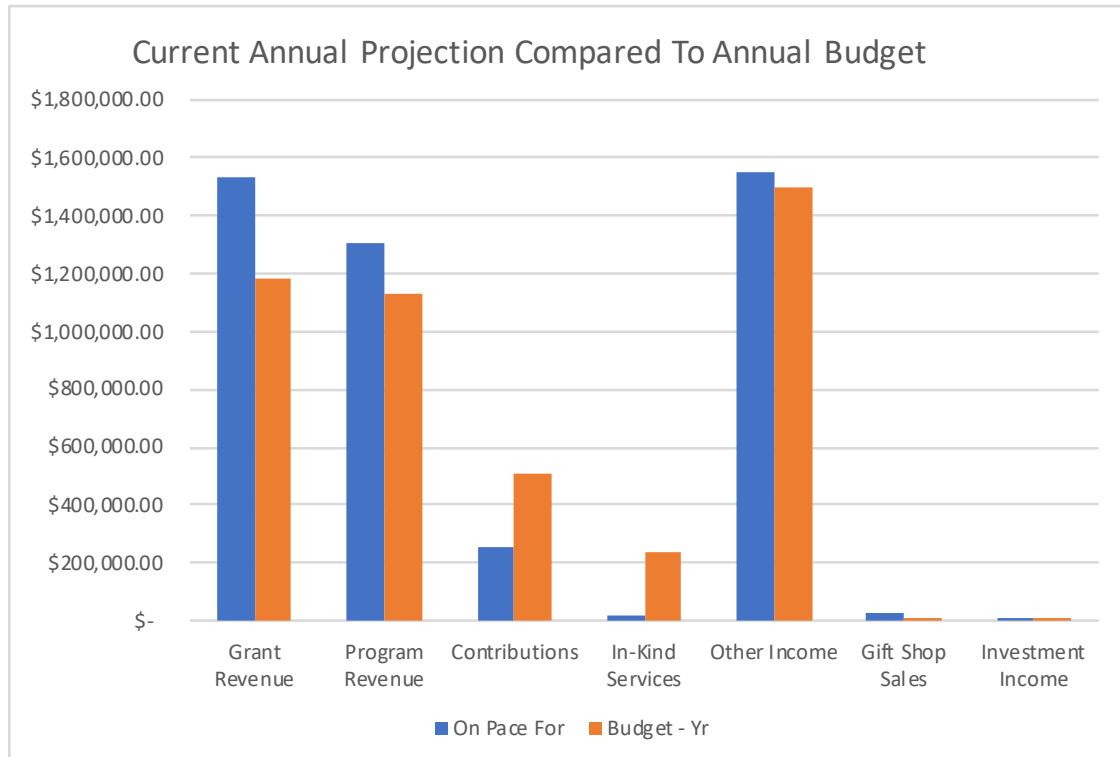


	Actual	Budget - Jul-Apr	Budget - Yr	2-Mo Forecast	On Pace For	Budget to Current Projection
Grant Revenue	\$ 1,447,720.00	\$ 982,923.00	\$ 1,179,507.00	\$ 82,428.12	\$ 1,530,148.12	\$ 350,641.12
Program Revenue	\$ 1,128,350.00	\$ 921,667.00	\$ 1,126,000.00	\$ 180,000.00	\$ 1,308,350.00	\$ 182,350.00
Contributions	\$ 230,614.00	\$ 459,095.00	\$ 509,915.00	\$ 20,000.00	\$ 250,614.00	\$ (259,301.00)
In-Kind Services	\$ 14,850.00	\$ 193,633.00	\$ 232,367.00	\$ 2,000.00	\$ 16,850.00	\$ (215,517.00)
Other Income	\$ 1,356,364.00	\$ 1,303,193.00	\$ 1,497,617.96	\$ 197,874.00	\$ 1,554,238.00	\$ 56,620.04
Gift Shop Sales	\$ 20,759.50	\$ 1,666.70	\$ 2,000.00	\$ 7,000.00	\$ 27,759.50	\$ 25,759.50
Investment Income	\$ 2,285.32	\$ 333.30	\$ 400.00	\$ 110.00	\$ 2,395.32	\$ 1,995.32



