

## **MEDICALLY VULNERABLE PEOPLE (MVP) INTERIM HOUSING PROGRAM**

*Expanding Non-congregate Shelter to Improve Housing and Health Outcomes  
for Those Experiencing Homelessness*

### **SUMMARY**

The MVP project targets acquisition and rehabilitation of a motel to provide private and safe rooms to improve the health and housing outcomes of up to 200 individuals experiencing homelessness. The project will provide a permanent facility for a top priority need in our community, allowing for contagious disease mitigation and acute health care needs to be addressed in a non-congregate setting. MVP will serve individuals experiencing homelessness who are aging, vulnerable, medically frail, in need of recuperative care, and/or have an underlying health condition or compromised immune system.

As those experiencing homelessness become older and develop more complex medical and health needs, we must have resources to help address their housing and health care needs in a non-congregate setting. This project will fill an identified gap in our continuum of care for individuals experiencing homelessness by providing a permanent, non-congregate facility for aging and medically vulnerable clients so that contagious disease mitigation and acute health care needs can be addressed.

Program referrals will be made from homeless resource centers vulnerability lists and street outreach to unsheltered. The clients will remain in the MVP program with medical and housing support until suitable, permanent housing can be obtained that best meets the needs of each individual.

### **NEED**

- **429 individuals aged 65** and older and **2,861** individuals with a **chronic health condition** are seeking homeless services in the Salt Lake County area. Source - State Fiscal Year 2021, Salt Lake County, State Homeless Management Information System (HMIS).
- MVP will provide **165 beds** to serve this population.

### **PARTNERS**

- MVP is a pioneer project in Utah with critical leadership from **Salt Lake County**, built on the strengths of partnering organizations and an existing proof-of-concept that can be leveraged and scaled to address existing service gaps. The Stay Home Stay Safe Motel in 2020-2021, and the High Needs Housing Overflow Program in 2021-2022.
- **The Road Home** will provide building operations and housing case management.
- **Fourth Street Clinic** will provide medical care, assessment, referral and care oversight.
- **Shelter the Homeless** will hold the asset and manage the property.

### **SITE SELECTION**

- **Thirteen motels across seven cities** in Salt Lake County have been toured and discussions with owners have been conducted - South Salt Lake, West Jordan, South Jordan, Sandy, Salt Lake City, West Valley City, and Midvale.
- Motel acquisition is **103 rooms**.
- The community will vote on **temporary land use permit** in February/March, and work toward **conditional use permit in April – June 2023**.

**FUNDING and BUDGET**

<b>Most Vulnerable People (MVP) Interim Housing Program</b>		
<b>EXPENSES</b>	<b>Year 1 Expenses</b>	<b>% Total</b>
Acquisition of 100 Room Hotel - estimated	10,000,000	60.0%
Site Evaluation, Refurbishment, Start up, Contingency	1,792,875	10.7%
Annual Property Management Costs	1,049,928	6.3%
Medical Services and Case Management	816,515	4.9%
Operations and Client Services	3,018,622	18.1%
<b>Total MVP Project Cost</b>	<b>\$ 16,677,940</b>	<b>100.0%</b>
<b>REVENUE</b>	<b>Year 1 Revenue</b>	<b>% Total</b>
STH - Office of Homeless Services - H2H Funds - <i>AWARDED</i>	\$ 3,000,000	17.7%
STH - Salt Lake County - Standard ARP Funding - <i>AWARDED</i>	\$ 6,000,000	35.4%
STH - Salt Lake City - Homeless Housing Grant - <i>AWARDED</i>	\$ 2,000,000	11.8%
STH - Office of Homeless Services - HOME-ARP Fund Non-Congregate Shelter - <i>PENDING</i>	\$ 3,000,000	17.7%
FSC - Health Resources Services Administration (HRSA) One Time COVID Relief Funds - <i>AWARDED</i>	\$ 771,658	4.6%
FSC - State Mobile Funds (Estimated Cost of Mobile on Site for a Year) - <i>AWARDED</i>	\$ 96,000	0.6%
FSC - Private Funds - <i>AWARDED</i>	\$ 62,000	0.4%
TRH - Office of Homeless Services - HOME-ARP Fund Services - <i>PENDING</i>	\$ 1,000,000	5.9%
STH/FSC/TRH - City/County HOME-ARP, General Funding, Private and Other - <i>PENDING</i>	\$ 1,000,000	5.9%
<b>Total MVP Funding</b>	<b>\$ 16,929,658</b>	<b>100.0%</b>
<i>Difference</i>	<i>\$ 251,718</i>	

**NEXT STEPS**

- Continue with refurbishment plan and working with the community to solidify permits.
- Work on contracts to ensure funding meets the March 1, 2023 timeline for purchase.
- Planning steps to launch the project in May 2023 will be taken.

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Timeline	Partner	Timeframe	Notes
Title Work	George P. Richards Chapman-Richards & Associates, Inc.	November - December 2022	This will identify boundary's and stake the corners; locate any easements or other encumbrances. Title will provide an ALTA policy as part of this and will need to order an updated Title Report.
Environmental Phase I & II report	Wasatch Engineering	January 2023	Conduct Phase II as recommended by Wasatch to ensure soil, water and air contamination is tested and within appropriate levels.
Funding Solidified	Collaborative Project Partners	November 2022 - February 2023	Leverage SLCo, SLC, and State and private funding
Purchase & Sale Agreement final	Shelter the Homeless, Legal, Parters	March 6, 2023	Finalize contract, assume ownership.
Programming and Services Planning	Collaborative Project Partners, Coordinated Entry	February 2023 - June 2023	Operational staffing, Medical services and staffing, expansion of contracts such as meals/transpo/security to include MVP properly.
Client Planning - Staging	Collaborative Project Partners, Coordinated Entry	February 2023 - June 2023	Coordinate list of prospective clients. Review current by name list for propective clients. Target population is age, 60+ and medical vulnerability.
Land use, permitting and zoning work. Planning for messaging, strategies for communications.	Collaborative Project Partners, Host City	January - June 2023	Engage with community partner on securing permits, planning for intended use. Strategic communications plan.
Refurbishments and Start up Planning	DesignBuild and Shelter the Homeless	March 2023 - June 2023	Upgrades and refurbishments with design and construction firm.
Certificate of Occupancy	Host City	May 1, 2023	
Facility Opening	Collaborative Project Partners	June 2023	