*Other Income includes JA Rent, PPP Loan Forgiveness, & In-Kind Rent



Discovery Gateway Children's Museum

Cash Forecast

	Actuals	Forecast	Forecast
Period	Apr-22	May-22	Jun-22
Opening Balance	\$ 1,550,062.64	\$ 1,558,247.94	\$ 1,446,445.14
Receipts			
Grant Revenue	\$ 16,000.00	\$ 24,493.00	\$ 22,116.49
Contributions	\$ 66,184.20	\$ 26,518.21	\$ 7,878.53
Program Revenue	\$ 134,253.82	\$ 85,000.00	\$ 55,000.00
Other Income	\$ 17,965.08	\$ 6,000.00	\$ 6,000.00
Total Receipts:	\$ 234,403.10	\$ 142,011.21	\$ 90,995.02
Payments			
Personnel Expenses	\$ 116,920.84	\$ 130,000.00	\$ 130,000.00
Program Expenses	\$ 2,120.94	\$ 1,158.35	\$ 1,158.15
Professional Fees	\$ 4,382.25	\$ 7,496.67	\$ 7,496.63
Interest Expense	\$ 253.88		
Supplies		\$ 627.75	\$ 627.76
Telephone	\$ 1,131.30	\$ 1,039.58	\$ 1,039.62
Postage & Shipping		\$ 83.32	\$ 83.48
Occupancy	\$ 33,310.01	\$ 47,500.00	\$ 47,500.00
Maintenance & Repairs	\$ 6,909.98	\$ 3,500.00	\$ 3,500.00
Equipment Rental		\$ 208.34	\$ 208.26
Conferences, Conventions & Meetings		\$ 350.00	\$ 350.00
Printing & Publications	\$ 849.26	\$ 2,500.00	\$ 2,500.00
Miscellaneous	\$ 54,339.34	\$ 26,000.00	\$ 26,000.00
Capital Expenditures	\$ 6,000.00	\$ 33,350.00	\$ 33,350.00
Total Payments	\$ 226,217.80	\$ 253,814.01	\$ 253,813.90
Net Cash Flow	\$ 8,185.30	\$ (111,802.80)	\$ (162,818.88)
Closing Balance	\$ 1,558,247.94	\$ 1,446,445.14	\$ 1,283,626.26

Forecasted Receipts (10/13)	\$ 181,970.26	\$ 142,011.21	\$ 90,995.02
Forecasted vs Actuals	\$ 52,432.84	\$ -	\$ -
Forecasted Net Cash Flow (10/13)	\$ (116,843.75)	\$ (111,802.80)	\$ (162,818.88)
Forecasted vs Actuals	\$ 125,029.05	\$ -	\$ -
Forecasted Closing Cash (10/13)	\$ 1,092,936.47	\$ 981,133.67	\$ 818,314.79
Forecasted vs Actuals	\$ 465,311.47	\$ 465,311.47	\$ 465,311.47

Discovery Gateway Children's Museum
Profit Loss
FY23

	JUL 21	AUG 21	SEP 21	OCT 21	NOV 21	DEC 21	JAN 22	FEB 22	MAR 22	APR 22	Total
Operating Revenue											
Grant Revenue	175,452.59	416,801.71	126,533.30	85,589.54	131,897.96	224,421.55	177,569.77	42,258.85	35,372.28	31,821.99	1,447,719.54
Contributions	19,939.97	2,382.30	43,451.81	10,883.65	6,273.34	24,108.60	19,722.06	66,161.26	50,443.71	2,097.77	245,464.47
Program Revenue	132,633.47	108,729.13	66,668.09	90,632.44	96,867.23	96,725.29	96,434.81	135,326.46	163,104.74	142,848.23	1,129,969.89
Investment Income	30.27	39.23	51.22	43.48	42.11	52.63	51.35	50.85	65.42	54.51	481.07
Other Income	107,531.75	115,713.86	107,466.32	428,771.71	100,197.46	98,923.33	99,204.62	98,970.93	101,306.55	100,081.41	1,358,167.94
Total Operating Revenue	435,588.05	643,666.23	344,170.74	615,920.82	335,278.10	444,231.40	392,982.61	342,768.35	350,292.70	276,903.91	4,181,802.91
Sales Revenue (net)											
Sales	329.00	534.00	461.53	2,414.93	2,276.82	2,394.00	2,106.75	3,117.73	3,471.98	3,652.76	20,759.50
Cost of Goods Sold	(16,550.53)	(14,390.50)	(10,712.25)	(14,225.77)	(13,613.87)	(16,329.92)	(10,739.27)	(15,320.93)	(18,719.33)	(14,864.78)	(145,467.15)
Total Sales Revenue (net)	(16,221.53)	(13,856.50)	(10,250.72)	(11,810.84)	(11,337.05)	(13,935.92)	(8,632.52)	(12,203.20)	(15,247.35)	(11,212.02)	(124,707.65)
Total Revenue	419,366.52	629,809.73	333,920.02	604,109.98	323,941.05	430,295.48	384,350.09	330,565.15	335,045.35	265,691.89	4,057,095.26
Expenditures											
Personnel Expenses	113,521.04	111,676.67	153,193.62	133,706.21	134,967.16	122,543.67	124,901.33	117,777.72	128,859.87	126,106.18	1,267,253.47
Program Expenses	5,841.68	2,571.49	5,198.58	5,194.10	6,964.70	8,356.37	6,434.51	16,260.06	10,636.45	2,999.41	70,457.35
Professional Fees	2,973.67	3,539.05	3,644.82	11,464.05	7,473.05	12,470.05	2,470.05	3,695.05	2,845.05	3,970.05	54,544.89
Interest Expense	0.00	0.00	0.00	3.00	3.00	3.00	3.00	0.00	0.00	0.00	12.00
Supplies	1,343.23	721.12	1,242.62	987.69	338.43	170.00	3,463.38	1,507.54	578.02	642.05	10,994.08
Telephone	883.35	1,560.22	131.40	1,138.35	1,138.18	2,217.56	3.12	1,009.97	688.65	1,009.90	9,780.70
Postage & Shipping	57.50	253.70	21.70	80.45	108.00	0.00	58.00	561.53	8.95	27.96	1,177.79
Occupancy	120,481.79	121,349.89	125,960.17	123,704.34	125,051.28	117,630.72	120,890.95	120,894.00	121,057.34	125,031.34	1,222,051.82
Maintenance & Repairs	8,341.41	10,554.64	7,912.56	8,540.69	5,952.18	8,482.41	6,669.46	8,281.04	7,652.38	11,589.98	83,976.75
Equipment Rental	6,550.00	309.70	0.00	0.00	0.00	0.00	469.86	0.00	0.00	0.00	7,329.56
Conferences, Conventions & Meetings	614.88	1,714.77	2,276.99	3,313.05	1,288.48	1,476.85	193.19	4,405.96	11,898.90	127.49	27,310.56
Printing & Publications	521.63	361.33	2,295.49	1,622.59	1,295.97	1,514.94	1,772.98	1,375.62	3,579.15	274.22	14,613.92
Depreciation	26,890.54	26,485.24	23,310.26	23,226.60	23,702.54	23,451.42	23,451.42	23,416.02	23,245.02	23,738.29	240,917.35
Miscellaneous	22,151.09	26,600.84	24,458.18	33,119.73	23,143.53	30,296.73	22,335.21	29,514.08	24,413.34	27,577.99	263,610.72
Total Expenditures	310,171.81	307,698.66	349,646.39	346,100.85	331,426.50	328,613.72	313,116.46	328,698.59	335,463.12	323,094.86	3,274,030.96
Net Revenue Over Expenditures	109,194.71	322,111.07	(15,726.37)	258,009.13	(7,485.45)	101,681.76	71,233.63	1,866.56	(417.77)	(57,402.97)	783,064.30

DATE

Discovery Gateway Children's Museum
Balance Sheet

As of 4/30/22

Assets

Current Assets

Cash & Cash Equivalents

Checking - Zions	240,433.66
Credit Cards-Altru	27,051.96
Zions Credit Cards	(43,005.76)
America First Credit Union Savings	8,199.80
Cash Register Tills	900.00
Money Market	1,310,885.77
Total Cash & Cash Equivalents	<u>1,544,465.43</u>

Accounts Receivable

Accounts Receivable - General	4,284.98
Accounts Receivable - Cobra	5,336.60
Sales Tax Refund Receivable	4,884.79
Receivable from SL County	675.00
Allowance for Doubtful Accounts	(2,525.00)
Pledges Receivable	(20,000.00)
Pledges Rec.-MIP invoiced	6,060.00
Discount on Pledges Receivable	(2,079.73)
Grans Receivable A/R	5,604.00
Total Accounts Receivable	<u>2,240.64</u>

Inventories

Inventory-Gift Shop	6,816.13
Parking Validation Inventory	1,414.00
Total Inventories	<u>8,230.13</u>

Prepaid Expenses

Prepaid Workers Compensation	1,239.70
Prepaid expenses-other	158.33
Total Prepaid Expenses	<u>1,398.03</u>

Total Current Assets

1,556,334.23

Long-term Assets

Property & Equipment

1,399,965.03

Other Long-term Assets

Pledges Receivable - Long Term	35,000.00
Total Other Long-term Assets	<u>35,000.00</u>

Total Long-term Assets

1,434,965.03

Total Assets

2,991,299.26

Liabilities

Short-term Liabilities

Accounts Payable

Accounts Payable	8,577.26
Total Accounts Payable	<u>8,577.26</u>

Deferred Revenue

Deferred Membership Revenue	118,690.90
Other Deferred Revenue	78,942.01
Total Deferred Revenue	<u>197,632.91</u>

Other Short-term Liabilities

Payroll Liab.-Federal Tax Payable	1,951.64
Payroll Liab.-Benefits Medical	1,421.40
Payroll Liab.-Benefits Dental	(437.05)
Payroll Liab.-Benefits Vision	38.13
Payroll Liab.-Benefits IRA	1,858.34
Accrued Payroll	28,713.84
Accrued Time Off	53,345.79
Other Accrued Expenses	780.00
Gift Certificates Payable	6,648.00
Deferred Admissions	11,885.60
Total Other Short-term Liabilities	<u>106,205.69</u>

Total Short-term Liabilities

312,415.86

Total Liabilities

312,415.86

Net Assets

Beginning Net Assets

Net Assets

1,895,819.10

Current YTD Net Income

783,064.30

Total Current YTD Net Income

783,064.30

Total Net Assets

2,678,883.40

Total Liabilities and Net Assets

2,991,299.26

DATE

**Discovery Gateway Children's Museum
Results of Operations as Compared to Budget
For the Period of July 1, 2021 through April 30, 2022**

	Apr 2022 Actual	Apr 2022 Budget	FY22 YTD Actual	FY22 YTD Budget	FY22 YTD Variance	FY22 Annual Budget	FY22 vs FY21 \$ YTD
Revenue							
<i>Earned Income</i>							
Admissions	110,539	62,500	901,759	625,000	276,759	750,000	720,252
Membership	19,977	25,083	142,505	250,833	(108,328)	301,000	(66,474)
Retail	3,653	167	20,760	1,667	19,093	2,000	19,575
Program Fees	10,675	4,583	57,065	45,833	11,231	0	48,091
Birthday Party Income	1,657	0	27,021	0	27,021	55,000	27,021
Facility Rental	0	1,667	1,620	16,667	(15,047)	20,000	1,690
Miscellaneous	8,444	5,575	439,990	386,820	53,170	397,970	(21,655)
Interest & Investments	55	33	2,285	333	1,952	400	1,494
Earned	155,000	99,608	1,593,005	1,327,153	265,852	1,526,370	729,994
<i>Contributed Income</i>							
Federal Grants	0	0	310,396	0	310,396	0.00	310,396
State Grants	31,822	74,542	864,901	745,423	119,478	894,507	(140,301)
Local Grants	0	417	3,000	4,167	(1,167)	5,000	2,000
SLCO ZAP	0	23,333	269,423	233,333	36,090	280,000	(126,756)
Foundation Contributions	0	11,250	50,374	112,500	(62,126)	135,000	(54,226)
Corporate Contributions	0	29,226	158,314	292,262	(133,948)	350,714	37,957
Individual Contributions	1,717	5,433	21,927	54,333	(32,407)	65,200	(2,980)
Contributed	33,539	144,202	1,678,334	1,442,018	236,316	1,730,421	26,090
Total Revenue	188,538	243,810	3,271,339	2,769,171	502,168	\$ 3,256,791	\$ 756,084
Expenses							
Salaries & Wages	101,418	104,167	989,597	1,041,667	(52,070)	1,250,000	348,812
Benefits	22,778	19,296	250,138	192,958	57,180	231,549	88,873
Office Supplies	365	184	5,251	1,840	3,411	2,208	3,452
Supplies	2,476	1,623	65,707	18,229	47,478	19,475	52,917
Contracted Services	0	2,583	8,271	25,833	(17,562)	31,000	(43,329)
Website and Internet	140	129	4,042	1,292	2,750	1,550	1,907
Promotions	0	0	2,156	0	2,156	0	1,276
Advertising	7,541	10,417	74,466	102,167	(27,701)	125,000	29,929
Hospitality	127	67	23,007	667	22,341	800	22,534
Recognition	0	27	430	271	159	325	286
Insurance	3,295	3,056	33,945	30,555	3,390	36,666	6,087
Professional Services	3,970	4,997	52,380	49,967	2,414	59,960	7,503
Postage and Shipping	28	83	1,178	833	345	1,000	378
Equipment and Software	6,454	6,657	58,879	66,571	(7,692)	79,885	(7,997)
Meetings	0	0	1,822	0	1,822	0	1,702
Travel	6,080	1,273	39,156	12,725	26,431	15,270	14,216
Training and Membership	753	1,039	16,447	10,388	6,060	12,465	(201)
School Transportation	1,458	0	6,003	0	6,003	0	6,003
Personnel	1,910	1,021	27,519	10,212	17,307	12,254	13,515
Utilities	16,228	16,574	174,567	165,740	8,826	50,721	14,537
Telephone	1,010	1,040	9,781	10,396	(615)	12,475	426
Occupancy	14,810	11,775	108,712	117,750	(9,037)	289,468	12,723
Printing	145	408	11,524	4,083	7,440	4,900	8,971
Repairs and Maintenance	6,910	3,114	35,131	31,138	3,994	37,365	9,361
Interest	0	0	12	0	12	0	(2,656)
Bank & Credit Card Pro	4,388	3,500	33,638	35,000	(1,362)	42,000	23,977
Miscellaneous	14,865	0	147,817.15	0	147,817	0	146,238
Janitorial	4,880	6,875	54,261	68,750	(14,489)	82,500	5,570
Total Salaries and Benefits	124,196	123,462	1,239,735	1,234,624	5,111	1,481,549	437,684
Total Operating Expenses	97,834	76,441	996,103	764,406	231,698	917,287	329,323
Total Expenses	222,030	199,903	2,235,838	1,999,030	236,808	2,398,836	767,007
Net Increase (Decrease)	\$ (33,491)	\$ 43,907	\$ 1,035,501	\$ 770,141	\$ 265,360	\$ 857,955	\$ (10,924)

	Apr 2022 Actual	Apr 2022 Budget	FY22 YTD Actual	FY22 YTD Budget	FY22 YTD Variance	FY22 Annual Budget	FY22 vs FY21 \$ YTD
Total Revenue	188,538	243,810	\$ 3,271,339	\$ 2,769,171	502,168	\$ 3,256,791	756,084
Inkind Rent	91,637	91,637	916,373	916,373	0	1,099,648	0
Inkind Contributions	381	19,363	14,850	193,633	(178,783)	232,367	10,968
Total Adjusted Revenue	280,557	354,811	4,202,562	3,879,178	323,385	4,588,806	767,051
Total Expenses	222,030	199,903	2,235,838	1,999,030	236,808	2,398,836	767,007
Inkind Rent	91,637	91,637	916,373	916,373	0	1,099,648	0
In Kind	381	19,363	14,850	193,633	(178,783)	232,367	10,968
Depreciation	23,738	25,000	240,917	250,001	(9,083)	300,000	(1,847)
Total Adjusted Expenses	337,786	335,904	3,407,979	3,359,037	48,942	4,030,851	776,128
Expenses							
Salaries & Wages	124,196	123,462	\$ 1,239,735	\$ 1,234,624	5,111	\$ 1,481,549	437,684
Operating Expenses	97,834	76,441	\$ 996,103	\$ 764,406	231,698	\$ 917,287	329,323
Total Expenses	222,030	199,903	\$ 2,235,838	\$ 1,999,030	236,808	\$ 2,398,836	767,007
Net Increase (Decrease)	\$ (57,229)	\$ 18,907	\$ 794,584	\$ 520,140	274,443	\$ 557,955	(9,077)

Discovery Gateway Children's Museum
Results of Operations as Compared to Budget to Forecast
For the Period of July 1, 2021 through April 30, 2022

	FY22 YTD Actual	FY22 YTD Budget	FY22 Annual Budget	FY22 Current Forecast	FY22 Current Forecast By Activity		
					Administration	Fundraising	Programs
Revenue							
<i>Earned Income</i>							
Admissions	901,759	625,000	750,000	930,000			\$ 930,000
Membership	142,505	250,833	301,000	130,000			\$ 130,000
Retail	20,760	1,667	2,000	25,000			\$ 25,000
Program Fees	57,065	45,833	0	52,500			\$ 52,500
Birthday Party Income	27,021	0	55,000	25,000			\$ 25,000
Facility Rental	1,620	16,667	20,000	3,000			\$ 3,000
Miscellaneous	439,990	386,820	397,970	452,500			\$ 452,500
Interest & Investments	2,285	333	400	508	\$ 508		
Earned Revenue Subtotal	1,593,005	1,327,153	1,526,370	1,618,508	\$ 508	\$ -	\$ 1,618,000
<i>Contributed Income</i>							
Federal Grants	310,396	0	0.00	310,396		\$ 310,396	
State Grants	864,901	745,423	894,507	850,000		\$ 850,000	
Local Grants	3,000	4,167	5,000	5,000		\$ 5,000	
SLCO ZAP	269,423	233,333	280,000	293,911		\$ 293,911	
Foundation Contributions	50,374	112,500	135,000	94,000		\$ 94,000	
Corporate Contributions	158,314	292,262	350,714	175,000		\$ 175,000	
Individual Contributions	21,927	54,333	65,200	15,000		\$ 15,000	
Contributed Income Subtotal	1,678,334	1,442,018	1,730,421	1,743,307	\$ -	\$ 1,743,307	\$ -
Total Revenue	3,271,339	2,769,171	3,256,791	3,361,815	\$ 508	\$ 1,743,307	\$ 1,618,000
Expenses							
Salaries & Wages	989,597	1,041,667	1,250,000	1,200,000	\$ 276,000	\$ 24,000	\$ 900,000
Benefits	250,138	192,958	231,549	310,000	\$ 71,300	\$ 6,200	\$ 232,500
Office Supplies	5,251	1,840	2,208	6,600	\$ 1,518	\$ 132	\$ 4,950
Supplies	65,707	18,229	19,475	41,000	\$ 9,430	\$ 820	\$ 30,750
Contracted Services	8,271	25,833	31,000	12,750	\$ 2,933	\$ 255	\$ 9,563
Website and Internet	4,042	1,292	1,550	4,275	\$ 983	\$ 86	\$ 3,206
Promotions	2,156	0	0	4,500	\$ 1,035	\$ 90	\$ 3,375
Advertising	74,466	102,167	125,000	80,000	\$ 18,400	\$ 1,600	\$ 60,000
Hospitality	23,007	667	800	10,650	\$ 2,450	\$ 213	\$ 7,988
Recognition	430	271	325	550	\$ 127	\$ 11	\$ 413
Insurance	33,945	30,555	36,666	33,000	\$ 7,590	\$ 660	\$ 24,750
Professional Services	52,380	49,967	59,960	65,000	\$ 14,950	\$ 1,300	\$ 48,750
Postage and Shipping	1,178	833	1,000	1,000	\$ 230	\$ 20	\$ 750
Equipment and Software	58,879	66,571	79,885	67,350	\$ 15,491	\$ 1,347	\$ 50,513
Meetings	1,822	0	0	2,900	\$ 667	\$ 58	\$ 2,175
Travel	39,156	12,725	15,270	40,150	\$ 9,235	\$ 803	\$ 30,113
Training and Memberships	16,447	10,388	12,465	15,000	\$ 3,450	\$ 300	\$ 11,250
School Transportation School	6,003	0	0	7,200	\$ 1,656	\$ 144	\$ 5,400
Personnel	27,519	10,212	12,254	30,000	\$ 6,900	\$ 600	\$ 22,500
Utilities	174,567	165,740	50,721	56,000	\$ 12,880	\$ 1,120	\$ 42,000
Telephone	9,781	10,396	12,475	11,500	\$ 2,645	\$ 230	\$ 8,625
Occupancy	108,712	117,750	289,468	272,150	\$ 62,595	\$ 5,443	\$ 204,113
Printing	11,524	4,083	4,900	10,000	\$ 2,300	\$ 200	\$ 7,500
Repairs and Maintenance	35,131	31,138	37,365	35,000	\$ 8,050	\$ 700	\$ 26,250
Interest	12	0	0	3	\$ 1	\$ 0	\$ 2
Bank & Credit Card Processin	33,638	35,000	42,000	33,500	\$ 7,705	\$ 670	\$ 25,125
Miscellaneous	147,817	0	145,000	145,000	\$ 33,350	\$ 2,900	\$ 108,750
Janitorial	54,261	68,750	82,500	66,800	\$ 15,364	\$ 1,336	\$ 50,100
Total Salaries and Benefits	1,239,735	1,234,624	1,481,549	1,510,000	\$ 347,300	\$ 30,200	\$ 1,132,500
Total Operating Expenses	996,103	764,406	917,287	1,051,878	\$ 241,932	\$ 21,038	\$ 788,909
Total Expenses	2,235,838	1,999,030	2,398,836	2,561,878	\$ 589,232	\$ 51,238	\$ 1,921,409
Net Increase (Decrease)	1,035,501	770,141	857,955	799,937	\$ (588,724)	\$ 1,692,069	\$ (303,409)

	FY22 YTD Actual	FY22 YTD Budget	FY22 Annual Budget	FY22 Current Forecast
Total Revenue	3,271,339	2,769,171	3,256,791	3,361,815
Inkind Rent	916,373	916,373	1,099,648	1,099,648
Inkind Contributions	14,850	193,633	232,367	21,758
Total Adjusted Revenue	4,202,562	3,879,178	4,588,806	4,483,221
Total Expenses	2,235,838	1,999,030	2,398,836	2,561,878
Inkind Rent	916,373	916,373	1,099,648	1,099,648
In Kind	14,850	193,633	232,367	21,758
Depreciation	240,917	250,001	300,000	275,000
Total Adjusted Expenses	3,407,979	3,359,037	4,030,851	3,958,284
Expenses				
Salaries & Wages	1,239,735	1,234,624	1,481,549	1,510,000
Operating Expenses	996,103	764,406	917,287	1,051,878
Total Expenses	2,235,838	1,999,030	2,398,836	2,561,878
Net Increase (Decrease)	794,584	520,140	557,955	524,937